## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

SCHEDULE 14A

Proxy Statement Pursuant to Section 14(a) of the Securities Exchange Act of 1934

(Amendment No.)

Filed by the Registrant ⊠		Filed by a party other than the Registrant $\square$	
Chec	ck the appropriate box:		
	Preliminary Proxy Statement		
	Confidential, for Use of the Commiss	sion Only (as permitted by Rule 14a-6(e)(2))	
$\boxtimes$	Definitive Proxy Statement		
	Definitive Additional Materials		
	Soliciting Material under § 240.14a-1	2	
	(N	OKTA, INC. (Name of Registrant as Specified In Its Charter)  Tame of Person(s) Filing Proxy Statement, if other than the Registrant)	
Payn	ment of Filing Fee (Check all boxes that	t apply):	
$\boxtimes$	No fee required		
	Fee paid previously with preliminary	materials	
	Fee computed on table in exhibit requ	uired by Item 25(b) per Exchange Act Rules 14a-6(i)(1) and 0-11	



Okta, Inc., 100 First Street, Suite 600 San Francisco, California 94105

May 9, 2024

#### Dear Okta Stockholder:

I am pleased to invite you to attend the 2024 Annual Meeting of Stockholders of Okta, Inc. to be held on June 20, 2024, at 9:00 a.m. Pacific Time. The Annual Meeting will be held virtually via a live interactive audio webcast on the internet. You will be able to listen, vote and submit your questions at virtualshareholdermeeting.com/OKTA2024 during the meeting.

Details regarding the meeting and the business to be conducted are more fully described in the accompanying Notice of 2024 Annual Meeting of Stockholders and Proxy Statement. We encourage you to vote at the Annual Meeting and any adjournment, rescheduling or postponement of the Annual Meeting if you were a stockholder as of the close of business on April 24, 2024.

Thank you for your ongoing support of Okta.

Sincerely,

**Todd McKinnon** 

Chairperson of the Board of Directors and

Chief Executive Officer

#### YOUR VOTE IS IMPORTANT

On or about May 9, 2024, we expect to mail to our stockholders a Notice of Internet Availability of Proxy Materials containing instructions on how to access our proxy statement for our 2024 Annual Meeting of Stockholders and our 2024 Annual Report on Form 10-K. The Notice provides instructions on how to vote online or by telephone and explains how to receive a paper copy of proxy materials by mail. This Proxy Statement and the 2024 Annual Report can be accessed online at **www.proxyvote.com** using the control number located on the Notice, on your proxy card, or in the instructions that accompanied your proxy materials. Our Proxy Statement and 2024 Annual Report are also available on our investor relations website at **investor.okta.com**.

Even if you plan to attend the Annual Meeting, please ensure that your shares are voted by signing and returning a proxy card, or by using our internet or telephonic voting system.



Okta, Inc., 100 First Street, Suite 600 San Francisco, California 94105

## Notice of 2024 Annual Meeting of Stockholders

June 20, 2024

9:00 a.m. Pacific Time

virtualshareholdermeeting.com/OKTA2024

Notice is hereby given that Okta, Inc. will hold its 2024 Annual Meeting of Stockholders (the "Annual Meeting") on June 20, 2024, at 9:00 a.m. Pacific Time via a live interactive audio webcast on the internet. You will be able to listen, vote and submit your questions at

**virtualshareholdermeeting.com/OKTA2024** during the meeting. We are holding the meeting for the following purposes, which are more fully described in the accompanying Proxy Statement:

- To elect three Class I directors to hold office until the 2027 Annual Meeting of Stockholders or until their successors are duly elected and qualified;
- To ratify the appointment of Ernst & Young LLP as our independent registered public accounting firm for the fiscal year ending January 31, 2025;
- · To approve, on an advisory non-binding basis, the compensation of our named executive officers; and
- To transact any other business that properly comes before the Annual Meeting (including adjournment, rescheduling or postponement thereof).

Our board of directors recommends that you vote "FOR" the director nominees named in Proposal One, "FOR" the ratification of the appointment of Ernst & Young LLP as our independent registered public accounting firm as described in Proposal Two, and "FOR" the approval, on an advisory non-binding basis, of the compensation of our named executive officers as described in Proposal Three.

We have elected to provide access to our meeting materials, which include the Proxy Statement accompanying this notice, in lieu of mailing printed copies. On or about May 9, 2024, we expect to mail to our stockholders a Notice of Internet Availability of Proxy Materials containing instructions on how to access our Proxy Statement and our 2024 Annual Report on Form 10-K. The Notice provides instructions on how to vote online or by telephone and explains how you can request a paper copy of the proxy materials. Our Proxy Statement and our 2024 Annual Report can be accessed online at <a href="https://www.proxyvote.com">www.proxyvote.com</a> using the control number located on your Notice, on your proxy card, or in the instructions that accompanied your proxy materials.

Only stockholders of record as of the close of business on April 24, 2024 are entitled to notice of and to vote at the Annual Meeting.

By Order of the Board of Directors,

Larissa Schwartz

Chief Legal Officer and Corporate Secretary

San Francisco, California

May 9, 2024



Okta, Inc., 100 First Street, Suite 600 San Francisco, California 94105

# Proxy Statement for the 2024 Annual Meeting of Stockholders

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Okta, Inc., 100 First Street, Suite 600 San Francisco, California 94105

### **General Information**

Our board solicits your proxy on our behalf for the Annual Meeting and at any adjournment, rescheduling or postponement of the Annual Meeting for the purposes set forth in this Proxy Statement for our Annual Meeting and the accompanying Notice. The Annual Meeting will be held virtually via a live interactive audio webcast on the internet on June 20, 2024, at 9:00 a.m. Pacific Time. On or about May 9, 2024, we mailed our stockholders the Notice of Internet Availability of Proxy Materials (the "Notice") containing instructions on how to access this Proxy Statement and our 2024 Annual Report. If you held shares of our Class A or Class B common stock as of the close of business on April 24, 2024, you are invited to attend the meeting at virtualshareholdermeeting.com/OKTA2024 and to vote on the proposals described in this Proxy Statement.

June 20, 2024

9:00 a.m. Pacific Time

virtualshareholdermeeting.com/OKTA2024

In this Proxy Statement, the terms "Okta," "the company," "we," "us" and "our" refer to Okta, Inc. and its subsidiaries. The mailing address of our principal executive offices is Okta, Inc., 100 First Street, Suite 600, San Francisco, California 94105.

#### How can I attend the Annual Meeting online?

We will host the Annual Meeting via live webcast only. We believe that hosting a virtual meeting will facilitate stockholder attendance and participation at the Annual Meeting by enabling stockholders to participate from any location around the world. We have designed the virtual meeting to provide the same rights and opportunities to participate as stockholders would have at an in-person meeting, including the right to listen, vote and ask questions during the meeting through the virtual meeting platform. Any stockholder can attend the Annual Meeting live online at **virtualshareholdermeeting.com/OKTA2024**. The webcast will start at 9:00 a.m. Pacific Time on June 20, 2024. To attend the Annual Meeting, you will need the 16-digit control number that is located on your Notice, on your proxy card, or in the instructions accompanying your proxy materials. Instructions on how to participate in the Annual Meeting are also posted online at **www.proxyvote.com**.

#### What matters are being voted on at the Annual Meeting?

You will be voting on:

- the election of three Class I directors to serve until the 2027 Annual Meeting of Stockholders or until their successors are duly elected and qualified;
- a proposal to ratify the appointment of Ernst & Young LLP as our independent registered public accounting firm for the fiscal year ending January 31, 2025;
- a proposal to approve, on an advisory non-binding basis, the compensation of our named executive officers (our "NEOs"); and
- any other business as may properly come before the Annual Meeting (including adjournment, rescheduling or postponement thereof).

#### How does the board of directors recommend that I vote on these proposals?

Our board recommends a vote:

- · "FOR ALL" of the nominees for Class I directors: Emilie Choi, Todd McKinnon and Michael Stankey;
- "FOR" the ratification of the appointment of Ernst & Young LLP as our independent registered public accounting firm for the fiscal year ending January 31, 2025; and
- "FOR" the approval, on an advisory non-binding basis, of the compensation of our NEOs, as disclosed in this Proxy Statement.

#### Who is entitled to vote?

Holders of either class of our common stock as of the close of business on April 24, 2024, the record date for the Annual Meeting (the "Record Date"), may vote at the Annual Meeting.

As of the Record Date, there were 160,912,267 shares of our Class A common stock and 7,291,091 shares of our Class B common stock outstanding. Our Class A common stock and Class B common stock are collectively referred to in this Proxy Statement as our "common stock." Our Class A common stock and Class B common stock will vote as a single class on all matters described in this Proxy Statement. Stockholders are not permitted to cumulate votes with respect to the election of directors. Each share of Class A common stock is entitled to one vote on each proposal and each share of Class B common stock is entitled to 10 votes on each proposal.

**Registered Stockholders.** If shares of our common stock are registered directly in your name with our transfer agent, Computershare, you are considered the "stockholder of record" with respect to those shares. As the stockholder of record, you have the right to vote online, by telephone, or—if you receive paper proxy materials by mail—by filling out and returning the proxy card.

Street Name Stockholders. If shares of our common stock are held on your behalf in a brokerage account or by a bank or other nominee, you are considered to be the beneficial owner of shares that are held in "street name" (i.e., a "street name stockholder") and the Notice was forwarded to you by your broker, bank or nominee, who is considered the stockholder of record with respect to those shares. As the beneficial owner, you have the right to direct your broker, bank or other nominee as to how to vote your shares. If you are a beneficial owner, you may attend the meeting. However, since a beneficial owner is not the stockholder of record, you may not vote your shares of our common stock at the meeting unless you request and obtain a valid proxy from the organization that holds your shares giving you the right to vote at the meeting. If you request a printed copy of our proxy materials by mail, your broker, bank or other nominee will provide a voting instruction form for you to use.

#### What is the quorum requirement?

A quorum is the minimum number of shares required to be present to properly hold an annual meeting of stockholders and conduct business under our bylaws and Delaware law. The presence, in person or by proxy, of a majority of the voting power of all issued and outstanding shares of our common stock entitled to vote on the Record Date will constitute a quorum at the Annual Meeting. Abstentions, withhold votes and broker non-votes are counted as shares present and entitled to vote for the purposes of determining a quorum.

#### How many votes are needed for the approval of each proposal?

**Proposal One.** The election of directors requires a plurality of the voting power of the shares of our common stock, present in person or by proxy, at the Annual Meeting and entitled to vote thereon. "Plurality" means that the nominees who receive the largest number of votes cast "FOR" such nominees are elected as directors. As a result, any shares not voted "FOR" a particular nominee (whether as a result of stockholder abstention or a broker nonvote) will not be counted in such nominee's favor and will have no effect on the outcome of the election. You may vote "FOR" or "WITHHOLD" on the nominees for election as a director.

**Proposal Two.** The ratification of the appointment of Ernst & Young LLP as our independent registered public accounting firm for our fiscal year ending January 31, 2025 requires the affirmative vote of a majority of the voting power of the shares of our common stock, present in person or by proxy, at the Annual Meeting and entitled to vote thereon. Abstentions are considered shares present in person and entitled to vote on this proposal, and thus will have the same effect as a vote "AGAINST" this proposal. Broker non-votes will have no effect on the outcome of this proposal. Because brokers have discretionary authority to vote on this proposal, we do not expect any broker non-votes.

**Proposal Three.** The approval of the compensation of our NEOs requires the affirmative vote of a majority of the voting power of the shares of our common stock, present in person or by proxy, at the Annual Meeting and entitled to vote thereon. Abstentions are considered shares present in person and entitled to vote on this proposal, and thus will have the same effect as a vote "AGAINST" this proposal. Broker non-votes will have no effect on the outcome of this proposal.

#### How do I vote?

If you are a stockholder of record, there are four ways to vote:





#### By Internet

#### By Telephone

Vote at

Vote toll-free at 1-800-690-6903 until 11:59

www.proxyvote.com until
11:59 p.m. Eastern Time on
June 19, 2024 (have your
Notice or proxy card in
hand when you visit the
website). You may also
access the voting website
by scanning the QR
Barcode available on your
proxy card.





#### By Mail

#### **During the Meeting**

Vote by completing and mailing your proxy card (if you received printed proxy materials).

Instructions on how to attend and vote at the Annual Meeting are described at virtualshareholdermeeting.com/OKTA2024.

In order to be counted, proxies submitted by telephone or internet must be received by 11:59 p.m. Eastern Time on June 19, 2024. Proxies submitted by U.S. mail must be received before the start of the Annual Meeting.

If you are a street name stockholder, please follow the instructions from your broker, bank or other nominee to vote by internet, telephone or mail. You may not vote during the Annual Meeting unless you receive a legal proxy from your broker, bank or other nominee.

#### Can I change my vote?

Yes. If you are a stockholder of record, you can change your vote or revoke your proxy by:

- notifying our Corporate Secretary in writing at Okta, Inc., 100 First Street, Suite 600, San Francisco, California 94105. before the vote is counted:
- voting again using the telephone or internet before 11:59 p.m. Eastern Time on June 19, 2024 (your latest telephone or internet proxy is the one that will be counted); or
- · attending and voting during the Annual Meeting.

Simply logging into the Annual Meeting will not, by itself, revoke your proxy.

If you are a street name stockholder, you may revoke any prior voting instructions by contacting your broker, bank or other nominee.

#### What is the effect of giving a proxy?

Proxies are solicited by and on behalf of our board. Todd McKinnon, Brett Tighe and Larissa Schwartz have been designated as proxy holders by our board. If your proxy is properly granted, your shares represented by such proxy will be voted at the Annual Meeting in accordance with your instructions. If you do not give specific instructions, your shares will be voted in accordance with the recommendations of our board as described above. If any matters not described in this Proxy Statement are properly presented at the Annual Meeting, the proxy holders will use their own judgment to determine how to vote the shares. If the Annual Meeting is adjourned, rescheduled or postponed, the proxy holders can vote your shares on the new Annual Meeting date as well, unless you revoke your proxy instructions as described above.

#### What is the effect of abstentions and broker non-votes?

Votes withheld from any nominee, abstentions and "broker non-votes" (i.e., where a broker has not received voting instructions from the beneficial owner and for which the broker does not have discretionary power to vote on a particular matter) are counted as present for purposes of determining the presence of a quorum, but otherwise have no effect on the election of directors. Abstentions have the same effect as a vote "AGAINST" (i) the ratification of the appointment of Ernst & Young LLP as our independent registered public accounting firm for the fiscal year ending January 31, 2025 and (ii) the approval, on an advisory non-binding basis, of the compensation of our NEOs.

Brokerage firms and other intermediaries holding shares of our common stock in street name for their customers are generally required to vote such shares in the manner that their customers direct. If you do not give timely voting instructions, your broker will have discretion to vote your shares on the proposal to ratify the appointment of Ernst & Young LLP as our independent registered public accounting firm, but will not have discretion to vote on any other proposals, including the election of directors (even if not contested).

#### Where can I find the voting results of the Annual Meeting?

We will announce preliminary results at the Annual Meeting. We will disclose final results by filing a Current Report on Form 8-K within four business days after the date of the Annual Meeting. If final results are not available at that time, we will provide preliminary voting results in the Current Report on Form 8-K and then provide the final results in an amendment to that Current Report as soon as the voting results become available.

#### How are proxies solicited for the Annual Meeting?

Our board is soliciting proxies for use at the Annual Meeting. Okta bears all expenses associated with this solicitation. We will reimburse brokers or other nominees for reasonable expenses that they incur in sending our proxy materials to their customers who are beneficial owners of our common stock. In addition, our directors and employees may also solicit proxies in person, by telephone, or by other means of communication. Our directors and employees will not be paid any additional compensation for soliciting proxies. We have engaged the services of D.F. King & Co., Inc., a professional proxy solicitation firm, to help us solicit proxies from stockholders, including certain brokers, trustees, nominees and other institutional owners, for a fee of approximately \$12,500 plus costs and expenses.

#### Why did I receive a Notice instead of a full set of proxy materials?

In accordance with the rules of the U.S. Securities and Exchange Commission (the "SEC"), we have elected to furnish our proxy materials, including this Proxy Statement and our 2024 Annual Report, primarily online. On or about May 9, 2024, we mailed our stockholders a Notice that contains instructions on how to access our proxy materials electronically, how to vote at the meeting, and how to request printed copies of the proxy materials and 2024 Annual Report. The Notice explains how you can request to receive all future proxy materials in printed form by mail or electronically by email. We encourage stockholders to access our proxy materials online to help reduce the environmental impact of our annual meetings.

I share an address with another stockholder, and we received only one paper copy of the proxy materials. How may I obtain an additional copy?

As permitted by the SEC, we have adopted a procedure called "householding." Under this procedure, we deliver a single copy of the Notice and, if applicable, our proxy materials to multiple stockholders who share the same address, unless we have received contrary instructions from one or more of such stockholders. Householding reduces our printing costs, mailing costs and fees, as well as our environmental impact. Stockholders who participate in householding will continue to be able to access and receive individual proxy cards. Upon written or oral request, we will promptly deliver a separate copy of the Notice and, if applicable, our proxy materials to any stockholder at a shared address to which we delivered a single copy of any of these materials. To receive a separate copy, or if you are receiving multiple copies and wish to participate in householding, please contact us at our principal office address:

#### Okta, Inc.

Attention: Investor Relations 100 First Street, Suite 600 San Francisco, California 94105 (415) 604-3346

Street name stockholders may contact their broker, bank or other nominee to request information about householding.

## What is the deadline to propose actions for consideration at next year's Annual Meeting of Stockholders or to nominate individuals to serve as directors?

#### **Stockholder Proposals**

Stockholders may present proper proposals for inclusion in our proxy statement and for consideration at the 2025 Annual Meeting of Stockholders by submitting their proposals in writing to our Corporate Secretary at our principal office address listed above. To be considered for inclusion in our proxy statement for the 2025 Annual Meeting of Stockholders, our Corporate Secretary must receive the written stockholder proposal no later than January 9, 2025. In addition, stockholder proposals must comply with the requirements of Rule 14a-8 under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), regarding the inclusion of stockholder proposals in company-sponsored proxy materials. Stockholder proposals should be addressed to:

#### Okta, Inc.

Attention: Corporate Secretary 100 First Street, Suite 600 San Francisco, California 94105

Our bylaws establish an advance notice procedure for stockholders who wish to present a proposal before an annual meeting of stockholders but do not intend for the proposal to be included in our proxy statement. Our bylaws provide that the only business that may be conducted at an annual meeting of stockholders is business that is (i) specified in our proxy materials with respect to such annual meeting of stockholders, (ii) otherwise properly brought before such annual meeting of stockholders by or at the direction of our board, or (iii) properly brought before such meeting by a stockholder of record entitled to vote at such annual meeting of stockholders who has delivered timely written notice to our Corporate Secretary, which notice must contain the information specified in our bylaws. To be timely for the 2025 Annual Meeting of Stockholders, our Corporate Secretary must receive the written notice at our principal executive offices:

- · not earlier than February 23, 2025, and
- · not later than the close of business on March 25, 2025.

In the event we hold the 2025 Annual Meeting of Stockholders more than 30 days before or more than 60 days after the one-year anniversary of the 2024 Annual Meeting, then, for notice by the stockholder to be timely, our bylaws provide that the notice must be received by the Corporate Secretary not earlier than the close of business on the 120th day prior to such Annual Meeting and not later than the close of business on the later of the 90th day prior to such Annual Meeting or the tenth day following the day on which public announcement of the date of such Annual Meeting is first made. In addition to satisfying the foregoing requirements under our bylaws, to comply with the universal proxy rules, stockholders who intend to solicit proxies in support of director nominees other than our nominees must provide notice that sets forth the information required by Rule 14a-19 under the Exchange Act.

If a stockholder who has notified us of his, her or its intention to present a proposal at an annual meeting of stockholders does not appear to present his, her or its proposal at such annual meeting of stockholders, we are not required to present the proposal for a vote at such annual meeting of stockholders. We reserve the right to reject, rule out of order or take other appropriate action with respect to any proposal that does not comply with these or other applicable requirements.

We intend to file a proxy statement and WHITE proxy card with the SEC in connection with the solicitation of proxies for our 2025 Annual Meeting of Stockholders. Stockholders may obtain our proxy statements (and any amendments and supplements

thereto) and other documents as and when filed by us with the SEC without charge from the SEC's website at www.sec.gov.

#### **Nomination of Director Candidates**

Holders of our common stock may propose director candidates for consideration by the nominating and corporate governance committee of our board (the "nominating committee"). Any such recommendation must include the nominee's name and qualifications for membership on our board and be directed to our Corporate Secretary at the address listed above. For additional information regarding stockholder recommendations for director candidates, please see the section titled "Corporate Governance—Identifying and Evaluating Director Nominees—Stockholder Recommendations" below.

In addition, our bylaws permit stockholders to nominate directors for election at an annual meeting of stockholders. To nominate a director, you must provide the information required by our bylaws. In addition, you must give timely notice to our Corporate Secretary in accordance with our bylaws, which, in general, require that the notice be received by our Corporate Secretary within the time periods described above under the section titled "Stockholder Proposals" for stockholder proposals that are not intended to be included in a proxy statement.

#### **Availability of Bylaws**

A copy of our amended and restated bylaws is included as Exhibit 3.2 to our 2024 Annual Report and is available via the SEC's website at **www.sec.gov**. You may also contact our Corporate Secretary at the address set forth above to receive a copy of the relevant bylaw provisions regarding the requirements for making stockholder proposals and nominating director candidates.

#### Why is the Annual Meeting being held virtually?

We continue to embrace the latest technology to provide ease of access, real-time communication and cost savings for our stockholders and our company. Hosting a virtual meeting makes it easy for our stockholders to participate from any location around the world.

You will be able to participate in the Annual Meeting online and submit your questions during the meeting by visiting **virtualshareholdermeeting.com/OKTA2024**. You also will be able to vote your shares electronically prior to or during the Annual Meeting.

#### How can I submit a question at the Annual Meeting?

If you want to submit a question during the Annual Meeting, log into **virtualshareholdermeeting.com/OKTA2024**, type your question in the "Ask a Question" field, and click "Submit." Questions pertinent to meeting matters will be read and answered during the meeting, subject to time constraints.

#### What if I have technical difficulties or trouble accessing the Annual Meeting?

If you encounter any difficulties accessing the virtual meeting during the check-in or meeting time, please call the technical support number that will be posted on the Virtual Stockholder Meeting log in page. Technical support will be available starting at 8:30 a.m. Pacific Time on June 20, 2024 and will remain available until the Annual Meeting ends.

## Proposal One: Election of Directors

#### **Board Structure**

Our board is divided into three staggered classes of directors. One class is elected each year at the annual meeting of stockholders for a term of three years. The term of the Class I directors expires at the Annual Meeting. The term of the Class II directors expires at the 2025 Annual Meeting of Stockholders and the term of the Class III directors expires at the 2026 Annual Meeting of Stockholders. We expect directors who are re-elected to hold office for a three-year term, or until the election and qualification of their successors in office.

Nominees	Director Since	Principal Occupation
Emilie Choi	2022	President and Chief Operating Officer, Coinbase Global, Inc.
Todd McKinnon	2009	Chief Executive Officer, Okta
Michael Stankey	2016	Former Vice Chairman, Workday, Inc.

Our board has nominated Emilie Choi, Todd McKinnon and Michael Stankey for election as Class I directors to hold office until the 2027 Annual Meeting of Stockholders, or until their successors are duly elected and qualified, subject to their earlier resignation or removal. Each of the nominees is a current Class I director and member of our board, and has consented to serve if elected.

Unless you direct otherwise through your proxy voting instructions, the persons named as proxies will vote all proxies received "FOR" the election of each nominee. Proxies cannot be voted for a greater number of persons than three at the Annual Meeting, the number of nominees named in this proxy statement. If any nominee is unable or unwilling to serve at the time of the Annual Meeting, the persons named as proxies may vote for a substitute nominee chosen by our present board. In the alternative, the proxies may vote only for the remaining nominees, leaving a vacancy on our board. Our board may fill such vacancy at a later date or reduce the size of our board. We have no reason to believe that any of the nominees will be unwilling or unable to serve if elected as a director.

#### Recommendation of Our Board

#### OUR BOARD RECOMMENDS THAT YOU VOTE "FOR" THE ELECTION OF EACH OF THE NOMINEES.

The biographies of each nominee and continuing director below contain information regarding each such person's service as a director of our board, business experience, other director positions held currently or at any time during the last five years, and the experiences, qualifications, attributes or skills that caused our board to determine that the person should serve as a director of the company. In addition to the information presented below regarding each nominee's and continuing director's specific experience, qualifications, attributes and skills that led our board to conclude that he or she should serve as a director, we believe that each of our directors has a reputation for integrity, honesty and high ethical standards. Each of our directors has demonstrated business acumen and an ability to exercise sound judgment, as well as a commitment of service to our company and to our board. Finally, we value our directors' experience in their respective areas of business management, and on the boards of directors and board committees of other companies.

Our corporate governance guidelines dictate that a majority of our board must consist of directors whom our board has determined are "independent" under the listing requirements of the Nasdaq Stock Market LLC ("Nasdaq").

#### **Directors**

The following table sets forth information regarding our directors as of May 9, 2024.

Name	Age	Director Since	Principal Occupation	Class	Audit Committee	Compensation Committee	Nominating Committee	Cybersecurity Risk Committee	
Current and Former Emp	Current and Former Employee Directors								
Todd McKinnon, Chairperson	52	2009	Chief Executive Officer	I					
J. Frederic Kerrest, <sup>(1)</sup> Vice Chairperson	47	2009	Former Chief Operating Officer	II					
Independent Directors									
Shellye Archambeau	61	2018	Former Chief Executive Officer, MetricStream, Inc.	III	member			member	
Emilie Choi	45	2022	President and Chief Operating Officer, Coinbase Global, Inc.	I	member			member	
Robert L. Dixon, Jr.	68	2019	Former Global Chief Information Officer and Senior Vice President, PepsiCo, Inc.	III		member		chair	
Jeff Epstein	67	2021	Operating Partner, Bessemer Venture Partners	II	chair		member		
Benjamin Horowitz,									
Lead Independent Director <sup>(2)</sup>	57	2010	General Partner, Andreessen Horowitz	III					
Rebecca Saeger	69	2019	Former Executive Vice President and Chief Marketing Officer, Charles Schwab & Co., Inc.	II		member	chair		
Michael Stankey	65	2016	Former Vice Chairman, Workday, Inc.	I		chair	member		

<sup>(1)</sup> Mr. Kerrest was on a sabbatical from Okta from November 1, 2022 to October 31, 2023. During this time he remained an at-will employee and continued to serve on our board as Vice Chairperson and a director, but did not fulfill any regular duties as an employee or an officer. Prior to the end of his sabbatical, Mr. Kerrest announced that he would not return as an employee and, effective October 31, 2023, stepped down as our Chief Operating Officer ("COO"). He continues to serve on our board as Vice Chairperson and a director.

<sup>2223,</sup> stepped down as our Critical Operating Critical Processing Control of Service Contain Board as vice Critical Board as vice Critical

Our board believes that directors who provide a significant breadth of experience, knowledge and abilities in areas relevant to our business, while also representing a diversity of age, gender, race, sexual orientation and ethnicity, contribute to a well-balanced and effective board. Our board's metrics as of May 9, 2024 are highlighted in the following graphics. Information about each individual director and director nominee follows.



#### Board Diversity Matrix (as of May 9, 2024)

#### **Total Number of Directors: 9**

10

	Female	Male	Non-Binary	Did Not Disclose Gender
Part I: Gender Identity				
Directors	3	6	_	_
Part II: Demographic Background				
African American or Black	1	1	_	_
Alaskan Native or Native American	_	_	_	_
Asian	1	_	_	_
Hispanic or Latinx	_	_	_	_
Native Hawaiian or Pacific Islander	_	_	_	_
White	2	5	_	_
Two or More Races or Ethnicities	1	_	_	_
LGBTQ+			_	
Did Not Disclose Demographic Background			_	

#### **Director Skills Matrix**

		Archambeau	Choi	Dixon	Epstein	Horowitz	Kerrest	McKinnon	Saeger	Stankey
St.	Technology or Innovation Professional background or experience in the technology industry serving in engineering, product, or R&D roles, or managing such functions.									
1	Cybersecurity, Information Security or Privacy Leadership or significant experience overseeing and managing risks related to the protection and confidentiality of digital systems or data.									
	Global Sales, Markets or Operations  Experience driving business success in markets around the world, or directing corporate sales and operations in diverse global environments.									•
\$\frac{4}{5}\frac{5}\frac{5}{5}\frac{5}{5}\frac{5}{5}\frac{5}{5}\frac{5}{5}\frac{5}{5}\frac{5}{5}\frac{5}{5}\frac{5}{5}\frac{5}{5}\frac{5}{5}\frac{5}{5}\frac{5}{5}\frac{5}{5}\frac{5}{5}\frac{5}{5}\frac{5}{5}\frac{5}\frac{5}{5}\frac{5}{5}\frac{5}{5}\frac{5}{5}\frac{5}{5}\frac	Senior Leadership Experience serving as an executive officer or other officer responsible for a function or business unit.	•	•	•	•		•	•		•
(iii)	Public Company Boards Tenure on a public company board other than our board, with an understanding of the related obligations and time commitments.		•							•
	Risk Management Executive or board-level leadership experience overseeing, auditing or facilitating the execution of a risk management program.									
W.	Marketing or Brand Experience leading marketing teams or spearheading efforts to strengthen market share, brand awareness and reputation.					•		•		•
\$	Finance or Accounting Professional background or executive or board-level leadership experience in finance, accounting, or internal audit, or knowledge of financial markets and strategic transactions.		•		•					•

#### **Information Concerning Director Nominees**



President and Chief Operating Officer, Coinbase Global, Inc.

Age 45

Director Since 2022



### **Emilie Choi**

Ms. Choi joined our board in August 2022. Ms. Choi has served as President of Coinbase Global, Inc., a cryptocurrency exchange platform, since November 2020 and as Chief Operating Officer since June 2019. Ms. Choi previously served as Vice President of Business, Data and International at Coinbase from March 2018 to June 2019. From December 2009 to March 2018, Ms. Choi served as the Vice President & Head of Corporate Development for LinkedIn Corporation, a professional networking site and, following its acquisition in December 2016, a subsidiary of Microsoft Corporation, a software company. From August 2007 to December 2009, Ms. Choi served in various positions at Warner Bros. Entertainment Inc., a mass media and entertainment company, including as Director of Digital Business Strategy and Operations and Manager of Corporate Business Development and Strategy. Ms. Choi previously served as a member of the boards of directors of Naspers Limited, a global internet group, and Prosus N.V., the international internet assets division of Naspers Limited, from April 2017 to August 2021, and ZipRecruiter, Inc., a jobs marketplace, from November 2018 to August 2022. Ms. Choi holds a Bachelor of Arts in Economics from the Johns Hopkins University and a Masters in Business Administration from the Wharton School at the University of Pennsylvania.

We believe that Ms. Choi is qualified to serve as a member of our board because of her experience as a company executive, her knowledge of the industry in which we operate and her experience as a public company director.



Chairperson and Chief Executive Officer

Age 52

Director Since 2009



## **Todd McKinnon**

Mr. McKinnon co-founded Okta and has served as our Chief Executive Officer ("CEO") and as a member of our board since January 2009. Mr. McKinnon was appointed Chairperson of our board in February 2017. From October 2003 to February 2009, Mr. McKinnon served in various roles at salesforce.com, inc., a cloud-based customer relationship management company, most recently as Senior Vice President of Development. From 1995 to 2003, Mr. McKinnon held various engineering and leadership positions at Peoplesoft, Inc., an enterprise application software company, which was acquired by Oracle Corporation in January 2005. Mr. McKinnon holds a Master of Science in computer science from California Polytechnic State University, San Luis Obispo and a Bachelor of Science in management and information systems from Brigham Young University.

We believe that Mr. McKinnon is qualified to serve as a member of our board because of his experience and perspective as our CEO and co-founder.



Former Vice Chairman, Workday, Inc.

Age 65

Director Since 2016



## Michael Stankey

Mr. Stankey joined our board in December 2016. Mr. Stankey served as Vice Chairman at Workday, Inc., a financial and human capital management software vendor, from June 2015 to May 2024, as President and Chief Operating Officer from September 2009 to June 2015, and as a member of the board of directors from June 2015 to April 2021. From October 2007 to September 2009, Mr. Stankey was an Operating Partner at Greylock Partners, a venture capital firm. From December 2001 to April 2007, Mr. Stankey served as Chairman and Chief Executive Officer at PolyServe, Inc., a database and file serving utility service. From February 2017 to October 2021, Mr. Stankey served as a member of the board of directors of Cloudera, Inc., a data management, machine learning and advance analytics platform provider. Mr. Stankey holds a Bachelor of Business Administration from the University of Wisconsin-Eau Claire.

We believe that Mr. Stankey is qualified to serve as a member of our board because of his experience as a company executive and as a current and former board member of other public companies.

#### **Information Concerning Continuing Directors**



Former Chief Executive Officer, MetricStream. Inc.

Age 61

Director Since 2018



## Shellye Archambeau

Ms. Archambeau joined our board in December 2018. From 2002 until 2018, Ms. Archambeau was Chief Executive Officer of MetricStream, Inc., a leading provider of governance, risk, compliance and quality management solutions to corporations across diverse industries. Prior to that, Ms. Archambeau served as Chief Marketing Officer and Executive Vice President of Sales for Loudcloud, Inc., Chief Marketing Officer of NorthPoint Communications Group, Inc., and President of Blockbuster Inc.'s e-commerce division. Before she joined Blockbuster, she held domestic and international executive positions during a 15-year career at IBM. Ms. Archambeau has served on the boards of directors of Verizon Communications Inc. since 2013 and Roper Technologies, Inc. since 2018. Ms. Archambeau previously served on the boards of directors of Nordstrom, Inc. from February 2015 to May 2022 and Arbitron Inc. from 2005 to 2013. Ms. Archambeau holds a Bachelor of Science from the Wharton School of the University of Pennsylvania.

We believe that Ms. Archambeau is qualified to serve as a member of our board because of her experience as a company executive, her valuable knowledge of technology, digital media and communications platforms and her experience serving on other boards of directors.



Former Global Chief Information Officer and Senior Vice President, PepsiCo, Inc.

Age 68

Director Since 2019



## Robert L. Dixon, Jr.

Mr. Dixon joined our board in June 2019. Mr. Dixon has owned The RD Factor, Inc., a digital and information technology consulting business, since December 2016. Mr. Dixon served at PepsiCo, Inc., a global food and beverage company, as Global Chief Information Officer and Senior Vice President from 2007 through 2016. Previously, Mr. Dixon held various positions with The Procter & Gamble Company, a consumer household products company, since 1977, including Vice President of Global Business Services. Mr. Dixon has served on the boards of directors of Elevance Health, Inc. (formerly Anthem, Inc.), a health benefits company, since 2011, and Build-A-Bear Workshop, Inc., a specialty retailer, since February 2018. At the Georgia Institute of Technology, Mr. Dixon serves on the College of Computing Advisory Board and is an Emeritus Trustee of the Foundation Board. He previously served on the CIO Advisory Board for IBM. Mr. Dixon holds a Bachelor of Science in electrical engineering from the Georgia Institute of Technology.

We believe that Mr. Dixon is qualified to serve as a member of our board because he brings valuable technology experience and the perspective of our customers through his prior role as Global Chief Information Officer and his service on the CIO advisory board for another large public company.



Operating Partner, Bessemer Venture Partners

Age 67

Director Since 2021



## Jeff Epstein

Mr. Epstein joined our board in May 2021. Mr. Epstein is an Operating Partner at Bessemer Venture Partners, a venture capital firm, which he joined in November 2011. From September 2008 to April 2011, Mr. Epstein served as Executive Vice President and Chief Financial Officer of Oracle Corporation, an enterprise software company. Prior to joining Oracle, Mr. Epstein served as chief financial officer of several public and private companies. Mr. Epstein previously served on the boards of directors of Booking Holdings Inc. from April 2003 to June 2019, Shutterstock, Inc. from April 2012 to June 2021 and Poshmark, Inc., a social commerce marketplace company, from April 2018 to January 2023. Mr. Epstein has served on the boards of Twilio Inc., a cloud communication platform company, since July 2017, Couchbase, Inc., a provider of a leading modern database for enterprise applications, since June 2015, and AvePoint, Inc., a cloud data management company, since July 2021. Mr. Epstein holds a Bachelor of Arts from Yale University and a Masters in Business Administration from Stanford University.

We believe that Mr. Epstein is qualified to serve as a member of our board because of his experience as a company executive and as a current and former director of many companies, and because of his knowledge of the industry in which we operate.



General Partner, Andreessen Horowitz

Age 57

Director Since 2010



## Benjamin Horowitz

Mr. Horowitz joined our board in February 2010. Mr. Horowitz is a co-founder and has served as a General Partner of Andreessen Horowitz, a venture capital firm, since July 2009. From September 2007 to October 2008, Mr. Horowitz served as a Vice President and General Manager at Hewlett-Packard Company, an information technology company. From September 1999 to September 2007, Mr. Horowitz co-founded and served as the President and Chief Executive Officer of Opsware Inc., a computer software company. From June 2016 to June 2020, Mr. Horowitz served as a member of the board of directors of Lyft, Inc., which operates a multimodal transportation network. Mr. Horowitz also currently serves on the boards of several private companies. Mr. Horowitz holds a Master of Science in computer science from the University of California, Los Angeles and a Bachelor of Arts in computer science from Columbia University.

We believe that Mr. Horowitz is qualified to serve as a member of our board because of his significant knowledge of and history with our company; his experience as a company executive, a seasoned investor, and a current and former director of many companies; and his knowledge of the industry in which we operate.



Vice Chairperson and Former Chief Operating Officer, Okta

Age 47

Director Since 2009



### J. Frederic Kerrest

Mr. Kerrest co-founded Okta and has served as a member of our board since July 2009. Mr. Kerrest was appointed Executive Vice Chairperson of our board in March 2019 and, since November 2023, has served as Vice Chairperson. From 2009 to November 2023, Mr. Kerrest served as our COO. From August 2002 to February 2007, Mr. Kerrest served in a variety of sales and business development roles at salesforce.com, inc., a cloud-based customer relationship management company. Mr. Kerrest holds a Masters in Business Administration from the MIT Sloan School of Management and a Bachelor of Science in computer science from Stanford University.

We believe that Mr. Kerrest is qualified to serve as a member of our board because of his experience and perspective as our co-founder and former COO.



Former Executive Vice President and Chief Marketing Officer, Charles Schwab & Co., Inc.

Age 69

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Director Since 2019



## Rebecca Saeger

Ms. Saeger joined our board in January 2019. Ms. Saeger served as an Executive Vice President at Charles Schwab & Co., Inc. from 2004 until 2011, most recently as Chief Marketing Officer. Prior to joining Charles Schwab, she served as Executive Vice President, Marketing at Visa U.S.A. Before joining Visa, Ms. Saeger was Senior Vice President and head of Account Management at Foote, Cone & Belding, and Senior Vice President at Ogilvy & Mather. From February 2012 to October 2020, Ms. Saeger served on the board of directors of E\*TRADE Financial Corporation, a financial services company, and as a member of the E\*TRADE Bank board. She holds a Bachelor of Arts from Muhlenberg College and a Masters in Business Administration from the Wharton School of the University of Pennsylvania.

We believe that Ms. Saeger is qualified to serve as a member of our board because of her valuable expertise in consumer and business-to-business marketing, strategic planning and brand development, as well as her experience serving on other boards of directors.

## Corporate Governance

Our business and affairs are managed under the direction of our board, the members of which are elected by our stockholders. In carrying out its responsibilities, our board selects and monitors our top management, provides oversight of our financial reporting processes, and determines and implements our corporate governance policies.

Our board and management team are committed to good corporate governance in order to manage Okta for the long-term benefit of our stockholders. Our governance framework includes a variety of policies, procedures and practices to promote such goal, as well as facilitate our board's effective oversight of our business and corporate strategy independent of management. To that end, during the past year, our management periodically reviewed our corporate governance policies and practices to ensure that they remain consistent with the requirements of the Sarbanes-Oxley Act of 2002, SEC rules and Nasdaq listing standards.

Besides verifying the independence status of each director and each member of our board committees (as discussed below under "Independence of Our Board"), at the direction of our board, we also:

- periodically review and make necessary changes to the charters for each of our board committees, including the audit committee of the board (the "audit committee"), the compensation committee of the board (the "compensation committee"), the nominating committee, and the cybersecurity risk committee of our board (the "cybersecurity risk committee");
- have established disclosure control policies and procedures in accordance with the requirements of the Sarbanes-Oxley Act of 2002 and the rules and regulations of the SEC;
- · have a procedure to receive and address anonymous and confidential complaints or concerns regarding audit or accounting matters; and
- maintain a code of conduct that applies to our employees, officers and directors, including our CEO, Chief Financial Officer ("CFO"), and other executive and senior financial officers.

#### **Corporate Governance Guidelines**

Our board has adopted a set of corporate governance guidelines which can be found on our investor relations website at **investor.okta.com** under "Responsibility and Governance—Governance Overview." Our corporate governance guidelines address such matters as:

- · Director independence—independent directors must constitute at least a majority of our board;
- · Board effectiveness—our board and each of its committees must conduct an annual self-evaluation;
- Access to independent advisors—our board as a whole, and each of its committees separately, has authority to retain independent experts, advisors or
  professionals as each deems necessary or appropriate; and
- · Board committees—all members of the audit, compensation and nominating committees are independent in accordance with applicable Nasdaq criteria.

Our nominating committee is responsible for reviewing our corporate governance guidelines from time to time, and for reporting and making recommendations to our board concerning corporate governance matters.

#### **Code of Conduct**

Our board has adopted a code of conduct that applies to all of our employees, officers and directors, including our CEO, CFO, and other executive and senior financial officers. The full text of our code of conduct is available on our investor relations website at **investor.okta.com** under "Responsibility and Governance —Governance Overview." We intend to satisfy the disclosure requirement under Item 5.05 of Current Report on Form 8-K regarding amendments to, or waivers from, a provision of our code of conduct that applies to our directors, or our principal executive officer, principal financial officer, principal accounting officer or controller, or persons performing similar functions by posting such information on the Governance Overview page of our website. During the fiscal year ended January 31, 2024 ("fiscal 2024"), no waivers were granted from any provision of the code of conduct.

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#### Independence of Our Board

Our Class A common stock is listed on Nasdaq. Under the Nasdaq listing standards and our corporate governance guidelines, independent directors must constitute a majority of a listed company's board. In addition, the Nasdaq listing standards require that, subject to specified exceptions, each member of a listed company's audit, compensation and nominating committees be independent. Under the Nasdaq listing standards, a director will only qualify as an "independent director" if, in the opinion of that listed company's board of directors, that director does not have a relationship that would interfere with the exercise of independent judgment in carrying out the responsibilities of a director.

Audit committee members must satisfy the additional independence criteria set forth in Rule 10A-3 under the Exchange Act and the Nasdaq listing standards. Compensation committee members must also satisfy the additional independence criteria set forth in Rule 10C-1 under the Exchange Act and the Nasdaq listing standards.

Our board has undertaken a review of the independence of each director. Based on information provided by each director concerning his or her background, employment and affiliations, our board has determined that Ms. Archambeau, Ms. Choi, Mr. Dixon, Mr. Epstein, Mr. Horowitz, Ms. Saeger and Mr. Stankey do not have any relationships that would interfere with the exercise of independent judgment in carrying out the responsibilities of a director, and that each of these directors is "independent" as that term is defined under the applicable rules and regulations of the SEC and the Nasdaq listing standards. Our board also previously determined that Patrick Grady, a former director who served on our board until the 2023 Annual Meeting of Stockholders, was independent during his tenure. In making these independence determinations, our board considered the current and prior relationships that each non-employee director has with our company, and all other facts and circumstances our board deemed relevant in determining their independence, including the beneficial ownership of our capital stock by each non-employee director and any of their affiliated funds, and any transactions involving them, as described in the section titled "Certain Relationships and Related Party Transactions."

There are no family relationships among any of our directors or executive officers.

#### Board Leadership Structure and Role of Our Lead Independent Director

Mr. McKinnon, our co-founder and CEO, serves as Chairperson of our board. In that capacity, he presides over meetings of our board and holds such other powers and carries out such other duties as are customarily carried out by a board chairperson. Mr. Kerrest, our co-founder and former COO, serves as Vice Chairperson of our board. Mr. McKinnon and Mr. Kerrest bring valuable insight to our board due to their perspective and experience as Okta's co-founders, and as current and former senior executives, respectively.

To facilitate robust independent oversight by our board, our corporate governance guidelines provide that one of our independent directors will serve as the lead independent director. Our lead independent director presides over periodic meetings of our independent directors, serves as a liaison between the Chairperson of our board and the independent directors, and performs such additional duties as our board may otherwise determine and delegate. Mr. Horowitz currently serves as our lead independent director and, effective as of the date of the Annual Meeting, Mr. Epstein will assume the role of lead independent director.

We believe that our current leadership structure is appropriate because it promotes effective independent oversight of management. Mr. McKinnon's combined role enables strong leadership, creates clear accountability and enhances our ability to communicate our message and strategy clearly and consistently to stockholders. In addition, we believe the Chairperson of our board is well-positioned to act as a bridge between management and the board, facilitating the regular flow of information. Among other duties, the Chairperson of our board may represent our board in communications with stockholders and provide input on the structure and composition of our board. Our lead independent director promotes a balanced leadership structure by serving as an impartial representative of the independent directors who can communicate their views to the Chairperson and CEO. Our board will continue to periodically review our leadership structure and may make such changes in the future as it deems appropriate. During their routine review of the board's leadership structure, our board and our company regularly consider the circumstances under which the roles of Chairperson of our board and CEO could most effectively serve the interests of our company and its stockholders if such roles were separated. As discussed in "Stockholder Outreach" below, from time to time, our company proactively engages with stockholders throughout the year to learn their perspectives on significant issues, and intends to continue to do so, including with respect to gathering stockholder perspectives on board leadership structure.

#### Our Board's Role in Risk Oversight

Risk is inherent in every business and we face a number of risks, including, among others, strategic, financial, business and operational, macroeconomic, cybersecurity, legal and regulatory compliance, and reputational risks. We have designed and implemented processes to manage risk in our operations, including our enterprise risk management program.

Our management team is responsible for the day-to-day management of risks the company faces, while our board, as a whole and assisted by its committees, has responsibility for the oversight of risk management, including our enterprise risk management program and its processes for monitoring our risk exposures. Management's involvement in day-to-day risk management enables them to assist our board in the effective design, establishment, maintenance, review, and evaluation of our disclosure controls and procedures. In its risk oversight role, our board has the responsibility to satisfy itself that the enterprise risk management framework and processes that our management team has designed and implemented are appropriate, and are functioning as designed. To that end, our board believes that open communication between our management team and our board is essential for effective risk management and oversight. Our CEO and other members of the senior management team attend quarterly meetings of our board, as well as such other meetings as the board deems appropriate, where, among other topics, they discuss strategy and risks facing the company. In this respect, our full board reviews strategic and operational risk in the context of reports from our management team, receives reports on all significant committee activities at each regular meeting, and evaluates the risks inherent in significant transactions and events.

While our board is ultimately responsible for risk oversight, our board committees help fulfill those oversight responsibilities in certain areas of risk. As described below, each committee has oversight over certain business and operational risks that are relevant to its focus area.

#### **Audit Committee**

Our audit committee assists our board in fulfilling its oversight responsibilities with respect to risk management in the areas of internal control over financial reporting and disclosure controls and procedures, legal and regulatory compliance, liquidity risk, and cybersecurity. Our audit committee meets with our management team and Ernst & Young LLP to (i) discuss guidelines and policies with respect to risk assessment and risk management, and (ii) review our major financial risk exposures and the steps our management team has taken to monitor and control these exposures. Our audit committee also receives updates on our enterprise risk management program, which include updates on certain existing and emerging risks, including those related to cybersecurity.

#### **Compensation Committee**

Our compensation committee assesses risks created by the incentives inherent in our compensation policies for both executives and employees generally. At least annually, our compensation committee, along with our management team, considers potential risks when reviewing and approving various compensation plans, including executive compensation. Based on its most recent review, our compensation committee has concluded that our compensation programs, including our executive compensation program, do not encourage risk taking to a degree that is reasonably likely to have a materially adverse impact on Okta or our operations.

#### **Nominating Committee**

Our nominating committee assists our board in fulfilling its oversight responsibilities with respect to the management of risk associated with our board's organization, membership and structure, and corporate governance. In this regard, our nominating committee at least annually reviews director skill sets and time commitments, committee membership and needs, and, if warranted, implements committee membership or structure adjustments.

#### **Cybersecurity Risk Committee**

Our cybersecurity risk committee assists our board in the oversight of the company's management of risks related to cybersecurity and data privacy. In fulfilling this role, our cybersecurity risk committee oversees the effectiveness of our cybersecurity and data privacy programs, including the company's practices for identifying, assessing and mitigating cybersecurity and data privacy risks across all business functions. Our cybersecurity risk committee receives periodic reports from the Chief Security Officer and other members of management relating to risk management of our cybersecurity and data programs.

#### Meetings of Our Board and Annual Meeting Attendance

Our board held four meetings during fiscal 2024. Each director attended at least 75% of all meetings of our board and the committees on which he or she served that were held during the period for which he or she was a director or committee member during fiscal 2024. Under our corporate governance guidelines, directors are expected to spend the time needed and meet as frequently as our board deems necessary or appropriate to discharge their responsibilities. Directors are also expected to make efforts to attend our annual meeting of stockholders, all meetings of our board, and all meetings of the committees on which they serve. All but one of our directors then in office attended the 2023 Annual Meeting of Stockholders.

#### **Committees of Our Board**

Our board has established four standing committees: audit, compensation, nominating, and cybersecurity risk. Our cybersecurity risk committee, initially formed by our board as an ad hoc committee to enhance the board's oversight of cybersecurity and data privacy risks and controls, was established as a standing committee in December 2023.

The composition and responsibilities of each board committee are described below. Each committee is composed of independent directors of our board who serve on the relevant committee until they resign or until otherwise determined by our board. Former director and audit committee member Patrick Grady, who resigned from our board as of the date of the 2023 Annual Meeting of Stockholders, satisfied the requirements for audit committee independence during the period he served on the committee. Our board assesses the composition of the committees at least annually to consider whether to rotate committee assignments. Each committee operates pursuant to a written charter that our board has adopted. Our audit, compensation and nominating committee charters are available on our website at investor.okta.com/corporate-governance/governance-overview.

#### **Audit Committee**

#### Members

Ms. Archambeau Ms. Choi

Mr. Epstein (Chair)

#### Independence

Each of our current audit committee members meet the requirements for independence under current Nasdaq listing standards and SEC rules and regulations.

#### **Financial Expertise**

Each of our current audit committee members meet the financial literacy requirements of the Nasdaq listing standards. In addition, our board has determined that each of our current audit committee members is an audit committee financial expert within the meaning of Item 407(d) of Regulation S-K under the Securities Act of 1933, as amended (the "Securities Act").

#### **Primary Responsibilities**

Our audit committee, among other things:

- · selects a qualified firm to serve as the independent registered public accounting firm to audit our financial statements;
- discusses the scope and results of the audit with the independent registered public accounting firm, and reviews, with our management team and the independent registered public accounting firm, our interim and year-end results of operations:
- · develops procedures for employees to submit concerns anonymously about questionable accounting or audit matters;
- · reviews our policies on risk assessment and risk management;
- · reviews related party transactions; and
- approves (or, as permitted, pre-approves) all audit and all permissible non-audit services, other than de minimis non-audit services, to be performed by the independent registered public accounting firm.

Our audit committee annually reviews the independent registered public accounting firm's performance and independence, which includes reviewing all relationships between the independent registered public accounting firm and Okta, and any disclosed relationships or services that may impact the objectivity and independence of the independent registered public accounting firm.

Our audit committee operates under a written charter that satisfies the applicable rules of the SEC and the Nasdaq listing standards. Our audit committee held nine meetings during fiscal 2024.

#### **Compensation Committee**

#### Members

Mr. Dixon Ms. Saeger

Mr. Stankey (Chair)

#### Independence

The composition of our compensation committee meets the requirements for independence under the Nasdaq listing standards and SEC rules and regulations. Each member of our compensation committee is also a non-employee director, as defined pursuant to Rule 16b-3 promulgated under the Exchange Act.

#### **Primary Responsibilities**

The purpose of our compensation committee is to discharge the responsibilities of our board relating to the compensation of our executive officers. Our compensation committee, among other things:

- reviews, approves and determines, or makes recommendations to our board regarding, the compensation of our executive officers:
- · administers our equity incentive plans;
- reviews and approves, or makes recommendations to our board regarding, incentive compensation and equity plans;
- establishes and reviews general policies relating to the compensation and benefits offered to our employees.

Our compensation committee operates under a written charter that satisfies the applicable rules of the SEC and the Nasdag listing standards. Our compensation committee held six meetings during fiscal 2024.

#### Compensation Committee Interlocks and Insider Participation

During fiscal 2024, Messrs. Dixon and Stankey and Ms. Saeger were the only members of our compensation committee. No member of our compensation committee is or has been an officer or employee of our company. No Okta executive officer currently serves, or in the past year has served, as a member of the board of directors or compensation committee of any entity that has one or more executive officers serving on our board or compensation committee. See the section titled "Certain Relationships and Related Party Transactions" for information about related party transactions involving members of our compensation committee or their affiliates.

#### **Nominating Committee**

#### Members

Mr. Epstein Ms. Saeger (Chair) Mr. Stankey

#### Independence

The composition of our nominating committee meets the requirements for independence under the Nasdaq listing standards and SEC rules and regulations.

#### **Primary Responsibilities**

Our nominating committee, among other things:

- identifies, evaluates and selects, or makes recommendations to our board regarding, nominees for election to our board and its committees;
- · evaluates the performance of our board and its committees;
- · considers and makes recommendations to our board regarding the composition of our board and its committees;
- · reviews developments in corporate governance practices;
- $\bullet \ \ \text{reviews our environmental, social and governance ("ESG") programs and public disclosures;}$
- evaluates the adequacy of our corporate governance practices and reporting; and
- develops and makes recommendations to our board regarding our corporate governance guidelines.

Our nominating committee operates under a written charter that satisfies the applicable Nasdaq listing standards. Our nominating committee held five meetings during fiscal 2024.

#### **Cybersecurity Risk Committee**

#### Members

Ms. Archambeau

Ms. Choi

Mr. Dixon (Chair)

#### Independence

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meets the requirements for independent directors generally under the Nasdaq listing standards and SEC rules and regulations.

Each member of the cybersecurity risk committee

#### **Primary Responsibilities**

Our cybersecurity risk committee, among other things:

- oversees the effectiveness of our cybersecurity and data privacy programs, including the company's practices for identifying, assessing and mitigating cybersecurity and data privacy risks across all business functions;
- · reviews controls to prevent, detect and respond to cybersecurity attacks or incidents, or information or data breaches;
- · oversees our cybersecurity resiliency, including related crisis preparedness and incident response plans; and
- receives periodic reports from our chief security officer, and as appropriate, other members of management or outside advisors, relating to risk management of our cybersecurity and data privacy programs.

Our cybersecurity risk committee operates under a written charter that our board has adopted. Our predecessor ad hoc cybersecurity risk committee held four meetings during fiscal 2024.

#### **Identifying and Evaluating Director Nominees**

Our board has delegated to our nominating committee the responsibilities of identifying suitable candidates to nominate to our board (including candidates to fill any vacancies that may occur), and assessing their qualifications in light of the policies and principles in our corporate governance guidelines and the committee's charter. Our nominating committee may gather information about candidates through interviews, detailed questionnaires, comprehensive background checks, or any other means its members deem appropriate. Our nominating committee then meets as a group to discuss and evaluate the qualities and skills of each candidate, both on an individual basis and taking into account the overall composition and needs of our board. Based on the results of the evaluation process, our nominating committee recommends candidates for our board's approval as director nominees for election to our board.

#### **Minimum Qualifications**

Our nominating committee uses a variety of methods for identifying and evaluating director nominees, and will consider all facts and circumstances that it deems appropriate or advisable. As part of this process, our nominating committee considers the current size and composition of our board, as well as the needs of our board and its committees.

Some of the qualifications that our nominating committee considers include, without limitation, issues of character, ethics, integrity, judgment, independence, diversity (which may include consideration as to gender, race and national origin, LGBTQIA+ status, education, professional experience and differences in viewpoints), skills, education, expertise, business acumen, length of service, understanding of our business and industry and other commitments. In addition, nominees must have proven achievement and competence in their respective fields, the ability to exercise sound business judgment, an objective perspective, the ability to offer advice and support to our management team, and the ability to make significant contributions to Okta's success. Our nominating committee looks for individuals who have skills that are complementary to those of our existing board, the highest ethics, a commitment to the long-term interests of our stockholders, and an understanding of the fiduciary responsibilities of a public company director. Finally, nominees must have sufficient time available in the judgment of our nominating committee to effectively perform all board and committee responsibilities. Members of our board are expected to prepare for, attend and participate in all board and applicable committee meetings. Other than the foregoing, there are no stated minimum criteria for director nominees, although our nominating committee may also consider other factors that it deems, from time to time, to be in the best interests of Okta and our stockholders. After completing its review and evaluation of director candidates, our nominating committee recommends to the full board the director nominees for selection.

#### **Stockholder Recommendations**

Stockholders may submit recommendations for director candidates to our nominating committee by writing to our Corporate Secretary at Okta, Inc., 100 First Street, Suite 600, San Francisco, California 94105. All such recommendations should include the nominee's name and qualifications, and all other information required by our bylaws. Our nominating committee will evaluate any candidates properly recommended by stockholders against the same criteria and pursuant to the same policies and procedures that govern the evaluation of candidates proposed by directors or members of our management team.

#### Stockholder Outreach

We value the input of our stockholders and actively seek their feedback on our board, corporate governance practices, ESG initiatives, and executive compensation program. With oversight and direction from our nominating committee, we conduct an annual stockholder outreach program to solicit and better understand stockholder perspectives.

In the fall of 2023 (fiscal 2024), our team met with governance professionals from passive funds as well as portfolio managers from active funds. We contacted stockholders representing approximately 55% of our outstanding common stock. The breadth of our outreach enabled us to gather feedback from a significant cross-section of our stockholder base. During our engagements, we received many supportive and positive comments from stockholders on the direction of our business, ESG initiatives and reporting practices, and board composition.

As in prior years, we also discussed our compensation programs with significant stockholders. We learned during our fiscal 2024 discussions that stockholders generally supported our annual executive compensation program and how it aligns executive officer pay with our company's performance. We also received positive feedback from stockholders regarding the addition of performance-based equity to our executive officer equity portfolio. Our compensation-related stockholder outreach is discussed further in "Compensation Discussion and Analysis" below.

Our 2023 non-binding advisory Say-on-Pay vote received 95.6% support, which was a 41 percentage point improvement over the prior period. We continue to consider stockholder feedback from past outreach discussions. Based in part on that feedback, we updated certain of our compensation practices in fiscal 2024:

- We expanded our performance-based restricted stock unit ("PSU") program for executive officers, increasing the percentage of our overall equity grants to
  executive officers that consist of PSUs.
- In March 2023, we introduced robust stock ownership guidelines for our NEOs, encouraging even more alignment between the interests of our NEOs and our stockholders.
- In October 2023, we adopted a compensation clawback policy in accordance with the Nasdaq listing requirements and Rule 10D-1 under the Exchange Act.
   The policy provides for the recoupment of certain erroneously awarded incentive compensation paid to current or former executive officers if there has been an accounting restatement due to material noncompliance with the financial reporting requirements.

We will continue to engage with our stockholders to maintain an open dialogue and ensure that we have an in-depth understanding of our stockholders' perspectives.

#### **Stockholder Communications**

All stockholders and other interested parties are welcome to communicate with our board as a whole or with individual directors through an established process for stockholder communication. For a communication directed to our board as a whole, please contact our Chief Legal Officer in writing at the address listed below or by email to **investor@okta.com** (specifying "ATTN: Chief Legal Officer" in the subject line). For a communication directed to an individual director in his or her capacity as a member of our board, please contact the director in writing at the address listed below or by email to **investor@okta.com** (specifying "ATTN: [name of director]" in the subject line).

#### Okta, Inc.

100 First Street, Suite 600 San Francisco, California 94105 Attn: [Chief Legal Officer or Name of Individual Director]

Our Chief Legal Officer, in consultation with appropriate members of our board as necessary, will review all incoming communications and, if appropriate, will forward such communications to the appropriate director(s) or to the Chairperson of our board. The Chief Legal Officer will generally not forward communications if they are deemed inappropriate; if they are solicitations, advertisements, surveys, "junk" mail or mass mailings; or if they consist of individual grievances or other interests that are personal to the writer and could not reasonably be construed to be of concern to securityholders or other constituencies of the company.

#### **Environmental, Social and Governance Matters**

We believe we have a long-term responsibility to have a positive impact on our society, the environment and all of our stakeholders, including our stockholders, customers, employees, partners and communities. We take this responsibility seriously and our focus on ESG helps guide our business priorities. Since publicly launching our ESG program in May 2020, we have worked to develop an ESG strategy that aligns with our long-term goal to operate in a sustainable manner. We are executing on this strategy by establishing effective governance to identify and manage the key ESG risks arising from our operations, which we believe will help drive long-term growth and create measurable value for our stockholders.

For more information on our ESG strategy and initiatives, please view the "Social and Environmental Responsibility at Okta" section of our website at **okta.com/responsibility**. That section of our website also includes important ESG reporting and disclosures, including our latest ESG Fact Sheet, which tracks our year-over-year updates with respect to our greenhouse gas ("GHG") emissions inventory, human capital programs, community support, and sustainability efforts. The information contained on, or that can be accessed through, our website is not incorporated by reference into this Proxy Statement.

#### **ESG Governance and Strategic Oversight**

We have established a multi-tiered governance structure designed to provide an appropriate level of oversight and accountability over ESG matters. The day-to-day management of our ESG program and related initiatives is managed by our internal ESG Committee, which is composed of cross-functional employees. The ESG Committee periodically reports to our ESG Executive Committee, which consists of members of our executive leadership team, including our CEO, CFO, Chief Legal Officer ("CLO"), Chief People Officer and EVP of Corporate Development. The ESG Executive Committee is responsible for the strategic direction of our ESG efforts. The status of our ESG program and related public disclosures are reported to and reviewed by our nominating committee throughout the year, acting on behalf of our board.

Additionally, each standing board committee reviews certain functional aspects of our ESG program that fall under their respective purview:

Audit Committee	Materiality risk assessments, which include energy and climate risks, and regulatory compliance
Compensation Committee	Human capital management, including diversity, culture and leadership
Nominating Committee	Corporate governance and board practices
	<ul> <li>Investor and stakeholder policies and feedback</li> </ul>
	Social responsibility and philanthropic commitments
Cybersecurity Risk Committee	Cybersecurity and data privacy

#### **Priority Issues**

During fiscal 2024, we partnered with external experts and internal stakeholders to reassess the ESG topics that we believe are most relevant to our business and our key stakeholders. Our assessment identified nine key topics across our three stakeholder groups that, together, form the foundation for our ESG program. We use the results of this assessment to consider the priorities of our voluntary ESG initiatives throughout the year.



#### **Protecting Our Customers**

- Data Privacy
- Security



#### **Investing in Our People**

- Diversity, Inclusion and Belonging
- Workforce Development
- **Ethical Business Practices**
- Health, Safety and Wellbeing



#### **Supporting Our Communities**

- Tech for Good
- Digital Divide
- **Energy and Climate**

#### **Protecting Our Customers**

We believe privacy and security are interdependent. In designing our product offerings and services, we strive to protect our customers' information and maintain the security of our and our customers' systems and networks.

- Data Privacy. Protecting the privacy of our customers and employees is a key goal in our product development and operations. We implement a variety of technical and operational safeguards designed to protect the data of our customers and employees and be transparent about our use of that data. Our cybersecurity risk committee also oversees the effectiveness of Okta's data privacy program. The privacy team advises management and briefs the cybersecurity risk committee on our privacy program.
- Security. Our board has delegated to our cybersecurity risk committee responsibility for overseeing Okta's cybersecurity program. Our cybersecurity program includes a risk management framework intended to protect the integrity and availability of our critical systems, internal networks and information. Through this program, we implement policies and processes to respond to cybersecurity threats and mitigate impacts to our business and our customers.

#### Investing in Our People

"Build and own it" is a core value at Okta. Our goal is to create an environment in which employees share a sense of ownership in achieving our company vision. We believe that much of our success in advancing a builder-and-owner culture depends on our ability to attract, develop, and retain exceptional talent and balanced teams. To that end, we strive to make Okta a supportive and honest workplace—one where inclusivity, career growth, ethical business practices, and comprehensive benefits can empower our employees to do great work.

We believe that building a workforce with a wide range of backgrounds and perspectives helps drive growth and innovation. Our diversity, inclusion and belonging ("DIB") team collaborates with our employee resource groups ("ERG") to integrate DIB considerations into our workforce development programs and hiring process. They partner with teams across the company to focus on DIB efforts in three major areas: our workforce, our workplace and in the marketplace.

We use inclusive recruitment and hiring practices to source talent from marginalized and underrepresented groups. Our engagement with diversity sourcing programs and partnerships helps us source top talent from underrepresented groups to fill current open roles and expands our pool of diverse talent for future roles. As described further below in "Supporting Our Communities," we also continue to engage with organizations that provide technology-related career support for diverse students and jobseekers.

Fostering a culture of inclusion and belonging in our workplace is a key priority at Okta. We empower our employees to be authentic and grow through open conversations and education. Our employees have access to a variety of DIB resources, including regular safe space discussion forums and facilitated workshops; precise language and inclusive calibrations; mentoring and workplace development programs focused on supporting talent from underrepresented communities; and ERG sponsorship opportunities. We also offer ERG and affinity groups supporting neurodiversity, women, people of color, veterans, the LGBTQIA+ community, parents and caregivers, and cultural and ethnic diversity. For additional information on our DIB strategy, workforce representation and inclusion programs, please see our most recent State of Inclusion Report, available on our website at **okta.com/state-of-inclusion-at-okta**.

We invest significant resources to develop talent and encourage employees to engage in learning opportunities and take ownership over their professional growth. Okta employees can take advantage of a wide range of learning and development opportunities, including in-person, virtual, social and self-directed learning, mentoring, coaching, and external development. We offer extensive onboarding and training programs through our internal learning initiative to prepare our employees at all levels for career progression and individual development. Our employee onboarding program helps our employees get off to the right start, our manager development program helps to build a solid foundation for our people managers, and our technical training program quickly brings our new technical employees up to speed on our product offerings.

Our ethical standards and expectations are set forth in our code of conduct and other policies. These resources apply to all employees and are designed to enable adherence to applicable laws, rules and regulations. New employees certify to the code of conduct upon joining Okta and re-certify on an annual basis. In addition, we expect all employees to affirm that they have read, understood and agree to comply with our ethics and compliance policies.

Our audit committee is responsible for ethical compliance oversight. At least annually, the audit committee reviews the results of management's efforts to monitor compliance with our ethics programs and policies, as well as our code of conduct.

Diversity, Inclusion and Belonging





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Ethical Business Practices

At Okta, we are focused on maintaining a safe workplace and supporting the varying health needs of our employees. We promote employee health and safety through our benefits and workplace safety standards, respectively.

We offer health and wellness benefits to enhance the wellbeing of our workforce. Our employee experience programs aim to support our workforce and their families, regardless of their geographic location or family structure. In fiscal 2024, we focused on expanding our support for mental healthcare and wellbeing, women's health and family planning, neurodivergent care, and bereavement leave.

We have policies and standards designed to create a safe and secure working environment for all Okta employees. These standards form the basis of our Physical Security, Health and Safety Program and are designed to protect employees from a range of physical threats and hazards whether working in our office, working remotely, attending an Okta event, or traveling on behalf of Okta. While our Global Workplace and Safety Team manages the program, we believe that everyone at Okta plays a vital role in contributing to workplace safety and security. Employees receive education on overall program compliance, as well as the processes for reporting work-related incidents. These trainings are designed to equip employees with the knowledge and necessary tools they need to be practitioners of positive security and safety behaviors.

Additional information on our compensation, benefits and wellness programs is available on our Total Rewards website at rewards okta.com



Health, Safety

and Wellbeing

We strive to create a safely connected world where everyone can belong and thrive by mobilizing our people, products, and dollars to give back to our communities. Our people, in particular, play a key role in driving our community impact. In fiscal 2024, approximately 88% of Okta employees participated in Okta for Good, our social impact and sustainability initiative, by donating or volunteering.

In service of our philanthropic vision, in fiscal 2024, we announced a \$50 million, five-year funding commitment via Okta for Good. Through the Okta for Good Fund, we plan to deploy these funds to address pressing challenges in three key areas:

- Tech for Good: We want to accelerate digital transformation and strengthen the security posture of civil society organizations. In partnership with The NetHope Center for Digital Nonprofit, of which Okta is a founding member, we provide grants, as well as educational resources and tools, to help global nonprofit organizations integrate digital programs and technology solutions into their business models. In addition, we make our own identity solutions accessible by donating our technology and services to qualifying nonprofit organizations to help them better protect their businesses and the vulnerable communities they serve.
- **Digital Divide:** We aim to bridge the technology and talent gap by making digital education and job opportunities more accessible to all. Our work, in partnership with nonprofit and community organizations, is focused on improving digital literacy and advancing inclusive pathways into technology and cyber careers. In October 2023, we launched the Okta Workforce Development Initiative to advance our goals of finding and developing cybersecurity talent. Through this initiative, we provide funding to organizations working to increase the technology job opportunities available to women, people of color, veterans and other historically underrepresented talent. We also provide educational grants for cybersecurity training programs.
- Energy and Climate: Our focus on managing climate-related risks and opportunities extends beyond our own business, and we work to help our partners and our communities achieve their energy and climate goals. We encourage our vendors to create their own science-based targets and provide them with educational guidebooks as a starting point to help them achieve those targets. We are also continuing to support the security and resilience of our communities with our climate equity grants. During fiscal 2024, our climate equity grants were focused on assisting marginalized communities that have been disproportionately impacted by climate change. We also collaborated with local partners to help install solar energy in low- and moderate-income areas.



#### **Environmental Sustainability**

As part of our focus on climate action, we have set long-term goals and targets to address climate-related risks relevant to our business. We track our progress around these goals and targets throughout the year, and use the results to identify further opportunities to reduce our carbon footprint. With the help of a third-party consultant, we conduct a GHG emissions analysis, which includes our Scope 1, Scope 2 and relevant Scope 3 emissions categories, the results of which we submit to CDP.

We continue to work on achieving 100% renewable electricity for our global real estate footprint on an annual basis. In fiscal 2023, we achieved 100% renewable electricity to match the electricity consumption of our global offices, the estimated electricity consumption of our remote workforce, and the electricity consumption of our third-party cloud service providers. In fiscal 2024, we continued our efforts to right-size our global office footprint and achieve both LEED Silver and WELL Silver standards for all new direct-leased offices.

Our emissions reduction efforts also include the following:

- Preparing resources to help our third-party vendors set their own climate-related targets, including, for example, a Sustainable Travel Guidebook to educate
  Okta employees, vendors, and external partners on making business travel decisions that reduce climate impacts.
- Integrating climate into our enterprise-wide risk management process, in line with the recommendations of the Task Force on Climate-Related Financial Disclosures.
- Incorporating equity into our climate work through purchasing renewable energy certificates that have a social benefit, and into our grantmaking, as we
  recognize climate change disproportionately impacts historically marginalized communities, including communities of color.

#### **Non-Employee Director Compensation**

Our non-employee director compensation program is designed to attract, retain and reward qualified directors and further align the financial interests of our non-employee directors with those of our stockholders. Our compensation committee is responsible for reviewing and making recommendations to the board regarding compensation paid to non-employee directors for their board and board committee service. Periodically, our compensation committee reviews our non-employee director compensation program, receiving input from our compensation committee's independent compensation consultant regarding market practices and the competitiveness of our non-employee director compensation program in relation to the general market and our compensation peer group.

In spring 2024, our compensation committee reviewed our non-employee director compensation program to determine whether to recommend any compensation changes to our board. The review included a market assessment prepared by the independent compensation consultant comparing director compensation levels and practices against our compensation peer group and the broader market. Based on that review, our compensation committee recommended to our board, and our board approved, adjustments to our non-employee director compensation for the first time since our IPO in 2017. These changes were made to more closely align existing pay elements with the competitive market. Other than the change to the initial RSU grant, which became effective in April 2024, these changes will be effective as of the Annual Meeting, as set forth below.

Under our non-employee director compensation program, non-employee directors receive initial equity grants when they join the board, and annual cash retainers and equity grants for their continued annual service. We also reimburse all reasonable out-of-pocket expenses incurred by directors in order to attend meetings of our board or any committee thereof.

When first appointed to our board, non-employee directors are granted restricted stock unit awards ("RSUs") having a fair market value of \$530,000 (\$350,000 prior to the April 2024 compensation change) on the date of grant. These initial RSU grants vest in equal annual installments on the first three anniversaries of the date on which the non-employee director was appointed to our board, subject to continuous service.

Non-employee directors receive the following annual cash retainers for their service:

Position	Current Annual Cash Retainer (\$)	Updated Annual Cash Retainer (\$)
Board Member	30,000	35,000
Lead Independent Director	20,000	No change
Audit Committee Chair	20,000	26,000
Compensation Committee Chair	15,000	20,000
Nominating Committee Chair	8,000	12,000
Cybersecurity Risk Committee Chair	_	18,000
Audit Committee Member other than Chair	10,000	13,000
Compensation Committee Member other than Chair	7,500	10,000
Nominating Committee Member other than Chair	4,000	6,000
Cybersecurity Risk Committee Member other than Chair	_	9,000

In addition, on the date of each annual meeting of stockholders, each non-employee director who will continue as a non-employee director following such meeting will be granted RSUs having a fair market value of \$245,000 (\$200,000 prior to the April 2024 compensation change) on the date of grant. These annual RSU grants will fully vest on the earlier of the first anniversary of the grant date or immediately prior to the next annual meeting of stockholders, subject to continuous service.

Under our non-employee director compensation program, all RSUs granted to non-employee directors are settled in shares of our Class A common stock. The non-employee director compensation program provides that these RSUs are subject to full accelerated vesting upon the sale of our company in a Sale Event (as defined in our 2017 Equity Incentive Plan, as amended (the "2017 Plan")).

The following table presents the total compensation for each person who served as a non-employee director during fiscal 2024. Mr. McKinnon, who is also an Okta employee, received no compensation for his service as a director. The compensation received by Mr. McKinnon as CEO is presented in the "Fiscal 2024 Summary Compensation Table" below.

From November 1, 2022 to October 31, 2023, Mr. Kerrest was on a sabbatical from the company. During this time, he remained an at-will employee of the company and continued to serve as a director and Vice Chairperson of our board, but did not fulfill any of his regular duties as an employee or officer. Other than health care benefits, Mr. Kerrest did not receive compensation from the company

during his sabbatical. Mr. Kerrest ceased to be COO and an employee of the company effective October 31, 2023, but continues to serve as a director and as Vice Chairperson of our board. Mr. Kerrest did not receive cash compensation in connection with his service as a director during his tenure as an employee of the company. Pursuant to the terms of his transition agreement with the company, Mr. Kerrest will not receive any cash compensation under our non-employee director compensation program until the date of the Annual Meeting. In lieu of receiving an initial RSU grant as a non-employee director, Mr. Kerrest agreed to forfeit 76,549 stock options that were out of the money, and his outstanding RSUs and 5,963 stock options continued to vest in accordance with their original terms. On the date of the Annual Meeting, and subject to his continuous service, Mr. Kerrest will receive the annual cash and equity retainers for which all non-employee directors are eligible under the amended non-employee director compensation policy, as described above.

Other than as set forth in the tables below, we did not pay any compensation or make any equity awards to our non-employee directors during fiscal 2024.

#### **Fiscal 2024 Director Compensation Table**

Nome	Fees Earned or Paid In	Stock Awards	Total
Name	Cash (\$)	<b>(\$)</b> <sup>(1)(2)</sup>	(\$)
Shellye Archambeau	40,000	200,050	240,050
Emilie Choi	36,087	200,050	236,137
Robert L. Dixon, Jr.	37,500	200,050	237,550
Jeff Epstein	54,000	200,050	254,050
Patrick Grady <sup>(3)</sup>	15,761	_	15,761
Benjamin Horowitz	50,000	200,050	250,050
J. Frederic Kerrest <sup>(4)</sup>	_	1,929,805	1,929,805
Rebecca Saeger	45,500	200,050	245,550
Michael Stankey	49,000	200,050	249,050

- (1) The amounts reported represent the aggregate grant date fair values of the RSUs granted during fiscal 2024 under our 2017 Plan as computed in accordance with the Financial Accounting Standards Board's Accounting Standards Codification Topic 718 ("ASC Topic 718"). Such grant date fair values do not take into account any estimated forfeitures related to service-based vesting conditions. The assumptions used in calculating the grant date fair values are set forth in the notes to our consolidated financial statements included in our 2024 Annual Report. These amounts do not necessarily correspond to the actual values recognized or that may be recognized by the directors.
- (2) As of January 31, 2024, our non-employee directors held the options and stock awards as set forth in the following table:

Name	Shares of Class A Common Stock Underlying Options	Shares of Class B Common Stock Underlying Options	RSUs Covering Class A Common Stock
Shellye Archambeau	_	_	2,818
Emilie Choi	_	_	5,244
Robert L. Dixon, Jr.	_	_	2,818
Jeff Epstein	_	_	3,296
Benjamin Horowitz	_	_	2,818
J. Frederic Kerrest	267,010	1,237,512	18,889
Rebecca Saeger	_	_	2,818
Michael Stankey	_	190,000	2,818

(3) Mr. Grady served on our board until June 2023.

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(4) As noted above under "Non-Employee Director Compensation," in lieu of receiving an initial RSU grant as a non-employee director, Mr. Kerrest agreed to forfeit 76,549 stock options that were out of the money, and his outstanding RSUs and 5,963 stock options continued to vest in accordance with their original terms. The amount for Mr. Kerrest in the Stock Awards column reflects the incremental fair value for Mr. Kerrest's RSU and option awards that continued to vest in connection with his service as a director, computed in accordance with ASC Topic 718 as of the modification date of August 26, 2023.

Proposal Two:
Ratification of the
Appointment of Our
Independent
Registered Public
Accounting Firm

Our audit committee has appointed Ernst & Young LLP as our independent registered public accounting firm to perform the audit of our consolidated financial statements for the fiscal year ending January 31, 2025. We are asking our stockholders to ratify this appointment. Ernst & Young LLP has served as our independent registered public accounting firm since 2013.

Our board is submitting the appointment of Ernst & Young LLP to stockholders for ratification as a matter of good corporate governance. In the event our stockholders do not ratify this appointment by a majority of the votes properly cast at the Annual Meeting, our audit committee will reconsider retaining Ernst & Young LLP. Even if the appointment is ratified, our audit committee in its discretion may direct the appointment of a different independent registered public accounting firm at any time during the year if they determine that such a change would be in the best interests of the stockholders.

We expect a representative of Ernst & Young LLP will attend the Annual Meeting. That individual will have an opportunity to make a statement and will be available to respond to appropriate questions from stockholders.

## Policy on Audit Committee Pre-Approval of Audit and Permissible Non-Audit Services of Independent Registered Public Accounting Firm

We have adopted a policy under which our audit committee must pre-approve all audit and permissible non-audit services to be provided by the independent registered public accounting firm. As part of its review, our audit committee considers whether the categories of pre-approved services are consistent with rules on accountant independence prescribed by the SEC and the Public Company Accounting Oversight Board ("PCAOB"). Our audit committee pre-approved all services performed by the independent registered public accounting firm in fiscal 2024 in accordance with the foregoing pre-approval policies and procedures.

#### **Audit Fees**

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The following table sets forth the fees billed or to be billed by Ernst & Young LLP and its affiliates for professional services rendered with respect to fiscal 2024 and the fiscal year ended January 31, 2023 ("fiscal 2023"). All of these services were approved by our audit committee.

	Fiscal 2024	Fiscal 2023
Fee Category	(\$)	(\$)
Audit Fees <sup>(1)</sup>	4,024,000	4,245,000
Audit-Related Fees <sup>(2)</sup>	993,000	_
Tax Fees <sup>(3)</sup>	449,000	67,000
All Other Fees <sup>(4)</sup>	7,000	6,000
Total Fees	5,473,000	4,318,000

- (1) Audit Fees relate to professional services provided in connection with the audit of our consolidated financial statements and audit of internal control over financial reporting, reviews of our quarterly condensed consolidated financial statements, and accounting consultations billed as audit services.
- (2) Audit-Related Fees relate to assurance and related services that are reasonably related to the performance of the audit or review of our consolidated financial statements and are not reported under "Audit Fees." These include fees for service organization control examinations and other attestation services.
- (3) Tax Fees relate to professional services provided for permissible tax advisory services in fiscal 2024 and fiscal 2023.
- (4) All Other Fees relate to products and services provided other than those disclosed above, which include subscription fees paid for access to online accounting research software applications.

#### **Recommendation of Our Board**

OUR BOARD RECOMMENDS THAT YOU VOTE "FOR" RATIFICATION OF THE APPOINTMENT OF ERNST & YOUNG LLP AS OUR INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM FOR THE FISCAL YEAR ENDING JANUARY 31, 2025.

#### Report of the Audit Committee of the Board of Directors

The information contained in this audit committee report is being furnished and shall not be deemed to be "soliciting material," "filed" with the SEC, subject to Regulations 14A or 14C of the Exchange Act, or subject to the liabilities of Section 18 of the Exchange Act. No portion of this audit committee report shall be deemed to be incorporated by reference into any filing under the Securities Act or the Exchange Act, through any general statement incorporating by reference in its entirety the proxy statement in which this report appears, except to the extent that Okta specifically incorporates this report or a portion of it by reference.

This report is submitted by the audit committee of the board of directors. The audit committee consists of the directors whose names appear below. No member of the audit committee is an officer or employee of Okta, and the board of directors has determined that each member of the audit committee is "independent" for audit committee purposes as that term is defined under Rule 10A-3 of the Exchange Act and the applicable Nasdaq rules. Each member of the audit committee meets the requirements for financial literacy under the applicable rules and regulations of the SEC and Nasdaq.

The audit committee's general role is to assist the board of directors in monitoring the company's financial reporting process and related matters. The audit committee's specific responsibilities are set forth in its charter

The audit committee has reviewed the company's audited consolidated financial statements for its fiscal year ended January 31, 2024, and met with its management team, as well as with representatives of Ernst & Young LLP, the company's independent registered public accounting firm, to discuss the audited consolidated financial statements and management's assessment and Ernst & Young's evaluation of the effectiveness of the company's internal control over financial reporting as of January 31, 2024. The audit committee also discussed with members of Ernst & Young LLP the matters required to be discussed by the applicable requirements of the PCAOB and the SEC.

In addition, the audit committee received the written disclosures and the letter from Ernst & Young LLP required by applicable requirements of the PCAOB regarding the independent accountant's communications with the audit committee concerning independence. The audit committee has discussed with Ernst & Young LLP the independence of that firm and has considered whether the provision of non-audit services was compatible with maintaining the independence of that firm.

Based on these discussions, the financial statement review, and other matters it deemed relevant, the audit committee recommended to the board of directors that the company's audited consolidated financial statements for its fiscal year ended January 31, 2024 be included in its Annual Report on Form 10-K for its 2024 fiscal year.

**Audit Committee** 

Jeff Epstein (Chair) Shellye Archambeau Emilie Choi

Proposal Three:
Approval, on an
Advisory Non-Binding
Basis, of the
Compensation of Our
Named Executive
Officers

We are asking our stockholders to vote to approve, on an advisory non-binding basis, the compensation of our NEOs for fiscal 2024 as disclosed in this Proxy Statement. As described in detail under the heading "Compensation Discussion and Analysis," our executive compensation program is designed to drive and reward performance and align the compensation of our named executive officers with the long-term interests of our stockholders. Please read the "Compensation Discussion and Analysis" and the compensation tables and narrative disclosure that follow for information about our executive compensation program, including details of the fiscal 2024 compensation of our named executive officers.

This proposal, commonly known as a "Say-on-Pay" proposal, gives our stockholders the opportunity to express their views on our NEOs' compensation as a whole. This vote is not intended to address any specific element of compensation, but rather the overall compensation of our named executive officers and the philosophy, policies and practices described in this Proxy Statement. Our board and our compensation committee believe that these policies and practices are effective in implementing our compensation philosophy and achieving our compensation program goals.

Accordingly, we are asking our stockholders to vote "FOR" the following resolution:

**RESOLVED**, that the stockholders hereby approve, on an advisory non-binding basis, the compensation paid to Okta's named executive officers, as disclosed in the company's proxy statement for the 2024 Annual Meeting of Stockholders, pursuant to the compensation disclosure rules of the SEC, including in the Compensation Discussion and Analysis, the compensation tables and the narrative discussions that accompany the compensation tables.

#### Vote Required

The approval of this advisory non-binding proposal requires the affirmative vote of a majority of the voting power of the shares of our common stock present in person or by proxy at the Annual Meeting and entitled to vote thereon.

As an advisory vote, the outcome of the vote on this proposal is not binding. However, our management team, our board and our compensation committee, which is responsible for designing and administering our executive compensation program, value the opinions expressed by our stockholders, and will consider the outcome of this vote when making future executive compensation decisions.

#### **Recommendation of Our Board**

OUR BOARD RECOMMENDS THAT YOU VOTE "FOR" THE APPROVAL, ON AN ADVISORY NON-BINDING BASIS, OF THE COMPENSATION OF OUR NAMED EXECUTIVE OFFICERS, AS DISCLOSED IN THIS PROXY STATEMENT.

#### **Executive Officers**

The following table sets forth information regarding our executive officers, including their ages, as of May 9, 2024:

Name	Age	Positions and Offices Held with the Company	
Todd McKinnon	52	Chief Executive Officer, Chairperson of our board and Director	
Brett Tighe	44	Chief Financial Officer	
Shibu Ninan	49	Chief Accounting Officer	
Larissa Schwartz	52	Chief Legal Officer and Corporate Secretary	
Jon Addison	49	Chief Revenue Officer	

#### **Information Concerning Executive Officers**

In addition to Mr. McKinnon, who serves as a director and whose biography is included under "Proposal One: Election of Directors" above, our executive officers as of May 9, 2024 consisted of the following individuals:

#### **Brett Tighe**

Mr. Tighe has served as our CFO since January 2022. Prior to his current role, Mr. Tighe served as our interim Chief Financial Officer from June 2021 to January 2022, Senior Vice President of Finance and Treasurer from May 2017 to June 2021, Vice President, FP&A from June 2016 to May 2017, and as head of worldwide FP&A from April 2015 to May 2016. From May 2004 to March 2015, Mr. Tighe served in various finance roles, most recently as Senior Director, Corporate Finance & Strategy, at salesforce.com, inc., a cloud-based customer relationship management company. Mr. Tighe holds a Master of Business Administration from the University of San Francisco and a Bachelor of Arts from the University of California, Santa Barbara.

#### **Shibu Ninan**

Mr. Ninan has served as our Chief Accounting Officer ("CAO") since August 2022. Prior to his current role, Mr. Ninan served as Vice President, Chief Accounting Officer at Veritas Technologies LLC, a data management company, from July 2015 to August 2022 and as Chief Accounting Officer at Saba Software, Inc., a cloud-based intelligent talent management solutions company acquired by Cornerstone OnDemand, Inc., from November 2013 to June 2015. Earlier in his career, Mr. Ninan served as a Senior Manager at KPMG US and at Deloitte India. Mr. Ninan holds a Bachelor of Commerce degree from Bangalore University, a Chartered Accountancy from the Institute of Chartered Accountants of India, and a Certified Public Accountancy from the American Institute of Certified Public Accountants.

#### **Larissa Schwartz**

Ms. Schwartz has served as our CLO and Corporate Secretary since March 2023. Prior to her current role, Ms. Schwartz served as our Senior Vice President, Deputy General Counsel, Corporate & Securities from August 2020 to March 2023, as Vice President, Associate General Counsel, Corporate & Securities from June 2017 to August 2020, as Associate General Counsel, Senior Director, Corporate & Securities from November 2015 to June 2017 and as Assistant Corporate Secretary from December 2015 to March 2023. From October 2012 to November 2015, Ms. Schwartz served as Corporate Counsel at Jazz Pharmaceuticals plc, a biopharmaceutical company. Prior to that, Ms. Schwartz served as a corporate attorney at the law firms of Fenwick & West LLP and Simpson Thacher & Bartlett LLP. Ms. Schwartz holds a Juris Doctor from the University of Hawaii at Manoa, a Masters in Philosophy and a Masters of Arts from Yale University and a Bachelor of Arts from Middlebury College.

#### Jon Addison

Mr. Addison has served as our Chief Revenue Officer ("CRO") since November 2023. Prior to his current role, Mr. Addison served as our Interim Chief Revenue Officer from February 2023 to November 2023, and as our General Manager of EMEA from September 2021 to November 2023. Before joining Okta, Mr. Addison served as Vice President, EMEA & LATAM, Talent Solutions at LinkedIn from September 2019 to October 2021, and as Head of Sales, Talent Solutions, U.K., from October 2016 to September 2019. Earlier in his career, Mr. Addison held various roles at Oracle, Finastra, Opentext, Pitney Bowes, and CapGemini. Mr. Addison holds a Bachelor's Degree in Geography and Economics from King's College London.

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## Compensation Discussion and Analysis

This Compensation Discussion and Analysis describes our executive compensation program and the decisions in fiscal 2024 regarding the compensation for our NEOs, who, for fiscal 2024, were as follows:

Todd McKinnon	our CEO, Chairperson of our board and co-founder;
Brett Tighe	our CFO;
Shibu Ninan	our CAO;
Larissa Schwartz	our CLO and Corporate Secretary; and
Jon Addison	our CRO.

#### **Executive Transitions**

In the first quarter of fiscal 2024, we appointed Ms. Schwartz as our CLO and Corporate Secretary and an executive officer to replace Jonathan Runyan, our former General Counsel, who left Okta at that time. Prior to this appointment, Ms. Schwartz was serving as our Senior Vice President, Deputy General Counsel and Assistant Corporate Secretary.

In the first quarter of fiscal 2024, we appointed Mr. Addison as interim CRO, and in the fourth quarter of fiscal 2024, we appointed Mr. Addison as our CRO and an executive officer.

#### **Executive Summary**

Okta is the leading independent identity partner. Our vision is to free everyone to safely use any technology, and we believe identity is the key to making that happen. Our purpose is to bring simple and secure digital access to people and organizations everywhere. Our Workforce Identity Cloud and Customer Identity Cloud, powered by Auth0, enable our customers to securely connect the right people to the right technologies and services at the right time.

#### **Highlights of Fiscal 2024 Corporate Performance**

Specific financial highlights of our performance in fiscal 2024 include:

- Revenue: Total revenue was \$2.263 billion, an increase of 22% year-over-year. Subscription revenue was \$2.205 billion, an increase of 23% year-over-year.
- Remaining Performance Obligations ("RPO"): RPO, or subscription backlog, was \$3.385 billion, an increase of 13% year-over-year. Current RPO, which is contracted subscription revenue expected to be recognized over the next 12 months, was \$1.952 billion, an increase of 16% year-over-year.
- GAAP Operating Loss: GAAP (as defined below) operating loss was \$516 million, or (23)% of total revenue, compared to a GAAP operating loss of \$812 million, or (44)% of total revenue for fiscal 2023.
- Non-GAAP Operating Income/Loss: Non-GAAP operating income was \$310 million, or 14% of total revenue, compared to a non-GAAP operating loss of \$10 million, or (1)% of total revenue for fiscal 2023.
- Net Loss: GAAP net loss was \$355 million, compared to a GAAP net loss of \$815 million for fiscal 2023. GAAP net loss per share was \$2.17, compared to a
  GAAP net loss per share of \$5.16 for fiscal 2023. Non-GAAP net income was \$286 million, compared to a non-GAAP net loss of \$7 million for fiscal 2023.
   Non-GAAP basic and diluted net loss per share were \$1.75 and \$1.60, respectively, compared to non-GAAP basic and diluted net loss per share of \$0.04 for fiscal 2023.
- Cash Flow: Net cash provided by operations was \$512 million, or 23% of total revenue, compared to \$86 million, or 5% of total revenue, for fiscal 2023. Free cash flow was \$489 million, or 22% of total revenue, compared to \$65 million, or 3% of total revenue, for fiscal 2023.
- · Customers: Added approximately 1,350 customers, bringing our total customer count to more than 18,950 as of January 31, 2024.

To supplement our consolidated financial statements, which are prepared and presented in accordance with accounting principles generally accepted in the United States ("GAAP"), we provide investors with certain non-GAAP financial measures, including non-GAAP gross profit, non-GAAP gross margin, non-GAAP operating income or loss, non-GAAP net income or loss, non-GAAP net income or loss per share, basic and diluted, non-GAAP tax rate, free cash flow, and free cash flow margin. For a full reconciliation for each non-GAAP financial measure to the most directly comparable financial measure stated in accordance with GAAP, please see the "Reconciliation of GAAP to Non-GAAP Data" section (pages 11 to 13) of Exhibit 99.1 to our Current Report on Form 8-K, filed with the SEC on February 28, 2024.

#### **Key Actions of Fiscal 2024 Executive Compensation Program**

Consistent with our performance and compensation objectives for fiscal 2024, our compensation committee took the following key actions relating to the compensation of our NEOs for fiscal 2024:

- Base Salary: Maintained the annual base salaries of our CEO and CFO for fiscal 2024 at their fiscal 2023 levels, increasing the annual base salary of Mr. Ninan by 5% to more closely align with peer group compensation levels for similarly-situated executives, while increasing the annual base salaries of Ms. Schwartz by 7% and Mr. Addison by 23% in connection with their promotions to CLO and CRO, respectively.
- Short-Term Incentive Compensation: After achieving the performance objectives established under our Senior Executive Incentive Bonus Plan (the "Bonus Plan") at 117.6%, our compensation committee used negative discretion to reduce the payouts for internal pay equity purposes to 85% to 90% of target to more closely align with the achievement of goals established for our broader employee population. For fiscal 2024, Mr. Addison did not participate in the Bonus Plan but participated in a separate sales commission plan (the "Sales Commission Plan"). Based upon the achievement of company performance, Mr. Addison attained 87% of his target commission-based cash incentive award opportunity.
- Long-Term Incentive Compensation: In addition to time-based RSU awards, in response to stockholder feedback, we increased the mix of PSU awards
  granted to our executive officers.

The PSU awards provide that the number of PSUs actually earned (between 0% and 200% of the target number of units awarded) will be determined based on our relative total stockholder return ("TSR") compared to the Nasdaq Composite Index TSR during three performance periods—a one-year, two-year and three-year performance period—each beginning on February 1, 2023. Based on the company's relative TSR performance over the one-year and two-year performance periods ending January 31, 2024, tranche one of the fiscal 2024 PSUs and tranche two of the fiscal 2023 PSUs were earned at 100% and 62%, respectively. Tranche one of the fiscal 2024 PSUs would have been earned at 200% of target based on relative TSR but was capped at 100% of target based on the PSU award design.

- New Compensation Arrangements: In connection with Ms. Schwartz's appointment as our CLO and Mr. Addison's appointment as our CRO during fiscal 2024, we entered into compensation packages with each of them that were intended: to align with the compensation packages offered to executives holding comparable positions at the companies in our compensation peer group; incentivize superior performance; and provide significant retentive value. In addition, each of Ms. Schwartz and Mr. Addison was added as a "covered executive" to our Executive Severance Plan.
- Stock Ownership Guidelines: In March 2023, we adopted a stock ownership policy for our executive officers who are subject to Section 16 of the Exchange
  Act, and the non-employee members of our board. Our stock ownership policy is described in more detail in "Other Compensation Policies—Stock
  Ownership Guidelines" below.
- Compensation Clawback Policy: In October 2023, we adopted a compensation clawback policy that provides for the recoupment of certain erroneously awarded incentive-based compensation paid to current or former executive officers in the event of an accounting restatement due to material noncompliance with financial reporting requirements. Our compensation clawback policy is described in more detail in "Other Compensation Policies—Compensation Clawback Policy" below.

#### Fiscal 2024 Executive Compensation Policies and Practices

Maintain an Exchange Act Rule 10D-1 and Nasdaq-compliant compensation

clawback policy for our executive officers

Our executive compensation policies and practices reinforce our pay-for-performance philosophy and align with sound governance principles. Listed below are highlights of our fiscal 2024 compensation policies and practices.

	What We Do		What We Do Not Do
<b>~</b>	Use a "pay-for-performance" philosophy to align executive compensation with performance	×	No "single-trigger" cash or service-vesting equity change-in-control payments or benefits for our executive officers; performance-vesting equity accelerates only to the extent of attainment of goals
<b>~</b>	Use equity-based compensation to deliver a significant majority of the total compensation of our executive officers to further align their interests with those of our stockholders	×	No tax reimbursement payments or "gross-ups" for any tax liability on severance or change-in-control payments or benefits
<b>~</b>	Establish maximum payout amounts under our Bonus Plan and require a threshold level of achievement for payout with respect to each performance measure	×	No guaranteed bonuses and no guaranteed base salary increases
<b>~</b>	Conduct an annual risk assessment of our executive and broad-based compensation programs to promote prudent risk management	×	No post-termination retirement, pension or deferred compensation benefits, other than participation in our 401(k) plan on the same terms as our other employees
~	Maintain a compensation committee consisting solely of independent directors with extensive relevant experience	×	No material perquisites other than periodic security costs for our executive officers, and no health or other benefits, other than those that are generally available to our other employees
<b>~</b>	Conduct an annual review of our executive compensation strategy, competitiveness and compensation peer group	×	No strict benchmarking of compensation to a specific percentile of our compensation peer group
<b>~</b>	Maintain stock ownership guidelines for our executive officers and the non- employee members of our board	×	No hedging or pledging of our securities by our directors or any employees, including our executive officers
<b>~</b>	Retain an independent compensation consultant who reports directly to our compensation committee		

Okta, Inc.

#### Non-Binding Advisory Stockholder Vote on Named Executive Officer Compensation

Our company and our compensation committee value the input of our stockholders. For this reason, since the fall of 2019, members of our management team have contacted our top institutional stockholders to discuss our business, ESG initiatives, board composition, and executive compensation program.

Our 2023 non-binding advisory Say-on-Pay vote received 95.6% support, which was a 41 point improvement over the prior year and reflected strong stockholder support for our executive compensation program. As in past years, we discussed our compensation programs with significant stockholders in the fall of 2023 (fiscal 2024). We contacted stockholders representing approximately 55% of our outstanding common stock. Our team met with governance professionals from passive funds as well as portfolio managers from active funds. The breadth of our outreach program enabled us to gather feedback from a significant cross-section of our stockholder base.

Based on our stockholder outreach, we learned that our stockholders largely supported our annual executive compensation program and the alignment between executive officer pay and our company's performance. We also received positive feedback on the addition of performance-based equity to our executive officer equity portfolio.

Based in part on the stockholder feedback we received in these and past outreach discussions, our compensation committee expanded our PSU program in fiscal 2024, increasing the percentage of our overall equity awards granted to executive officers that consist of PSUs.

In March 2023, we introduced robust stock ownership guidelines for our executive officers, encouraging even more alignment of the interests of our executive officers and our stockholders.

We value the opinions of our stockholders. Our board and our compensation committee consider stockholder feedback, in addition to the outcome of our non-binding advisory Say-on-Pay vote, when making compensation decisions for our executive officers.

#### **Executive Compensation Philosophy, Objectives and Design**

Our compensation philosophy is that an executive compensation program should drive and reward performance and further align the compensation of our executive officers with the long-term interests of our stockholders. Consistent with this philosophy, our executive compensation program is designed to achieve the following primary objectives:

- · attract, motivate, incent and retain our executive officers, who contribute to our long-term success;
- · provide compensation packages to our executive officers that are competitive and drive and reward the achievement of our business objectives; and
- effectively align our executive officers' interests with the interests of our stockholders by focusing on long-term equity incentives that correlate with the growth
  of sustainable long-term value for our stockholders.

Our executive compensation program design incorporates a mix of compensation elements, including base salary, short-term incentive compensation opportunities, long-term incentive compensation opportunities in the form of equity awards and benefits (such as change-in-control severance payments and benefits), to attract and retain our executive officers. In determining the amount of each element of direct compensation awarded to our executive officers, our compensation committee does not apply any fixed percentage of any one element in relation to the overall compensation package. Rather, our compensation committee looks at the overall compensation package, and the relative amount of each element on a stand-alone basis for each individual, to determine whether such amounts and mix of elements are consistent with the basic principles and objectives of our overall executive compensation program.

A significant majority of the compensation opportunity for our executive officers is weighted toward equity as opposed to cash compensation. We structure our executive compensation program to be heavily weighted toward variable, long-term and "at risk" equity compensation, which we also believe correlates with the growth of sustainable long-term value for our stockholders.

We evaluate our executive compensation philosophy and executive compensation program, including design and competitiveness, at least annually and as circumstances require. As part of this review process, our compensation committee applies our values and the objectives outlined above.

#### **Compensation Committee Oversight of Executive Compensation Process**

Our compensation committee discharges many of the responsibilities of our board relating to the compensation of our executive officers and makes recommendations to our board regarding the compensation of the non-employee directors of our board (described in "Corporate Governance—Non-Employee Director Compensation" above), and regularly reports to our board on its discussions, decisions, and other actions. Our compensation committee has overall responsibility for overseeing our compensation structure, policies and programs generally, and for overseeing and evaluating the compensation plans, policies and practices applicable to our executive officers. Our compensation committee has the authority to retain, and has retained, an independent compensation consultant to provide support to our compensation committee in its review and oversight of our executive compensation program.

Our compensation committee reviews the base salary levels, short-term incentive compensation opportunities, and long-term incentive compensation opportunities of our executive officers each fiscal year at the beginning of the year, or more frequently as warranted. Long-term incentive compensation is granted on a regularly-scheduled basis, as described in "Other Compensation Policies—Amended and Restated Equity Award Grant Policy" below.

#### **Compensation-Setting Process**

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#### **Role of the Compensation Committee**

Our compensation committee determines the target total direct compensation opportunities for our executive officers. When making these decisions, our compensation committee reviews the recommendations of our CEO (other than with respect to himself) and other data, including input from its independent compensation consultant, compensation survey data, and the publicly-available compensation data of our compensation peer group. Our compensation committee then draws upon its members' experience and exercises its independent judgment to determine, for each of our executive officers, the target total direct compensation and each element of compensation.

Our compensation committee does not rely on a single method or measure in making its determinations, nor does it establish specific targets for the total direct compensation opportunities of our executive officers. Nonetheless, our compensation committee begins its deliberations on cash and equity compensation levels with reference to the 25th, 50th and 75th percentile levels for cash compensation and target total direct compensation, as reflected in competitive market data. For more information, please see "Competitive Positioning" below.

When determining the amount and approving each compensation element and the target total direct compensation opportunity for our executive officers, our compensation committee considers the following factors, among others:

- · our performance against the corporate performance objectives established by our compensation committee and our board;
- · our financial performance relative to our compensation peer group;
- the compensation levels and practices of our compensation peer group and/or selected broad-based compensation surveys;
- each individual executive officer's skills, experience and qualifications relative to other similarly-situated executives at the companies in our compensation peer group and/or selected broad-based compensation surveys;
- the scope of each individual executive officer's role compared to other similarly-situated executives at the companies in our compensation peer group and/or selected broad-based compensation surveys; and
- the performance of each individual executive officer, based on a subjective assessment of his or her contributions to our overall performance, ability to lead his or her function, and ability to work as part of a team.

These items reflect our core values and encourage compensation parity among our individual executive officers, and provide the framework for compensation decision-making and final decisions regarding the compensation opportunity for each executive officer. No single factor acts to determine specific pay levels, nor was the impact of any factor on the ultimate pay level decisions quantifiable. Instead, our compensation committee uses its judgment to evaluate the factors as a whole in reaching compensation decisions.

#### **Role of our CEO**

In discharging its responsibilities, our compensation committee works with members of management, including our CEO. Management assists our compensation committee by providing information on corporate and individual performance, financial impact analysis, competitive market compensation data and management's perspective on compensation matters. Our CEO makes compensation recommendations for each of our executive officers other than himself. These recommendations cover each executive officer's target total direct compensation, consisting of base salary, short-term incentive compensation opportunity, and long-term incentive compensation in the form of equity awards. In making these compensation recommendations, our CEO considers a variety of factors, including the company's business results, the executive officer's individual contribution toward these results, the executive officer's role and performance of his or her duties, whether the executive officer has achieved his or her individual goals, and the relative compensation parity among all of our executive officers.

Our compensation committee reviews the recommendation of our CEO (other than with respect to himself) and other data, and then exercises its own independent judgment to determine the target total direct compensation, and each element thereof, for each of our executive officers, including our CEO. While our CEO typically attends meetings of our compensation committee, our compensation committee meets regularly in executive sessions outside the presence of our CEO when determining his compensation and when discussing other matters.

#### **Role of the Compensation Consultant**

Our compensation committee engages an independent compensation consultant to provide information, analysis and other advice relating to our executive compensation program and the decisions resulting from our compensation committee's annual executive compensation review. For fiscal 2024, our compensation committee retained Compensia, a nationally recognized compensation consulting firm with expertise relating to technology companies. Compensia provided our compensation committee with market information, analysis and other advice relating to executive compensation on an ongoing basis. Compensia was engaged directly by our compensation committee to, among other things:

- assist in developing a relevant group of peer companies to help our compensation committee determine the appropriate level of overall compensation for our executive officers:
- assess each separate element of compensation, with a goal of ensuring that the compensation we offer to our executive officers, individually as well as in the aggregate, is competitive and fair;
- · review and provide recommendations regarding the compensation of the non-employee directors of our board;
- · provide market practices for equity compensation design;
- · conduct an executive compensation risk assessment;
- · coordinate with our management for data collection and job matching for our executive officers; and
- · support other ad hoc matters, such as compensation packages for new executive officers, throughout the year.

Based on its consideration of the factors specified in SEC rules and the Nasdaq listing standards, our compensation committee does not believe that its relationship with Compensia and the work of Compensia on behalf of our compensation committee has raised any conflict of interest. Our compensation committee reviews these factors on an annual basis. As part of our compensation committee's determination of Compensia's independence, it received written confirmation from Compensia addressing these factors and stating Compensia's belief that it remains an independent compensation consultant to our compensation committee.

#### **Competitive Positioning**

For purposes of comparing our executive compensation against the competitive market, our compensation committee reviews and considers the compensation levels and practices of a group of peer companies.

In September 2022, with the assistance of Compensia, our compensation committee reviewed the compensation peer group we used as a reference when making compensation decisions for fiscal 2024, which was generally developed from publicly-traded companies with three primary characteristics:

- · a focus on software, with an emphasis on application software, internet and services, and systems software business models;
- revenue of approximately \$800 million to approximately \$4.8 billion (0.5 to 3.0 times our last four fiscal quarters' revenue of approximately \$1.6 billion); and
- a market capitalization of approximately \$3.8 billion to approximately \$61.4 billion (within a range of 0.25 to 4.0 times our 30-day average market capitalization of approximately \$15.4 billion in September 2022).

Where appropriate, we further refined our peer group by focusing on companies with strong one-year and three-year revenue growth, strong market capitalization-to-revenue multiples, and on companies based in the San Francisco Bay Area or in other U.S. metropolitan areas. Based on the foregoing review, our compensation committee removed Zendesk, due to its acquisition, from the compensation peer group, and added Autodesk and Elastic for fiscal 2024, and approved the following compensation peer group to assist with the determination of fiscal 2024 compensation for our NEOs:

Autodesk	HubSpot	The Trade Desk
Cloudflare	MongoDB	Twilio
Coupa Software	Palo Alto Networks	Veeva Systems
CrowdStrike Holdings	Paycom Software	Workday
Datadog	RingCentral	Zoom Video Communications
DocuSign	ServiceNow	Zscaler
Dynatrace	Snowflake	
Elastic	Splunk	

Our compensation committee uses data drawn from the public filings of the companies in our compensation peer group, as well as data from a custom peer cut of the Radford Global Technology survey (which included 19 of our 22 peer companies), to evaluate the competitive market when determining the total direct compensation packages for our executive officers.

Our compensation committee reviews our compensation peer group at least annually and adjusts its composition, if warranted, taking into account changes in both our business and the businesses of our compensation peer group.

#### **Elements of Our Executive Compensation Program**

Our executive compensation program consists of the following primary elements:

- · base salary;
- · short-term incentive compensation in the form of annual bonuses and, in the case of Mr. Addison, sales commissions;
- · long-term incentive compensation in the form of equity awards; and
- · severance and change-in-control-related payments and benefits.

We also provide our executive officers with comprehensive employee benefit programs, including medical, dental and vision insurance, a 401(k) plan in the United States and pension scheme in the United Kingdom, life and disability insurance, flexible spending accounts, an employee stock purchase plan, and other plans and programs made available to all our eligible employees.

We believe these elements provide a compensation package that attracts and retains qualified individuals, links individual performance to company performance, focuses the efforts of our executive officers on the achievement of both our short-term and long-term objectives, and further aligns the interests of our executive officers with those of our stockholders.

#### **Base Salaries**

We provide base salary as a fixed source of compensation for each of our executive officers, allowing them a degree of certainty relative to the significant majority of their compensation that is based on equity awards, the value of which varies based on our stock price. Our compensation committee recognizes the importance of base salaries as an element of compensation that helps to attract and retain highly qualified executive talent.

At the beginning of each year, our compensation committee reviews, and adjusts as necessary, the annual base salaries for each of our executive officers, including our CEO. Our compensation committee does not apply specific formulas in setting annual base salary levels or determining adjustments from year to year. However, in completing its annual review and adjustment, our compensation committee generally intends to pay our executive officers annual base salaries that are competitive with current market practice (as reflected by our compensation peer group and/or selected broad-based compensation surveys). In addition, our compensation committee considers the factors described in "Compensation-Setting Process—Role of the Compensation Committee" above.

In March 2023, in connection with its review of our executive compensation program, our compensation committee reviewed the annual base salaries of our executive officers and determined that the annual base salaries of our CEO and CFO would remain the same as in effect for fiscal 2023. Our compensation committee also decided to increase the annual base salary of Mr. Ninan by 5% to more closely align with competitive market compensation levels for similarly-situated executives, and to increase the annual base salary of Ms. Schwartz by 7% in connection with her promotion to CLO.

The annual base salaries of our NEOs for fiscal 2024, as determined in March 2023, were as follows:

#### Annual Base Salaries for Fiscal 2024

NEO	Fiscal 2023 Annual Base Salary (\$)	Fiscal 2024 Annual Base Salary <sup>(1)</sup> (\$)	Percentage Increase in Annual Base Salary
Mr. McKinnon	306,000	306,000	_
Mr. Tighe	480,000	480,000	_
Mr. Ninan	380,000	399,000	5%
Ms. Schwartz	419,950	450,000	7%

<sup>(1)</sup> Base salary changes were effective February 1, 2023.

In connection with Mr. Addison's promotion to CRO and being appointed as an executive officer during the fourth quarter of fiscal 2024, our compensation committee approved an annual base salary for Mr. Addison of \$450,000, based on a variety of factors, including Mr. Addison's qualifications, experience, and competitive market data.

The base salaries actually paid to our NEOs during fiscal 2024 are set forth in the "Fiscal 2024 Summary Compensation Table" below.

#### **Annual Performance-Based Incentive Compensation**

We use performance-based incentives to motivate our NEOs to achieve our annual financial and operational objectives, while making progress toward our longer-term strategic and growth goals. Typically, near the beginning of each fiscal year, our compensation committee adopts the performance criteria and related target levels for our Bonus Plan for that fiscal year, and establishes the target annual incentive compensation opportunity for each plan participant based on a percentage of each participant's annual base salary, the performance measures and the associated target levels for each measure, and the potential payments based on actual performance for the fiscal year. In addition, our compensation committee considers the factors described in "Compensation-Setting Process—Role of the Compensation Committee" above.

#### Overview and Structure

In March 2023, our compensation committee adopted the performance criteria and related target levels under the Bonus Plan for fiscal 2024. As adopted, the Bonus Plan provided for an annual performance period.

#### **Target Annual Incentive Compensation Opportunities**

In March 2023, in connection with its review of our executive compensation program, our compensation committee determined that the target annual incentive compensation opportunity for Ms. Schwartz would be increased to 50% of her annual base salary in connection with her promotion, while the target annual incentive compensation opportunities of our CEO and other NEOs would remain the same as in effect for fiscal 2023.

The target annual incentive compensation opportunities of our NEOs for fiscal 2024 as determined in March 2023 were as follows:

#### **Target Annual Incentive Compensation Opportunities for Fiscal 2024**

NEO	Fiscal 2024 Annual Base Salary (\$)	Target Annual Incentive Compensation Opportunity as Percentage of Base Salary	Target Annual Incentive Compensation Opportunity Under the Bonus Plan (\$)
Mr. McKinnon	306,000	65%	198,900
Mr. Tighe	480,000	65%	312,000
Mr. Ninan	399,000	45%	179,550
Ms. Schwartz	450,000	50%	225,000

Mr. Addison did not participate in the Bonus Plan in fiscal 2024. However, throughout fiscal 2024 and prior to his promotion to CRO and appointment as an executive officer in the fourth quarter of fiscal 2024, Mr. Addison participated in the Sales Commission Plan with a target sales commission opportunity of \$268,908.

#### Corporate Performance Measures

To measure performance for purposes of the Bonus Plan, in March 2023 our compensation committee selected revenue (weighted 70%) and non-GAAP operating income (weighted 30%) as the corporate performance measures that best supported our annual operating plan and enhanced long-term value creation for our stockholders. For this purpose:

• "revenue" meant GAAP revenue as reflected in our quarterly and annual financial statements; and

"non-GAAP operating income" meant GAAP operating income as reflected in our quarterly and annual financial statements, adjusted to exclude expenses
related to stock-based compensation, non-cash charitable contributions, amortization of acquired intangibles, acquisition- and integration-related expenses,
restructuring costs related to severance and termination benefits and lease impairments in connection with the closing of certain leased facilities,
amortization of debt issuance costs, and gains and losses on early extinguishment of debt.

#### Bonus Plan Funding Methodology

The threshold, target and maximum performance goals for each measure and the percentage of target bonus earned at each performance level for 2024 annual incentive awards were as follows:

#### **Annual Bonus Plan Measures**

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	Revenue (70% weight)		Non-GAAP Operating Income (30% weight)		ne	
	Total Revenue (in millions) (\$)	Percentage of Target Goal Achieved	Percentage of Target Bonus Earned	Total Non-GAAP Operating Income (in millions) (\$)	Percentage of Target Goal Achieved	Percentage of Target Bonus Earned
Maximum	2,573.7	115%	150%	261.9	125%	150%
Target	2,238.2	100%	100%	209.5	100%	100%
Threshold	2,014.4	90%	25%	188.5	90%	50%

If actual performance for fiscal 2024 was less than 90% of the applicable performance target, no payment would be earned with respect to that target. Our compensation committee set high thresholds to ensure that incentive payments would require significant achievement. Total potential payments were capped at 150% of the target annual cash incentive opportunities to manage potential incentive compensation costs and avoid incentivizing undue risk in our executive compensation program, while still maintaining appropriate incentives for our executive officers.

With respect to the revenue component, for each additional 1% achievement between 90% and 100% of target, the percentage of target bonus earned would increase by 7.5%, and for each additional 1% achievement between 100% and 115% of target, the percentage of target bonus earned would increase by 3.3%, with a maximum bonus payment of 150% of target.

With respect to the non-GAAP operating income component, for each additional 1% achievement between 90% and 100% of target, the percentage of target bonus earned would increase by 5%, and for each additional 1% achievement between 100% and 125% of target, the percentage of target bonus earned would increase by 2%, with a maximum bonus payment of 150% of target.

#### Performance in Fiscal 2024 and Payments

In early 2024, our compensation committee assessed our performance under the Bonus Plan using the process described above. First, our compensation committee measured actual Bonus Plan performance, prior to the use of negative discretion, against the pre-established target levels for the fiscal year. For fiscal 2024, our achievement against the target performance levels under the Bonus Plan, prior to the use of negative discretion, was as follows:

Performance Measure	Target (\$)	Result (\$)	Actual Achievement of Target
Revenue	2,238.2 million	2,262.8 million	103.7%
Non-GAAP Operating Income	209.5 million	296.5 million	150%

For the full fiscal year, our achievement of the revenue performance measure resulted in payment funding of 103.7% of target and our achievement of the non-GAAP operating income performance measure resulted in payment funding of 150% of target. Based on a relative weighting of 70% for the revenue performance measure and 30% for the non-GAAP operating income performance measure, the total achievement percentage for fiscal 2024 was 117.6%. After considering the recommendation of our CEO, our compensation committee exercised negative discretion and reduced the bonus payments for our executive officers to range from 85% to 90% of their target opportunity to more closely align with the achievement of goals established for our broader employee population.

As a result, the total payments to our NEOs under the Bonus Plan in fiscal 2024 were as follows:

#### **Bonus Plan Payments for Fiscal 2024**

	Fiscal 2024 Target Annual Incentive Compensation Fiscal 2024 Actual Annual Incentive Opportunity	
NEO	(\$)	(\$)
Mr. McKinnon	198,900	169,065
Mr. Tighe	312,000	265,200
Mr. Ninan	179,550	161,596
Ms. Schwartz	225,000	191,250

The fiscal 2024 incentive compensation payments under the Bonus Plan were made in cash.

#### Sales Commission Plan for Mr. Addison

Mr. Addison did not participate in the Bonus Plan but was eligible to receive cash sales commissions based on the company's achievement of specific fiscal 2024 net annualized recurring revenue objectives. Mr. Addison's target commission-based cash incentive award opportunity was set at 50% of his overall target cash compensation opportunity (consisting of his base salary and target commission-based cash incentive award opportunity). The entire commission-based target amount was related to the achievement of a pre-established net annualized recurring revenue objective. The Sales Commission Plan design also provided for an additional commission incentive based on the volume of multi-year bookings closed by the sales organization in the fiscal year in order to incentivize the pursuit of multi-year contracts with our customers. We are not disclosing the multi-year bookings and fiscal 2024 target, or actual net annualized recurring revenue amounts because these amounts represent confidential information, the disclosure of which would result in competitive harm. However, the company set the targets at definitive, rigorous and objective levels so as to require significant effort and achievement by Mr. Addison to be attained.

For fiscal 2024, Okta's actual net annualized recurring revenue was below the target level set for Mr. Addison. As a result, Mr. Addison's actual commission-based cash incentive was 87% of his target level. Mr. Addison's award was based on a pre-established formula and was not subject to discretion. The amount paid to Mr. Addison pursuant to his Sales Commission Plan for fiscal 2024, including the additional payment based on achievement against the multi-year booking target, was \$286,132.

#### **Long-Term Incentive Compensation**

We view long-term incentive compensation in the form of equity awards as a critical element of our executive compensation program. The realized value of these equity awards has a direct relationship to our stock price; therefore, these awards are an incentive for our executive officers to create value for our stockholders. Equity awards also help us retain qualified executive officers in a competitive market. In fiscal 2024, long-term equity awards were granted in the form of PSUs and RSUs.

PSU awards provide a direct link between compensation and stockholder return, motivating our executive officers to focus on and strive to achieve both our annual and long-term financial and strategic objectives. We further believe that RSU awards provide a strong retention incentive for our executive officers, provide a reward for growth in the value of our Class A common stock and are

less dilutive than other equity vehicles, such as stock options, to our stockholders. Since their value increases with any increase in the value of the underlying shares, RSU awards serve as an incentive which aligns with the long-term interests of our executive officers and stockholders. Unlike stock options, however, RSU awards have real economic value when they vest, even if the market price of our Class A common stock declines or stays flat, thus delivering more predictable value to our executive officers.

Long-term incentive compensation opportunities in the form of equity awards are granted by our compensation committee on a regularly-scheduled basis, as described in "Other Compensation Policies—Amended and Restated Equity Award Grant Policy" below and are typically granted annually.

#### **Annual Equity Awards**

In March 2023, our compensation committee determined to increase the percentage of overall equity awards granted to our executive officers that consisted of PSUs. As a result, the annual equity awards granted to our then-executive officers consisted of a mix, based on the number of underlying shares at target, of service-based RSU awards (50% for the CEO and 67% for other executive officers) and PSU awards (50% for the CEO and 33% for other executive officers).

In determining the aggregate value of the equity awards granted to our executive officers in fiscal 2024, our compensation committee considered our performance, market data for each executive officer, the criticality of individual roles, recent promotions, the individual skills, experience and performance of each executive officer, and the mix of cash and equity compensation to ensure that equity awards would motivate the creation of long-term value. In addition, our compensation committee considers the factors described in "Compensation-Setting Process—Role of the Compensation Committee" above.

In March 2023, our compensation committee granted the following annual equity awards to our NEOs:

#### **Annual Equity Awards for Fiscal 2024**

NEO	PSU Awards that May be Earned and Settled in Shares of our Class A Common Stock (value of underlying stock based on target performance) (\$)	PSU Awards that May be	RSU Awards that May be Settled in Shares of our Class A Common Stock (value) (\$)	
Mr. McKinnon	9,500,000	126,062	9,500,000	126,062
Mr. Tighe	2,805,000	37,222	5,695,000	75,571
Mr. Ninan	247,500	3,285	502,500	6,668
Ms. Schwartz	1,980,000	26,274	4,020,000	53,344
Mr. Addison <sup>(3)</sup>	_	_	3,000,000	39,809

<sup>(1)</sup> The number of shares of our Class A common stock subject to these PSU awards based on target performance was calculated by dividing the dollar value of the award by the average closing market price on the Nasdaq Global Select Market of one share of our Class A common stock in February 2023, which was \$73.36 per share.

<sup>(2)</sup> The number of shares of our Class A common stock subject to these RSU awards was calculated by dividing the dollar value of the award by the average closing market price on the Nasdaq Global Select Market of one share of our Class A common stock in February 2023, which was \$73.36 per share.

<sup>(3)</sup> Mr. Addison's RSU award was granted to him in connection with his appointment as our interim CRO. Mr. Addison was not an executive officer at the time our compensation committee granted PSU awards in March 2023, and was therefore not eligible for a PSU award.

#### **PSU Awards**

The PSU awards granted in fiscal 2024 to our NEOs are to be earned, if at all, based on the performance of our TSR relative to the TSR of the companies comprising the Nasdaq Composite Index (the "Index") during three performance periods: a one-year period from February 1, 2023 through January 31, 2024 ("Performance Period 1"), a two-year period from February 1, 2023 through January 31, 2026 ("Performance Period 2") and a three-year period from February 1, 2023 through January 31, 2026 ("Performance Period 3").

The number of units earned (and accordingly, the number of shares of our Class A common stock issuable) for each performance period will be determined by multiplying the Achievement Factor (as defined below) for such performance period by one-third of the total number of units granted to the NEO, subject to such NEO remaining in our service as a director, consultant or employee through March 15th of the calendar year in which the applicable performance period ends.

Following the end of each performance period, our compensation committee will compare our TSR to the TSR of the Index for that performance period, and determine the Achievement Factor, based on our relative TSR. The following table shows how the Achievement Factor for each performance period will be determined:

Relative TSR for Performance Periods 1 and 2	Achievement Factor
Below the 30th percentile of the Index	0
At the 30th percentile of the Index	0.5
At or above the 55th percentile of the Index	1

Relative TSR for Performance Period 3	Achievement Factor <sup>(1)</sup>
Below the 30th percentile of the Index	0
At the 30th percentile of the Index	Prior Achievement Sum greater than or equal to 1 = 0.5 Prior Achievement Sum less than 1 = 1.5 less the Prior Achievement Sum
At the 55th percentile of the Index	3 less the Prior Achievement Sum
At or above the 80th percentile of the Index	6 less the Prior Achievement Sum

<sup>(1) &</sup>quot;Prior Achievement Sum" means the sum of the Achievement Factors for Performance Period 1 and Performance Period 2.

If the relative TSR achieved during the applicable performance period is between two of the achievement levels indicated in the tables above, the Achievement Factor for that performance period will be determined using linear interpolation. The maximum number of PSUs that can be earned for all three performance periods combined is 200% of the number of PSUs granted.

#### RSU Awards

The annual fiscal 2024 RSU awards granted to the NEOs vested as to 6.25% of the award on June 15, 2023, with the remaining units vesting in 15 equal quarterly installments thereafter, subject to the NEO's continuous employment with us through each applicable vesting date. Each unit granted pursuant to the RSU awards represents a contingent right to receive one share of our Class A common stock upon vesting.

#### PSU Achievement for Performance Period 1 of Fiscal 2024 PSUs and Performance Period 2 of Fiscal 2023 PSUs

In March 2024, our compensation committee determined that, based on our TSR relative to the TSR of the Index, the Achievement Factor for the fiscal 2024 and fiscal 2023 PSUs were as follows:

- Performance Period 1 of the fiscal 2024 PSUs would have been 200% of target, but based on the PSU design, was capped at target at 100% of target.
- Performance Period 2 of the fiscal 2023 PSUs was 62% of target.

#### Mr. Addison's Promotion Equity Award

On December 14, 2023, and in connection with Mr. Addison's appointment as our CRO, our compensation committee granted to Mr. Addison an award of 43,092 time-based RSUs with a target value of \$3 million, which was converted into a number of RSUs using the average closing trading price of our Class A common stock over the month of November 2023. This RSU award vests quarterly over three years, as described in the "Fiscal 2024 Grants of Plan-Based Awards Table" below.

The equity awards granted to our NEOs in fiscal 2024 are set forth in the "Fiscal 2024 Summary Compensation Table" and the "Fiscal 2024 Grants of Plan-Based Awards Table," each below.

#### **Employee Benefit Programs**

Our NEOs based in the United States are eligible to participate in all of our employee benefit plans offered to U.S. employees, including our 401(k) plan, employee stock purchase plan, and medical, dental, life and disability insurance plans, in each case on the same basis as other U.S. employees. Mr. Addison, who is based in the United Kingdom, is eligible to participate in all of our employee benefit plans offered to U.K. employees, including our pension scheme, employee stock purchase plan, and medical, dental, life and disability insurance plans, in each case on the same basis as other U.K. employees.

#### **Perquisites and Other Personal Benefits**

We typically provide limited or no perquisites or other personal benefits to our NEOs. During fiscal 2024, none of our NEOs received perquisites or other personal benefits that were, in the aggregate, \$10,000 or more for each individual, except our CRO, for whom we paid a car allowance, which is a customary practice for executives in the United Kingdom.

In the future, we may provide perquisites or other personal benefits in limited circumstances, such as where we believe it is appropriate to assist an individual in the performance of his or her duties, to make our executive team more efficient and effective or for recruitment or retention purposes. All future practices with respect to perquisites or other benefits for our executive officers will be subject to review and approval by our compensation committee.

#### 401(k) Plan

We maintain a tax-qualified retirement plan, with company matching contributions of up to \$5,000 per calendar year, that provides all regular U.S. employees, including our executive officers, with an opportunity to save for retirement on a tax-advantaged basis. Under our 401(k) plan, participants may elect to defer a portion of their compensation on a pre-tax basis and have it contributed to the plan, subject to applicable annual limits under the U.S. Internal Revenue Code (the "Code"). Pre-tax contributions are allocated to each participant's individual account and are then invested in selected investment alternatives according to the participants' directions. Employee elective deferrals are 100% vested at all times. As a U.S. tax-qualified retirement plan, contributions to the 401(k) plan and earnings on those contributions are not taxable to the employees until distributed from the 401(k) plan, and all contributions are deductible by us when made.

#### **U.K. Pension Scheme**

We maintain a tax-qualified pension scheme, with company matching contributions of up to 4% of salary per calendar year, that provides all regular U.K. employees, including our executive officers, with an opportunity to save for retirement on a tax-advantaged basis. Under our pension scheme, participants may elect to defer a portion of their compensation on a pre-tax basis and have it contributed to the pension scheme. Pre-tax contributions are allocated to each participant's individual account and are then invested in selected investment alternatives according to the participants' directions. As a U.K. tax-qualified retirement pension scheme, contributions to the pension scheme and earnings on those contributions are not taxable to the employees until distributed from the pension scheme, and all contributions are deductible by us when made.

#### **Post-Employment Compensation Arrangements**

#### Not in Connection with a Change in Control

Our Executive Severance Plan provides that upon the termination of employment of an eligible participant by us for any reason other than for "cause" (as defined in the Executive Severance Plan), death or disability outside of the "change-in-control period" (defined as the period beginning three months prior to and ending 12 months after a Sale Event, as defined in the 2017 Plan), an eligible participant will be entitled to receive, subject to the timely execution and delivery of an effective release of claims in favor of our company:

- a lump sum cash payment equal to 12 months of base salary for our CEO, nine months of base salary for our other executive officers and six months of base salary for the other participants; and
- a monthly cash payment equal to our contribution toward health insurance for 12 months for our CEO, nine months for our other executive officers and six months for the other participants.

#### In Connection with a Change in Control

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Our Executive Severance Plan also provides that upon (i) the termination of employment of an eligible participant by us other than for cause, death or disability, or (ii) the resignation of an eligible participant for "good reason" (as defined in the Executive Severance Plan),

in each case within the change-in-control period, an eligible participant will be entitled to receive, in lieu of the payments and benefits above and subject to the timely execution and delivery of an effective general release of claims in favor of our company:

- a lump sum cash payment equal to 18 months of base salary for our CEO, 12 months of base salary for our other executive officers and nine months of base salary for the other participants;
- a lump sum cash payment equal to the eligible participant's annual target incentive compensation opportunity;
- a monthly cash payment equal to our contribution toward health insurance for 18 months for our CEO, 12 months for our other executive officers and nine
  months for the other participants; and
- full accelerated vesting of all outstanding and unvested equity awards held by such participant, provided that any unvested and outstanding equity awards subject to performance conditions will be deemed satisfied at the target levels specified in the applicable award agreements.

The payments and benefits provided under our Executive Severance Plan in connection with a change in control may not be eligible for a federal income tax deduction by us pursuant to Section 280G of the Code. These payments and benefits may subject an eligible participant to an excise tax under Section 4999 of the Code. If the payments or benefits payable in connection with a change in control would be subject to the excise tax imposed under Section 4999 of the Code, then those payments or benefits will be reduced if such reduction would result in a higher net after-tax benefit to the recipient.

#### **Death-Related Equity Acceleration Policy**

Our compensation committee has adopted a policy that upon the termination of employment of any employee due to death, all equity awards that vest solely based on continued service to our company (that is, stock options and RSU awards) and that are outstanding and held by such individual immediately prior to his or her death will fully accelerate and vest effective as of the date of death.

#### PSU Treatment on Death, Disability or Change in Control

The terms of the PSU award agreement provide for the following treatment on a termination of service:

- Disability: Upon a termination due to disability, the participant's service will be deemed to have continued through each vesting date, and the participant's
  unvested PSUs will be eligible to vest on the vesting date to the extent the applicable performance goals are achieved.
- **Death:** Upon a termination due to death, for each performance period that is complete as of the date of death, the participant's service will be deemed to have continued through the applicable vesting date, and the participant's unvested PSUs will be eligible to vest on the vesting date to the extent the applicable performance goals are achieved, and for each performance period that is not complete as of the date of death, the unvested PSUs attributable to each performance period will accelerate as of the date of death and vest as though a relative TSR in the 55th percentile had been achieved.
- Sale Event: In the event of a Sale Event (as defined in the 2017 Plan) prior to the end of Performance Period 3, then a number of PSUs determined based on the Achievement Factor calculated for each performance period as of a date prior to the Sale Event by the 2017 Plan's administrator will vest, subject to the PSU holder remaining employed with the company through the effective date of the Sale Event.

#### **Other Compensation Policies**

#### **Amended and Restated Equity Award Grant Policy**

Our compensation committee has adopted an Equity Award Grant Policy (the "Grant Policy"), which was most recently amended in December 2021. Under this policy, we generally grant equity awards on a regularly-scheduled basis to enhance the effectiveness of our internal control over our equity award grant process. Pursuant to the Grant Policy, our compensation committee has delegated certain limited authority to an equity committee consisting of our CEO, Chief People Officer, CFO and CLO (the "equity committee"), by which any two members of the equity committee may approve the grant of routine new hire, promotion, refresh and certain other equity awards to employees within equity guidelines reviewed and approved from time to time by our compensation committee and subject to other limitations and requirements. The equity committee may not grant equity awards to its members, to employees who are subject to the reporting and other provisions of Section 16 of the Exchange Act or to employees with titles more senior than senior vice president. Grants of equity awards are generally made monthly and will be effective on the date such grant is approved by our compensation committee or the equity committee, as applicable.

#### **Compensation Clawback Policy**

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In October 2023, our board adopted a compensation clawback policy that provides for the recoupment of certain erroneously awarded incentive compensation paid to current or former executive officers in the event of an accounting restatement due to material noncompliance with financial reporting requirements. The policy is compliant with Exchange Act Rule 10D-1 and Nasdaq listing standards regarding recovery of excess incentive-based compensation, and is applicable to current and former executive officers in the event of a required accounting restatement.

#### **Mandatory Stock Ownership Guidelines**

Our compensation committee believes that stock ownership by our executive officers and the non-employee directors of our board is important to promote a long-term perspective and align the interests of our executive officers and non-employee directors with those of our stockholders. In March 2023, our compensation committee adopted mandatory stock ownership guidelines for our executive officers and non-employee directors, which require each executive officer and non-employee director to hold shares of our common stock with an aggregate value equal to at least a specified multiple of each executive officer's base salary, or each non-employee director's annual cash board retainer, as applicable. This is intended to create clear guidelines that tie a portion of the executive officers' and non-employee directors' net worth to the performance of our common stock price. The current stock ownership guidelines are as follows:

	CEO	Other Executive Officers	Directors
Multiple of Base Salary/Board Retainer	5x	1x	3x

Executive officers have five years from their date of hire or promotion to a position subject to a higher ownership threshold to satisfy the required level of stock ownership. Non-employee directors have five years from their board appointment to satisfy the required level of stock ownership. Our compensation committee reviews progress against these guidelines and requirements annually and will update them as appropriate. As of the most recent review of attainment, each of our executive officers and non-employee directors had satisfied the ownership guidelines.

#### **Policy Prohibiting Hedging and Pledging of Company Securities**

Our insider trading policies prohibit the members of our board and all employees, including our executive officers, from engaging in derivative securities transactions, including hedging, with respect to our securities, and from pledging our securities as collateral for a loan or holding company securities in a margin account. Our insider trading policies require that members of our board and our executive officers may trade in our securities only pursuant to trading plans that comply with Exchange Act Rule 10b5-1. Certain other employees are subject to certain pre-clearance procedures in order to trade in our securities or may trade pursuant to trading plans that comply with Exchange Act Rule 10b5-1.

#### **Tax and Accounting Considerations**

#### **Deductibility of Executive Compensation**

Section 162(m) of the Code generally places a \$1 million limit on the amount of compensation a public company can deduct in any one year for certain current and former executive officers. While our compensation committee considers tax deductibility as one factor in determining executive compensation, our compensation committee also looks at other factors in making its decisions, as noted above, and retains the flexibility to award compensation that it determines to be consistent with the goals of our executive compensation program, even if the awards are not deductible by us for tax purposes.

#### **Taxation of "Parachute" Payments**

Sections 280G and 4999 of the Code provide that executive officers and directors who hold significant equity interests and certain other service providers may be subject to significant additional taxes if they receive payments or benefits in connection with a change in control of our company that exceed certain prescribed limits, and that our company (or a successor) may forfeit a deduction on the amounts subject to this additional tax. We have not agreed to provide any executive officer, including any NEO, with a "gross-up" or other reimbursement payment for any tax liability that the executive officer might owe as a result of the application of Sections 280G or 4999 of the Code.

#### Section 409A of the Code

Section 409A of the Code imposes additional significant taxes in the event that an executive officer, director or service provider receives "deferred compensation" that does not satisfy the requirements of Section 409A of the Code. Although we do not maintain a traditional nonqualified deferred compensation plan for our executive officers, Section 409A of the Code does apply to certain severance arrangements, bonus arrangements and equity awards. We have structured all such arrangements and awards in a manner to either be exempt from or comply with the applicable requirements of Section 409A of the Code.

#### **Accounting for Stock-Based Compensation**

We follow ASC Topic 718 for our stock-based compensation awards. ASC Topic 718 requires us to measure the compensation expense for all share-based payment awards made to our employees and non-employee directors of our board, including options to purchase shares of our common stock, RSUs, PSUs and other stock awards, based on the "grant date fair value" of these awards. While our compensation committee may consider grant date fair value in awarding equity compensation, it retains discretion to use other measures of value when determining the number of shares underlying equity awards. Regardless of the method used by the compensation committee when granting equity awards, the calculation of grant date fair value is performed for accounting purposes and reported in the executive compensation tables required by the federal securities laws, even though the recipient may never realize any value from such awards.

#### **Executive Compensation**

#### **Fiscal 2024 Summary Compensation Table**

The following table presents information regarding the compensation awarded to, earned by and paid to each of our NEOs in fiscal 2024, 2023 and 2022.

Name and Principal Position <sup>(1)</sup>	Fiscal Year	Salary (\$)	Stock Awards (\$) <sup>(2)</sup>	Option Awards (\$) <sup>(3)</sup>		All Other Compensation (\$)	Total (\$)
Todd McKinnon	2024	306,000	29,530,934	_	169,065	6,226	30,012,225
CEO <sup>(5)</sup>	2023	306,000	_	_	98,853	7,337	412,190
	2022	306,000	7,412,097	23,899,745	165,312	37,323	31,820,477
Brett Tighe	2024	480,000	11,959,365	_	265,200	6,004	12,710,569
CFO <sup>(6)</sup>	2023	480,000	18,174,779	_	155,103	5,738	18,815,620
	2022	385,031	4,824,969	_	174,248	_	5,384,248
Shibu Ninan	2024	399,000	1,055,329	_	161,596	5,833	1,621,758
CAO <sup>(7)</sup>	2023	175,606	1,941,505	_	39,608	2,280	2,158,999
Larissa Schwartz CLO and Corporate Secretary <sup>(8)</sup>	2024	450,000	8,441,733	_	191,250	5,026	9,088,009
Jon Addison CRO <sup>(9)(10)</sup>	2024	364,896	6,856,102	_	286,132	29,113	7,536,243

- (1) Mr. Ninan was not an NEO in the fiscal year ending January 31, 2022 ("fiscal 2022"), and Ms. Schwartz and Mr. Addison were not NEOs in fiscal 2023 or 2022, so their compensation is not presented for those periods. Mr. McKinnon serves on our board but is not paid compensation for such service.
- The amounts reported represent the aggregate grant date fair values of the RSUs granted to our NEOs in fiscal 2024, 2023 and 2022, and the PSUs granted to our NEOs in fiscal 2024 and 2023, calculated in accordance with ASC Topic 718. The assumptions used in calculating the grant date fair values of the RSUs are set forth in the notes to our consolidated financial statements included in our 2024 Annual Report. The grant date fair values of the PSUs were calculated based on the application of a Monte Carlo simulation model to determine the probable outcomes of the market-based performance conditions. These amounts do not necessarily correspond to the actual value recognized by our NEOs.

The Monte Carlo valuation method simulates a range of possible future stock prices for our company and the Index using certain inputs. Such inputs for the PSUs granted in fiscal 2024 and 2023 consisted of the following:

	Stock Price vo		voiatility(a)	Risk-Free Interest
Fiscal Year of Grant	Expected Term <sup>(a)</sup>	Company	Index	Rate <sup>(c)</sup>
2024	2.87 years	62.37%	71.63%	3.97%
2023	2.86 years	49.18%	72.31%	2.34%

- (a) Based on the time period from the grant date to the end of the longest performance period (the "simulation term").
- (b) Based on historical stock price volatility over the 2.87 years prior to the date of grant.
- (c) Derived from the continuously compounded yield on zero-coupon U.S. Treasury STRIPS as of the grant date for a period equivalent to the simulation term.

The vesting conditions and other terms of the PSU awards are discussed in more detail in "Compensation Discussion and Analysis" above, and the "Fiscal 2024 Grants of Plan-Based Awards Table" and "Fiscal 2024 Outstanding Equity Awards at Fiscal Year-End Table" below.

- (3) The amounts reported represent the aggregate grant date fair values of the stock options granted to our NEOs in fiscal 2022, calculated in accordance with ASC Topic 718. No stock options were granted to our NEOs in fiscal 2024 and 2023. The assumptions used in calculating the grant date fair value are set forth in the notes to our consolidated financial statements included in our 2024 Annual Report. These amounts do not necessarily correspond to the actual values recognized by the NEOs.
- (4) The amounts reported for fiscal 2024 for Messrs. McKinnon, Tighe, Ninan and Ms. Schwartz, our US-based NEOs, represent the aggregate annual performance-based cash incentives earned in fiscal 2024 pursuant to the Bonus Plan and based upon the achievement of certain company metrics. The amount reported for Mr. Addison represents the amount earned by him under the Sales Commission Plan. The fiscal 2024 achievement for each NEO is described above in "Compensation Discussion and Analysis—Elements of Our Executive Compensation Program—Annual Performance-Based Incentive Compensation—Performance in Fiscal 2024 and Payments."
- (5) Mr. McKinnon's fiscal 2024 "All Other Compensation" includes (a) \$5,000 for 401(k) matching contributions by the company and (b) \$1,226 for term life insurance premium payments by the company.
- (6) Mr. Tighe's fiscal 2024 "All Other Compensation" includes (a) \$5,450 for 401(k) matching contributions by the company and (b) \$554 for term life insurance premium payments by the company.
- (7) Mr. Ninan's fiscal 2024 "All Other Compensation" includes (a) \$5,000 for 401(k) matching contributions by the company and (b) \$833 for term life insurance premium payments by the company.

- (8) Ms. Schwartz's fiscal 2024 "All Other Compensation" includes (a) \$3,800 for 401(k) matching contributions by the company and (b) \$1,226 for term life insurance premium payments by the company.
- (9) In fiscal 2024, Mr. Addison received compensation for his "Salary," "Non-equity Incentive Plan Compensation" and "All Other Compensation" in British pounds sterling. The compensation amounts reported in this table have been converted to U.S. dollars using the exchange rate of \$1.267 to £1 as of January 31, 2024, the last day of fiscal 2024.
- (10) Mr. Addison's fiscal 2024 "All Other Compensation" includes (a) \$14,596 for matching contributions by the company pursuant to the Okta U.K. pension scheme, (b) \$1,340 for premium payments by the company pursuant to the Okta U.K. life assurance policy, and (c) \$13,177 for a car allowance.

Okta, Inc. 2024 Proxy Statement

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#### Fiscal 2024 Grants of Plan-Based Awards Table

The following table sets forth certain information with respect to all plan-based awards granted to our NEOs during fiscal 2024.

Estimated Descible Dayouts Under Non

			Estimated Possible Payouts Under Non- Equity Incentive Plan Awards <sup>(1)</sup>				uture Payouts ntive Plan Awa		All Other Stock - Awards: Number of	Grant Date Fair Value of Stock and Option
Name	Award Type	Grant Date	Threshold (\$)	Target (\$)	Maximum (\$)	Threshold (#)	Target (#)	Maximum (#)	Shares of Stock or Units (#) <sup>(3)</sup>	Awards (\$) <sup>(4)</sup>
Todd McKinnon	FY23 Bonus RSU <sup>(5)</sup>	3/15/2023	_	_	_	_	_	-	1,188	98,853
	Annual Cash	-	29,835	198,900	298,350	-	-	-	_	_
	Annual RSU <sup>(6)</sup>	3/21/2023	_	_	_	_	_	-	126,062	10,649,718
	Annual PSU	3/21/2023	_	_	_	21,010	126,062	252,124	_	18,881,216
Brett Tighe	FY23 Bonus RSU <sup>(5)</sup>	3/15/2023	_	_	-	_	_	-	1,864	155,103
	Annual Cash	_	46,800	312,000	468,000	_	_	_	-	_
	Annual RSU <sup>(6)</sup>	3/21/2023	_	_	_	_	_	-	75,571	6,384,238
	Annual PSU	3/21/2023	_	_	_	6,204	37,222	74,444	-	5,575,127
Shibu Ninan	FY23 Bonus RSU(5)	3/15/2023	_	_	_	_	_	_	476	39,608
	Annual Cash	_	26,933	179,550	269,325	_	_	_	_	_
	Annual RSU <sup>(6)</sup>	3/21/2023	_	_	_	_	_	_	6,668	563,313
	Annual PSU	3/21/2023	_	_	_	548	3,285	6,570	_	492,016
Larissa Schwartz	Annual Cash	_	33,750	225,000	337,550	-	_	_	_	_
	Annual RSU <sup>(6)</sup>	3/21/2023	_	_	_	_	_	-	53,344	4,506,501
	Annual PSU	3/21/2023	_	_	_	4,379	26,274	52,548	_	3,935,232
Jon Addison	Annual Cash	-	_	268,908	_	_	_	_	_	_
	Annual RSU <sup>(6)</sup>	3/21/2023	_	_	_	_	_	_	39,809	3,363,064
	Promotion RSU <sup>(7)</sup>	12/14/2023	-	_	_	_	-	-	43,092	3,493,038

Estimated Eutura Dayouta Under Equity

- (1) This column sets forth the fiscal 2024 target bonus amount for each of Messrs. McKinnon, Tighe, and Ninan and Ms. Schwartz under our Bonus Plan. "Threshold" refers to the minimum amount payable for a certain level of performance assuming performance above 0%; "Target" refers to the amount payable if specified performance targets are reached; and "Maximum" refers to the maximum payout possible. Target bonuses for Bonus Plan participants were set as a percentage of each NEO's base salary earned for fiscal 2024 as follows: 65% for each of Messrs. McKinnon and Tighe, 45% for Mr. Ninan, and 50% for Ms. Schwartz. Mr. Addison did not participate in the Bonus Plan, but participated in the Sales Commission Plan, pursuant to which he was eligible to receive cash sales commissions based on the company's achievement of fiscal 2024 net annualized recurring revenue objectives. The target bonus for Mr. Addison under the Sales Commission Plan was set at 50% of his overall target cash compensation opportunity consisting of his base salary and target commission-based cash incentive opportunity. There are no threshold and maximum payouts under the Sales Commission Plan. The dollar values of the actual bonus awards earned by the NEOs are set forth in the "Fiscal 2024 Summary Compensation Table" above. For fiscal 2024, these bonus awards were paid out to each NEO in cash. The amounts set forth in this column do not represent either additional or actual compensation earned by the NEOs for fiscal 2024. For descriptions of the Bonus Plan and the Sales Commission Plan, please see "Compensation Discussion and Analysis—Annual Performance-Based Incentives" above.
- (2) Annual PSUs were granted under the 2017 Plan. These columns show the PSUs that could be earned at the threshold, target and maximum levels of performance. PSUs were to be earned based upon our TSR relative to the TSR of the Index during three performance periods, as described in "Compensation Discussion and Analysis—Long-Term Incentive Compensation—PSU Awards" above. Ultimately, PSUs could be earned from 0% (if threshold levels of performance were not achieved) to a maximum of 200% of target. PSUs are subject to potential vesting acceleration as described in "Compensation Discussion and Analysis—Post-Employment Compensation Arrangements" above and "Potential Payments upon Termination or Change in Control" below.
- (3) Annual RSUs were granted under the 2017 Plan. RSUs are subject to potential vesting acceleration as described in "Compensation Discussion and Analysis—Post-Employment Compensation Arrangements" above and "Potential Payments upon Termination or Change in Control" below.
- (4) The amounts reported represent the aggregate grant date fair values of equity awards granted to our NEOs in fiscal 2024, calculated in accordance with ASC Topic 718. The assumptions used in calculating the grant date fair values of (a) RSUs are set forth in the notes to our consolidated financial statements included in our 2024 Annual Report and (b) PSUs are set forth in footnote 2 of the "Fiscal 2024 Summary Compensation Table" above. These amounts do not necessarily correspond to the actual values recognized by our NEOs.
- (5) "FY23 Bonus RSUs" represent annual performance-based cash incentives earned in fiscal 2023 pursuant to the Bonus Plan but paid in the form of fully-vested RSUs granted on March 15, 2023 (fiscal 2024) in amounts as determined in accordance with our Grant Policy. These amounts are reported above as fiscal 2023 compensation in the "Non-Equity Incentive Plan Compensation" column of the "Fiscal 2024 Summary Compensation Table" above.
- (6) These annual RSU awards vested as to 8.33% of the shares of Class A common stock underlying the RSU award on June 15, 2023, and vest as to the remainder of the shares in 11 equal quarterly installments thereafter, in each case, subject to continuous service.
- (7) In December 2023, Mr. Addison received an RSU award under the 2017 Plan in connection with his promotion to the role of CRO. Mr. Addison's promotion RSU award vested as to 8.33% of the shares of Class A common stock underlying the RSU award on March 15, 2024, and vests as to the remainder of the shares in 11 equal quarterly installments thereafter, in each case, subject to continuous service.

#### Fiscal 2024 Outstanding Equity Awards at Fiscal Year-End Table

The following table provides information regarding outstanding equity awards held by our NEOs as of January 31, 2024.

Option Awards<sup>(1)(2)</sup> Stock Awards<sup>(2)</sup>

			Number of Securities Underlying Unexercised Options		-									Market Value	Number of Unearned Shares,	Equity Incentive Plan Awards: Market or Payout Value of Unearned
Name Gi	Grant Date	Vesting Commencement Date	Exercisable (#)	Unexercisable (#)	Option Exercise Price (\$)	Option Expiration Date	Units of Stock That Have Not Vested (#)	Stock That Have Not Vested <sup>(3)</sup> (\$)	Dights That Have	Shares, Units or Other Rights That Have Not Vested <sup>(4)</sup> (\$)						
Todd McKinnon	8/28/2015(5)	8/1/2015	181,053	_	7.17	8/27/2025	_	_	_	_						
	7/30/2016(5)	7/29/2016	1,794,803	_	8.97	7/29/2026	_	_	_	_						
	3/22/2018(5)	2/1/2018	5,438	_	39.21	3/21/2028	_	_	_	_						
	3/25/2019(6)	2/1/2019	32,251	_	82.16	3/24/2029	_	_	_	_						
	4/15/2020(6)	2/1/2020	46,511	1,861	142.47	4/14/2030	_	_	_	_						
	4/15/2020(7)	3/15/2020	_	_	_	_	2,643	218,444	_	_						
	4/22/2021(6)	2/1/2021	46,423	17,244	274.96	4/21/2031	_	_	-	_						
	4/22/2021(7)	3/15/2021	_	_	_	-	8,424	696,243	_	_						
	4/22/2021 <sup>(6)</sup>	2/1/2021	92,847	34,487	274.96	4/21/2031	_	_	-	_						
	3/21/2023(8)	3/15/2023	_	_	_	_	94,547	7,814,310	-	_						
	3/21/2023(9)	2/1/2023	_	_	_	_	42,020	3,472,953	-	_						
	3/21/2023(10)	2/1/2023	_	_	_	_	_	_	210,104	17,365,096						
Brett Tighe	6/16/2020(11)	6/15/2020	_	_	_	_	604	49,921	-	_						
	12/17/2020(11)	12/15/2020	_	_	_	_	1,660	137,199	_	_						
	3/26/2021(11)	3/15/2021	_	_	_	_	1,011	83,559	-	_						
	3/22/2022(11)	3/15/2022	_	_	_	_	41,222	3,406,998	_	_						
	3/22/2022(12)	2/1/2022	_	_	_	_	5,049	417,300	_	_						
	3/22/2022(13)	2/1/2022	_	_	_	_	_	_	8,143	673,019						
	3/21/2023(8)	3/15/2023	_	_	_	_	56,679	4,684,519	_	_						
	3/21/2023(9)	2/1/2023	_	_	_	_	12,407	1,025,439	_	_						
	3/21/2023(10)	2/1/2023	_	_	_	_	_	_	62,037	5,127,358						
Shibu Ninan	9/22/2022 <sup>(7)</sup>	9/15/2022	_	_	_	_	24,155	1,996,411	_	_						
	3/21/2023(8)	3/15/2023	_	_	_	_	5,001	413,333	_	_						
	3/21/2023(9)	2/1/2023	_	_	_	_	1,095	90,502	-	_						
	3/21/2023(10)	2/1/2023	_	_	_	_	_	_	5,475	452,509						
Larissa Schwartz	12/17/2015(5)	11/16/2015	14,167	_	8.62	12/16/2025	_	_	-	_						
	6/02/2016(5)	6/02/2016	9,000	_	8.73	6/01/2026	_	_	_	_						
	3/06/2017(5)	3/01/2017	5,000	_	11.36	3/05/2027	_	_	_	_						
	6/11/2020(11)	6/15/2020	-	_	_	-	355	29,341	_	_						
	12/17/2020(11)	12/15/2020	_	_	_	-	415	34,300	_	_						
	3/26/2021(11)	3/15/2021	-	_	_	_	843	69,674	_	_						
	12/16/2021(11)	12/15/2021	_	_	_	_	2,528	208,939	_	_						
	3/22/2022(11)	3/15/2022	-	_	_	_	974	80,501	_	_						
	3/21/2023(8)	3/15/2023	_	_	_	_	40,008	3,306,661	_	_						
	3/21/2023(9)	2/1/2023	_	_	_	_	8,758	723,849	-	_						
- <del></del>	3/21/2023(10)	2/1/2023	_	_	_	_	_	_	43,790	3,619,244						

Jon Addison	11/15/2021 <sup>(7)</sup>	12/15/2021	_	_	_	-	8,552	706,882	_	_
	4/08/2022(11)	3/15/2022	_	_	_	_	7,634	630,950	_	_
	1/21/2023(14)	3/15/2023	_	_	_	_	5,651	467,055	_	_
	3/21/2023(8)	3/15/2023	_	_	_	_	29,857	2,467,681	_	_
	12/14/2023(8)	12/15/2023	-	_	_	_	43,092	3,561,554	_	_

- (1) Stock options granted prior to 2017 were granted pursuant to our 2009 Stock Plan (the "2009 Plan"), and stock options, RSUs and PSUs granted after 2017 were granted pursuant to our 2017 Plan.
- (2) Upon (i) a termination of employment by us other than for cause (as defined in the Executive Severance Plan) or disability or (ii) a resignation for good reason (as defined in the Executive Severance Plan), in each case within the change-in-control period (as defined in the Executive Severance Plan) (such termination of employment or resignation, a "termination without cause or with good reason in connection with a change in control"), or (iii) the death of the employee, the vesting of the shares subject to options or RSUs will fully accelerate and will become vested in full upon such termination date. PSUs are subject to potential vesting acceleration as described in "Compensation Discussion and Analysis—Post-Employment Compensation Arrangements" above and "Potential Payments upon Termination or Change in Control" below.
- (3) These columns represent the market value of the shares underlying the RSUs or PSUs as of January 31, 2024, based on the closing price of our Class A common stock, as reported on Nasdaq, of \$82.65 per share on January 31, 2024.
- (4) Represents PSUs that are earned, if at all, based upon certain achievement levels relating to our TSR relative to the TSR of the Index during three performance periods, as described in "Compensation Discussion and Analysis—Long-Term Incentive Compensation—PSU Awards" above. Such PSUs are subject to potential vesting acceleration as described in "Compensation Discussion and Analysis—Post-Employment Compensation Arrangements" above and "Potential Payments upon Termination or Change in Control" below.
- (5) The stock options are fully vested and exercisable
- (6) 25% of the shares underlying the options vested upon completion of one year of service measured from the vesting commencement date, and the balance of the shares vest in 36 successive equal monthly installments, subject to continuous service.
- (7) 25% of the shares underlying the award vest upon completion of one year of service measured from the vesting commencement date, and the balance of the shares vest in 12 successive equal quarterly installments, subject to continuous service.
- (8) 8.33% of the shares underlying the award vested on the quarterly vesting date (March 15, June 15, September 15 or December 15) following the vesting commencement date, and the balance of the shares vest in 11 successive equal quarterly installments, subject to continuous service.
- (9) Represents the number of shares that were determined to be earned for Performance Period 1 for the fiscal 2024 PSUs, as certified by our compensation committee on March 11, 2024. The PSUs vested on March 15, 2024 following the achievement of the awards' service-based criteria. As described in "Compensation Discussion and Analysis—Long-Term Incentive Compensation—PSU Achievement for Performance Period 1 of Fiscal 2024 PSUs and Performance Period 2 of Fiscal 2023 PSUs," above, Performance Period 1 exceeded maximum levels at 200% of target, but due to their design were capped at target achievement level at 100% of target.
- (10) Represents the total PSUs granted for fiscal 2024, less the number of shares underlying the PSUs that were determined to be earned for Performance Period 1 for the fiscal 2024 PSUs as certified by our compensation committee on March 11, 2024. The number of shares reflects payout at maximum achievement level, since performance during Performance Period 1 was capped at the target achievement level at 100% of target. 33.33% of the shares underlying the fiscal 2024 PSU award vest upon completion of one year of service measured from the vesting commencement date, and the balance of the shares vest in two successive equal annual installments, subject to continuous service
- (11) 6.25% of the shares underlying the award vested on the quarterly vesting date (March 15, June 15, September 15 or December 15) following the vesting commencement date, and the balance of the shares vest in 15 successive equal quarterly installments, subject to continuous service.
- (12) Represents the number of shares underlying the PSUs granted to Mr. Tighe that were determined to be earned for Performance Period 2 for the fiscal 2023 PSUs, as certified by our compensation committee on March 11, 2024. The PSUs vested on March 15, 2024 following the achievement of the award's service-based criteria. As described in "Compensation Discussion and Analysis—Long-Term Incentive Compensation—PSU Achievement for Performance Period 1 of Fiscal 2024 PSUs and Performance Period 2 of Fiscal 2023 PSUs," above, the completed years of Performance Period 2 exceeded threshold levels at 62% of target.
- (13) Represents the total PSUs granted to Mr. Tighe for fiscal 2023, less the number of shares underlying the PSUs that were determined to be earned for Performance Period 2 for the fiscal 2023 PSUs as certified by our compensation committee on March 11, 2024. The number of shares reflects payout at target achievement level, since performance during the completed years of Performance Period 2 exceeded threshold levels. 33.33% of the shares underlying the fiscal 2023 PSU award vest upon completion of one year of service measured from the vesting commencement date, and the balance of the shares vest in two successive equal annual installments, subject to continuous service.
- (14) 25% of the shares underlying the award vested on the quarterly vesting date (March 15, June 15, September 15 or December 15) following the vesting commencement date, and the balance of the shares vest in three successive equal quarterly installments, subject to continuous service.

#### Fiscal 2024 Option Exercises and Stock Vested Table

The following table presents, for each of our NEOs, the shares of our common stock that were acquired upon the vesting of RSUs and the related value realized upon such vesting during fiscal 2024. Our NEOs did not exercise any stock options during fiscal 2024.

	Stock Aw	ards
Name	Number of Shares Acquired on Vesting (#)	Value Realized on Vesting (\$) <sup>(1)</sup>
Todd McKinnon	53,193	4,337,651
Brett Tighe	43,685	3,561,324
Shibu Ninan	13,122	1,098,144
Larissa Schwartz	17,356	1,410,589
Jon Addison	34,574	2,811,920

<sup>(1)</sup> The value realized on vesting is determined by multiplying the number of vested RSUs by the closing price of our Class A common stock on the vesting date.

#### **Pension Benefits**

We do not maintain any defined benefit pension plans or arrangements under which our NEOs are eligible to participate.

#### **Nonqualified Deferred Compensation**

We do not maintain any nonqualified deferred compensation plans or arrangements under which our NEOs are eligible to participate.

#### Potential Payments upon Termination or Change in Control

#### **Employment Offer Letters in Place During Fiscal 2024 for NEOs**

We entered into employment offer letters with Ms. Schwartz in October 2015, with Mr. McKinnon in February 2017, with Mr. Tighe in January 2022, with Mr. Ninan in June 2022 and with Mr. Addison in January 2024, each of which provided for at-will employment and set forth each executive's annual base salary, target bonus opportunity and, for Messrs. McKinnon, Tighe and Ninan and Ms. Schwartz, eligibility to participate in our U.S. benefit plans, and for Mr. Addison, eligibility to participate in our U.K. benefit plans.

#### **Executive Severance Plan and Death-Related Equity Acceleration Policy**

Each of our serving NEOs also participates in our Executive Severance Plan, as described above under the heading "Compensation Discussion and Analysis—Post-Employment Compensation Arrangements," and our Death-Related Equity Acceleration Policy, as described above in "Compensation Discussion and Analysis—Post-Employment Compensation Arrangements—Death-Related Equity Acceleration Policy," and remains subject to our standard employment, confidential information and invention assignment agreement.

#### PSU Treatment on Death, Disability or Change in Control

The terms of the PSU award agreement provide for the following treatment on a termination of services:

- **Disability:** Upon a termination due to disability, the participant's service will be deemed to have continued through each vesting date, and the participant's unvested PSUs will be eligible to vest on the vesting date to the extent the applicable performance goals are achieved.
- Death: Upon a termination due to death, for each performance period that is complete as of the date of death, the participant's service will be deemed to have continued through the applicable vesting date, and the participant's unvested PSUs will be eligible to vest on the vesting date to the extent the applicable performance goals are achieved, and for each performance period that is not complete as of the date of death, the unvested PSUs attributable to each performance period will accelerate as of the date of death and vest at target.
- Sale Event: In the event of a Sale Event (as defined in the 2017 Plan) prior to the end of Performance Period 3, then a number of PSUs determined based on the Achievement Factor calculated for each performance period as of a date prior to the Sale Event by

the 2017 Plan's administrator will vest, subject to the PSU holder remaining employed with the company through the effective date of the Sale Event.

The following table presents information concerning, for each of Messrs. McKinnon, Tighe, Ninan and Addison, and Ms. Schwartz, estimated payments and benefits that would be provided pursuant to the arrangements described above. The estimated payments and benefits set forth below assume that the termination of employment or change-in-control event occurred on the last business day of fiscal 2024, January 31, 2024, and a per share value of our common stock of \$82.65, which is the closing market price per share of our Class A common stock on such date. Actual payments and benefits could be different if such events were to occur on any other date or at any other price, or if any other assumptions are used to estimate potential payments and benefits.

		Termination without Cause Not in Connection with a Change in Control	Termination without Cause or with Good Reason in Connection with a Change in Control	Death
Name	Benefit	(\$)	(\$)	(\$)
	Cash Severance	306,000	657,900	_
Todd McKinnon	Health Benefits	33,772	50,657	_
Toda McKinnon	Equity Acceleration <sup>(1)</sup>	_	19,148,021	19,148,021
	Total	339,772	19,856,578	19,148,021
	Cash Severance	360,000	792,000	_
Brett Tighe	Health Benefits	25,329	33,772	_
	Equity Acceleration <sup>(1)</sup>	_	12,784,633	12,784,633
	Total	385,329	13,610,405	12,784,633
	Cash Severance	299,250	578,550	_
OLD MILES	Health Benefits	19,592	26,123	_
Shibu Ninan	Equity Acceleration <sup>(1)</sup>	_	2,681,249	2,681,249
	Total	318,842	3,285,922	2,681,249
	Cash Severance	337,500	675,000	_
Larissa Schwartz	Health Benefits	8,134	10,846	_
Latissa Schwartz	Equity Acceleration <sup>(1)</sup>	_	5,900,962	5,900,962
	Total	345,634	6,586,808	5,900,962
	Cash Severance	273,672	633,804	_
Jon Addison	Health Benefits	_	_	_
Jon Addison	Equity Acceleration <sup>(1)</sup>	_	7,834,063	7,834,063
	Total	273,672	8,467,867	7,834,063

<sup>(1)</sup> The value of stock option and RSU award vesting acceleration is based on the closing price of \$82.65 per share of our Class A common stock as of January 31, 2024, minus, in the case of stock options, the exercise price of the unvested stock option shares subject to acceleration. The value of PSU award vesting acceleration is based on the closing price of \$82.65 per share of our Class A common stock as of January 31, 2024 and reflects (a) with respect to a termination without cause or with good reason in connection with a change in control, acceleration of the number of shares of our Class A common stock subject to the PSU award based on target performance, (b) with respect to the NEO's death on January 31, 2024, Achievement Factors of 0, 1 and 2 for Performance Periods 1, 2 and 3, respectively, and (c) with respect to a change in control on January 31, 2024 without termination, forfeiture of the entire PSU award.

#### **CEO Pay Ratio Disclosure**

As required by SEC rules, we are providing the following information about the relationship between the annual total compensation of our CEO and the annual total compensation of our median compensated employee for fiscal 2024 (our "CEO pay ratio").

- · The median of the annual total compensation of all employees of our company (other than our CEO) was \$261,591
- The annual total compensation of our CEO was \$30,012,225
- · Our CEO pay ratio was 115 to 1

This ratio is a reasonable estimate calculated in a manner consistent with SEC rules. For fiscal 2024, we calculated the CEO pay ratio using the same median employee that we used to calculate the pay ratio in fiscal 2023, as we believe there has been no change in our employee population or compensation arrangements during fiscal 2024 that would result in a significant change to our pay ratio disclosure.

To identify the median employee in fiscal 2023, we examined the compensation of all our full-time employees (other than our CEO) as of January 31, 2023, the last day of fiscal 2023. Our employee population consisted of individuals (other than our CEO) working at our parent company and consolidated subsidiaries both within and outside the United States. We did not include any contractors or other non-employee workers in our employee population. Aside from four interns, we did not have any temporary or seasonal employees as of January 31, 2023.

We used a consistently applied compensation measure consisting of annual base salary, target annual bonus or commission, and the grant date fair value of equity awards for the 12-month period from February 1, 2022 through January 31, 2023 to identify our median employee. For simplicity and consistency across our organization, we used annual base salary rate. Equity awards granted during the year were included using the same methodology we use for reporting the grant date fair value of the equity awards granted to our NEOs and reported in our Summary Compensation Table. Payments not made in U.S. dollars were converted to U.S. dollars using a currency exchange rate as of January 31, 2023. We did not make any cost-of-living adjustment.

Using this approach, we identified the individual at the median of our employee population who was the best representative of our employee population. The individual was a full-time employee based in the United States.

We calculated this individual's fiscal 2024 annual total compensation using the same methodology that we use for our NEOs as set forth in the "Fiscal 2024 Summary Compensation Table" above.

With respect to the annual total compensation of our CEO, we used the amount reported in the "Total" column of the "Fiscal 2024 Summary Compensation Table" above.

Because SEC rules for identifying the median of the annual total compensation of all employees allow companies to adopt a variety of methodologies, apply certain exclusions and make reasonable estimates and assumptions that reflect their employee population and compensation practices, the pay ratio reported by other companies may not be comparable to our pay ratio, as other companies have different employee populations and compensation practices and may have used different methodologies, exclusions, estimates and assumptions in calculating their pay ratios. As explained by the SEC when it adopted these rules, the rule was not designed to facilitate comparisons of pay ratios among different companies, even companies within the same industry, but rather to allow stockholders to better understand and assess each particular company's compensation practices and pay ratio disclosures.

#### **Pay Versus Performance Table**

In accordance with SEC rules, the following table sets forth additional information concerning the compensation of our CEO (our "PEO") and our other NEOs for the fiscal year ending January 31, 2021 ("fiscal 2021"), fiscal 2022, fiscal 2023, and fiscal 2024, and our financial and TSR performance for each such fiscal year.

The amounts below shown for compensation actually paid do not represent the aggregate value of cash and shares of common stock received by our NEOs during the fiscal year, but rather is an amount calculated in accordance with SEC rules and includes, among other things, year-over-year changes in the value of unvested equity awards. As a result of the calculation methodology required by the SEC, compensation actually paid amounts below differ from compensation actually earned, realized or received by our NEOs.

#### **Pay Versus Performance**

					Value of Investi			
Year (1)	Summary Compensation Table Total for PEO (2)	Compensation Actually Paid for PEO (3)	Average Summary Compensation Table Total for Non-PEO NEOs (4)	Compensation Actually Paid for	Total Shareholder Return (6)	Peer Group Total Shareholder Return (7)	Net Income	Company-Selected Measure: Revenue (8)
2024	\$30,012,225	\$30,397,098	\$7,739,145	\$7,822,230	\$65	\$219	-\$355,000,000	\$2,263,000,000
2023	\$412,190	-\$21,077,609	\$11,677,001	-\$425,392	\$57	\$146	-\$815,000,000	\$1,858,000,000
2022	\$31,820,477	\$7,266,404	\$15,547,789	\$6,358,859	\$155	\$173	-\$848,000,000	\$1,300,000,000
2021	\$12,131,012	\$188,220,074	\$5,622,552	\$54,801,184	\$202	\$137	-\$266,000,000	\$835,000,000

(1) The PEO and Non-PEO NEOs included in the above table consist of the following individuals:

Fiscal Year	PEO (CEO)	Non-PEO NEOs
2024	Todd McKinnon	Brett Tighe, Shibu Ninan, Larissa Schwartz, Jon Addison
2023	Todd McKinnon	Jonathan Runyan, Brett Tighe, Susan St. Ledger, Shibu Ninan
2022	Todd McKinnon	William Losch, J. Frederic Kerrest, Jonathan Runyan, Brett Tighe, Susan St. Ledger, Michael Kourey
2021	Todd McKinnon	William Losch, J. Frederic Kerrest, Charles Race, Jonathan Runyan

- (2) Amounts reported in this column represent the total compensation reported in the Summary Compensation Table for the indicated fiscal year for our PEO.
- (3) Amounts reported in this column represent the compensation actually paid to our PEO, based on his total compensation reported in the Summary Compensation Table for each of the indicated fiscal years and adjusted as shown in the table below:

#### PEO

		Fiscal 2021	Fiscal 2022	Fiscal 2023	Fiscal 2024
Summary Compensation Table - Total Compensation	(a)	\$12,131,012	\$31,820,477	\$412,190	\$30,012,225
Grant Date Fair Value of Stock Awards and Option Awards Granted in Fisch	cal Year (b)	\$11,851,866	\$31,311,842	\$0	\$29,530,934
Fair Value at Fiscal Year End of Outstanding and Unvested Stock Awards     Awards Granted in Fiscal Year	and Option (c)	\$24,600,742	\$18,370,703	\$0	\$25,972,540
Change in Fair Value of Outstanding and Unvested Stock Awards and Opt Granted in Prior Fiscal Years	ion Awards (d)	\$74,645,323	-\$6,877,916	-\$12,500,749	\$528,230
Fair Value at Vesting of Stock Awards and Option Awards Granted in Fisca That Vested During Fiscal Year	al Year (e)	\$378,989	\$0	\$0	\$2,559,648
Change in Fair Value as of Vesting Date of Stock Awards and Option Awa  + Granted in Prior Fiscal Years For Which Applicable Vesting Conditions We Satisfied During Fiscal Year		\$88,315,874	-\$4,735,019	-\$8,989,050	\$855,389
Fair Value as of Prior Fiscal Year End of Stock Awards and Option Awards — in Prior Fiscal Years That Failed to Meet Applicable Vesting Conditions Du Year		\$0	\$0	\$0	\$0
= Compensation Actually Paid	•	\$188,220,074	\$7,266,404	-\$21,077,609	\$30,397,098

- Represents total compensation as reported in the Summary Compensation Table for the indicated fiscal year.
- b. Represents the aggregate grant date fair value of the stock awards and option awards granted to our PEO during the indicated fiscal year, computed in accordance with ASC Topic 718.
  - In fiscal 2021, our NEOs were given the option to elect to receive all or a portion of their base salary in the form of RSUs that would vest quarterly over a 12-month period. Mr. McKinnon elected to receive \$276,534 in RSUs in lieu of base salary. This value has been added to the sum of the amount reported in the "Stock Awards" and "Option Awards" columns for fiscal 2021 (as has been the premium payable in RSUs for electing to receive equity in lieu of cash). Since this value (plus the premium) represented compensation that fluctuated in value as it vested, the entire amount has been included in calculating compensation actually paid.
- c. Represents the aggregate fair value as of the indicated fiscal year-end of our PEO's outstanding and unvested stock awards and option awards granted during such fiscal year, computed in accordance with ASC Topic 718.
- d. Represents the aggregate change in fair value (from the prior fiscal year-end) during the indicated fiscal year of the outstanding and unvested stock awards and option awards held by our PEO as of the last day of the indicated fiscal year, computed in accordance with ASC Topic 718 and, for awards subject to performance-based vesting conditions, based on the probable outcome of such performance-based vesting conditions as of the last day of the indicated fiscal year.
- e. Represents the aggregate fair value at vesting of the stock awards and option awards that were granted to our PEO and vested during the indicated fiscal year, computed in accordance with ASC Topic 718.
- f. Represents the aggregate change in fair value, measured from the prior fiscal year-end to the vesting date, of each stock award and option award held by our PEO that was granted in a prior fiscal year and which vested during the indicated fiscal year, computed in accordance with ASC Topic 718.
- g. Represents the aggregate fair value as of the last day of the prior fiscal year of our PEO's stock awards and option awards that were granted in a prior fiscal year and which failed to meet the applicable vesting conditions in the indicated fiscal year, computed in accordance with ASC Topic 718.
- (4) Amounts reported in this column represent the average of the total compensation reported in the Summary Compensation Table for the indicated fiscal year for our Non-PEO NEOs. Please see footnote 1 for our NEOs included in the average for each indicated fiscal year.
- (5) Amounts reported in this column represent the average compensation actually paid to our Non-PEO NEOs in the indicated fiscal year, based on the average total compensation for our Non-PEO NEOs reported in the Summary Compensation Table for each of the indicated fiscal years and adjusted as shown in the table below:

#### Non-PEO NEO Average

		Fiscal 2021	Fiscal 2022	Fiscal 2023	Fiscal 2024
Summary Compensation Table - Total Compensation	(a)	\$5,622,552	\$15,547,789	\$11,677,001	\$7,739,145
<ul> <li>Grant Date Fair Value of Stock Awards and Option Awards Granted in Fiscal Year</li> </ul>	(b)	\$5,233,926	\$14,950,405	\$11,087,422	\$7,078,132
+ Fair Value at Fiscal Year End of Outstanding and Unvested Stock Awards and Option Awards Granted in Fiscal Year	(c)	\$10,801,563	\$6,586,929	\$4,189,535	\$6,013,279
+ Change in Fair Value of Outstanding and Unvested Stock Awards and Option Awards Granted in Prior Fiscal Years	(d)	\$23,140,229	-\$1,740,914	-\$2,399,986	\$127,198
Fair Value at Vesting of Stock Awards and Option Awards Granted in Fiscal Year That Vested During Fiscal Year	(e)	\$323,664	\$2,647,596	\$578,225	\$890,316
Change in Fair Value as of Vesting Date of Stock Awards and Option Awards  + Granted in Prior Fiscal Years For Which Applicable Vesting Conditions Were Satisfied During Fiscal Year	(f)	\$20,147,101	-\$940,687	-\$3,382,745	\$130,424
Fair Value as of Prior Fiscal Year End of Stock Awards and Option Awards Granted — in Prior Fiscal Years That Failed to Meet Applicable Vesting Conditions During Fiscal Year	(g)	\$0	\$791,448	\$0	\$0
= Compensation Actually Paid		\$54,801,184	\$6,358,859	-\$425,392	\$7,822,230

- a. Represents the average total compensation as reported in the Summary Compensation Table for the reported Non-PEO NEOs in the indicated fiscal year.
- b. Represents the average aggregate grant date fair value of the stock awards and option awards granted to our Non-PEO NEOs during the indicated fiscal year, computed in accordance with ASC Topic 718.
  - In fiscal 2021, our NEOs were given the option to elect to receive all or a portion of their base salary in the form of RSUs that would vest quarterly over a 12-month period. On average, our Non-PEO NEOs elected to receive \$314,503 in RSUs in lieu of base salary. This value has been added to the sum of the amount reported in the "Stock Awards" and "Option Awards" columns for fiscal 2021 (as has been the premium payable in RSUs for electing to receive equity in lieu of cash). Since this value (plus the premium) represented compensation that fluctuated in value as it vested, the entire amount has been included in calculating compensation actually paid.
- c. Represents the average aggregate fair value as of the indicated fiscal year-end of our Non-PEO NEOs' outstanding and unvested stock awards and option awards granted during such fiscal year, computed in accordance with ASC Topic 718.
- d. Represents the average aggregate change in fair value (from the prior fiscal year-end) during the indicated fiscal year of the outstanding and unvested stock awards and option awards held by our Non-PEO NEOs as of the last day of the indicated fiscal year, computed in accordance with ASC Topic 718 and, for awards subject to performance-based vesting conditions, based on the probable outcome of such performance-based vesting conditions as of the last day of the indicated fiscal year.
- e. Represents the average aggregate fair value at vesting of the stock awards and option awards that were granted to our Non-PEO NEOs and vested during the indicated fiscal year, computed in accordance with ASC Topic 718.

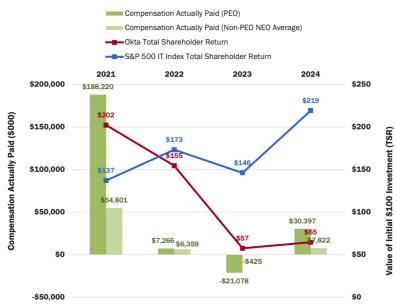
2024 Proxy Statement

- f. Represents the average aggregate change in fair value, measured from the prior fiscal year-end to the vesting date, of each stock award and option award held by our Non-PEO NEOs that was granted in a prior fiscal year and which vested during the indicated fiscal year, computed in accordance with ASC Topic 718.
- g. Represents the average aggregate fair value as of the last day of the prior fiscal year of our Non-PEO NEOs' stock awards and option awards that were granted in a prior fiscal year and which failed to meet the applicable vesting conditions in the indicated fiscal year, computed in accordance with ASC Topic 718.
- (6) Pursuant to Item 402(v) of Regulation S-K, the comparison assumes \$100 was invested on January 31, 2020 in our common stock. Historic stock price performance is not necessarily indicative of future stock price performance.
- (7) The TSR Peer Group consists of the S&P 500 Information Technology Index, an independently prepared index.
- (8) We have selected revenue as the Company-Selected Measure because it is a core driver of our performance and stockholder value creation and, accordingly, was utilized in the Bonus Plan.

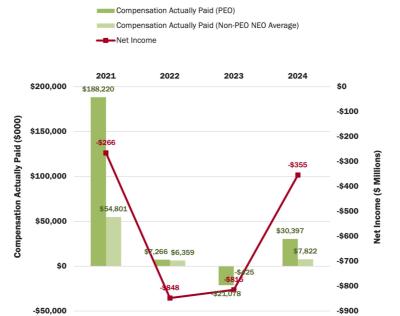
#### Relationship Between Pay and Performance

Below are graphs showing the relationship of "Compensation Actually Paid" to our PEO and our non-PEO NEOs in fiscal 2021, 2022, 2023 and 2024 to (i) the TSR of both our common stock and the S&P 500 Information Technology Index, (ii) our net income, and (iii) our revenue.

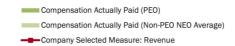
#### **Compensation Actually Paid vs. TSR**

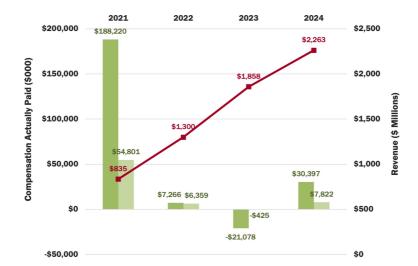


#### **Compensation Actually Paid vs. Net Income**



#### **Compensation Actually Paid vs. Revenue**





#### **Tabular List of Financial Performance Measures**

The following is a list of financial performance measures, which in our assessment represent the most important financial performance measures used by the company to link compensation actually paid to our PEO and our Non-PEO NEOs for fiscal 2024 to company performance:

- Revenue
- · Non-GAAP Operating Income
- Relative TSR

## Report of the Compensation Committee of the Board of Directors

The information contained in this compensation committee report is being furnished and shall not be deemed to be "soliciting material," "filed" with the SEC, subject to Regulations 14A or 14C of the Exchange Act, or subject to the liabilities of Section 18 of the Exchange Act. No portion of this compensation committee report shall be deemed to be incorporated by reference into any filing under the Securities Act or the Exchange Act, through any general statement incorporating by reference in its entirety the proxy statement in which this report appears, except to the extent that Okta specifically incorporates this report or a portion of it by reference.

The compensation committee has reviewed and discussed the section captioned "Executive Compensation" with the company's management team. Based on such review and discussions, the compensation committee recommended to the board of directors that this Compensation Discussion and Analysis be included in the Proxy Statement and be included in the Annual Report on Form 10-K we filed with the SEC for the fiscal year ended January 31, 2024.

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#### **Compensation Committee**

Michael Stankey (Chair) Robert L. Dixon, Jr. Rebecca Saeger

### Equity Compensation Plan Information

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The following table provides information as of January 31, 2024 regarding shares of our common stock that may be issued under our equity compensation plans, consisting of the 2009 Plan, the 2017 Plan, the 2017 Employee Stock Purchase Plan (the "2017 ESPP"), the Autho, Inc. 2014 Equity Incentive Plan (the "2014 Plan") and the Autho, Inc. Phantom Unit Plan (the "Phantom Unit Plan" and together with the 2014 Plan, the "Autho Plans").

	Equity Compensation Plan Information					
Plan Category	Number of Securities to be Issued upon Exercise of Outstanding Options, Warrants and Rights	Weighted Average Exercise Price of Outstanding Options, Warrants and Rights (\$)	Number of Securities Remaining Available for Fut Issuance under Equity Compensation Plans (Excluding Securities Referenced in Column (a)			
	(a)	(b)	(c)			
Equity compensation plans approved by security holders <sup>(1)</sup> :	13,692,507 <sup>(2)</sup>	32.6481 <sup>(3)</sup>	37,518,898(4)			
Equity compensation plans not approved by security holders <sup>(5)</sup> :	_	_	_			
Total	13,692,507	32.6481	37,518,898			

- (1) The 2017 Plan provides that the number of shares of Class A common stock reserved and available for issuance under the 2017 Plan will automatically increase each February 1, beginning on February 1, 2018, by 5% of the outstanding number of shares of our Class A and Class B common stock on the immediately preceding January 31 or such lesser number of shares as determined by our compensation committee. The 2017 ESPP provides that the number of shares of Class A common stock reserved and available for issuance under the 2017 ESPP will automatically increase each February 1, beginning on February 1, 2018, by 1% of the outstanding number of shares of Class A common stock on the immediately preceding January 31 or such lesser number of shares as determined by our compensation committee. As of January 31, 2024, a total of 53,887,796 shares of our Class A common stock had been authorized for issuance pursuant to the 2017 Plan, which number excludes the 8,356,283 shares that were added to the 2017 Plan as a result of the automatic annual increase on February 1, 2024. This number will be subject to adjustment in the event of a stock split, stock dividend or other change in our capitalization. The shares of Class A and Class B common stock underlying any awards that are forfeited, canceled, held back upon exercise or settlement of an award to satisfy the exercise price or tax withholding, reacquired by us prior to vesting, satisfied without the issuance of stock, expire or are otherwise terminated, other than by exercise, under the 2017 Plan and the 2009 Plan will be added back to the shares of Class A common stock available for issuance under the 2017 Plan (provided, that any such shares of Class B common stock will first be converted into shares of Class A common stock had been reserved for issuance pursuant to the 2017 ESPP, which number excludes the 1,671,256 shares that were added to the 2017 ESPP as a result of the automatic annual increase on February 1, 2024. This number will be subject to adjustment in the ev
- (2) Includes 4,726,452 shares of Class A and Class B common stock issuable upon the exercise of outstanding options and 8,966,055 shares of Class A common stock issuable upon the vesting of RSUs.
- (3) As RSUs do not have any exercise price, such units are not included in the weighted average exercise price calculation.
- (4) As of January 31, 2024, there were 29,868,265 shares of Class A common stock available for grant under the 2017 Plan and 7,650,633 shares of Class A common stock available for grant under the 2017 ESPP. A maximum of 1,637,570 shares may be purchased in the current offering periods under the 2017 ESPP.
- (5) Excludes (i) 311,678 shares of Class A common stock issuable upon the exercise of outstanding options at a weighted average exercise price of \$30.9415 per share and (ii) 114,156 shares of Class A common stock issuable upon the vesting of RSUs under the Auth0 Plans. We assumed the Auth0 Plans and certain outstanding awards under the Auth0 Plans in connection with our acquisition of Auth0, Inc. in May 2021.

#### Security Ownership of Certain Beneficial Owners and Management

The following table sets forth certain information with respect to the beneficial ownership of our capital stock as of April 1, 2024 for:

- each person or group of affiliated persons known by us to be the beneficial owner of more than five percent of the outstanding shares of our Class A or Class B common stock;
- · each of our NEOs;
- each of our directors: and
- · all of our directors and current executive officers as a group.

We have determined beneficial ownership in accordance with SEC rules, and thus it represents sole or shared voting or investment power with respect to our securities. Unless otherwise indicated below, to our knowledge, the persons and entities named in the table have sole voting and sole investment power with respect to all shares that they beneficially owned, subject to community property laws where applicable.

We have based percentage ownership of our capital stock on 160,853,773 shares of our Class A common stock and 7,291,091 shares of our Class B common stock outstanding on April 1, 2024. We have deemed shares of our common stock subject to options that are currently exercisable or exercisable within 60 days of April 1, 2024 and RSUs that are releasable within 60 days of April 1, 2024 to be outstanding and to be beneficially owned by the person holding the option and/or RSU for the purpose of computing the percentage ownership of that person, but have not treated them as outstanding for the purpose of computing the percentage ownership of any other person.

Unless otherwise indicated, the address of each beneficial owner listed in the table below is c/o Okta, Inc., 100 First Street, Suite 600, San Francisco, California 94105.

	Shares Beneficially Owned						
	Clas	Class A		Class B		Total	
	Shares	%	Shares	%	Voting	Ownership %	
5% Stockholders							
Entities affiliated with The Vanguard Group <sup>(1)</sup>	15,719,527	9.8%	_	_	6.7%	9.3%	
Entities affiliated with FMR <sup>(2)</sup>	15,515,353	9.6%	_	_	6.6%	9.2%	
Entities affiliated with BlackRock <sup>(3)</sup>	9,119,528	5.7%	_	_	3.9%	5.4%	
Sands Capital Management, LLC <sup>(4)</sup>	8,358,414	5.2%	_	_	3.6%	5.0%	
Directors and NEOs					•		
Jon Addison <sup>(5)</sup>	24,971	*	_	_	*	*	
Shellye Archambeau <sup>(6)</sup>	11,042	*	_	_	*	*	
Emilie Choi <sup>(7)</sup>	1,212	_	_	_	_	_	
Robert L. Dixon, Jr. <sup>(8)</sup>	5,819	*	_	_	*	*	
Jeff Epstein <sup>(9)</sup>	4,674	*	_	_	*	*	
Benjamin Horowitz <sup>(10)</sup>	560,873	*	_	_	*	*	
J. Frederic Kerrest <sup>(11)</sup>	273,181	*	2,763,943	32.4%	11.3%	1.8%	
Todd McKinnon <sup>(12)</sup>	280,637	*	7,634,799	82.4%	30.2%	4.6%	
Shibu Ninan <sup>(13)</sup>	4,111	*	_	_	*	*	
Rebecca Saeger <sup>(14)</sup>	10,372	*	_	_	*	*	
Larissa Schwartz <sup>(15)</sup>	29,027	*	28,167	*	*	*	
Michael Stankey <sup>(16)</sup>	21,574	*	190,000	2.5%	*	*	

Brett Tighe <sup>(17)</sup>	90,589	*	69,046	*	*	*
All directors and current executive officers as a group (13 persons) <sup>(18)</sup>	1,318,082	*	10,685,955	99.7%	40.3%	7.0%

- Represents beneficial ownership of less than one percent (1%).
- † Percentage of total voting power represents voting power with respect to all shares of our Class A common stock and Class B common stock, as a single class. The holders of our Class A common stock are entitled to one vote per share, and holders of our Class B common stock are entitled to ten votes per share.
- (1) Based on information reported by The Vanguard Group on Schedule 13G/A filed with the SEC on February 13, 2024. Of the shares of Class A common stock beneficially owned, The Vanguard Group reported that, as of December 31, 2024, it has sole dispositive power with respect to 15,378,113 shares, shared dispositive power with respect to 341,414 shares, sole voting power with respect to none of the shares and shared voting power with respect to 102,785 shares. The Vanguard Group listed its address as 100 Vanguard Blvd., Malvern, PA 19355.
- (2) Based on information reported by FMR LLC on Schedule 13G/A filed with the SEC on February 8, 2024. Of the shares of Class A common stock beneficially owned, FMR LLC reported that, as of December 31, 2024, it has sole dispositive power with respect to all of the shares and sole voting power with respect to 14,765,329 shares. Abigail P. Johnson, Director, Chairman and Chief Executive Officer of FMR LLC, and members of the Johnson family, through their ownership of voting common shares and the execution of a shareholders' voting agreement with respect to FMR LLC, may be deemed, under the Investment Company Act of 1940, to form a controlling group with respect to FMR LLC. FMR LLC listed its address as 245 Summer Street, Boston, MA 02210.
- (3) Based on information reported by BlackRock, Inc. ("BlackRock") on Schedule 13G/A filed with the SEC on January 29, 2024. BlackRock, as a parent holding company or control person, may be deemed to beneficially own the indicated shares and, as of December 31, 2024, has sole dispositive power with respect to 8,225,993 shares and sole voting power with respect to all of the shares. BlackRock reported its beneficial ownership on behalf of itself and the following: BlackRock Life Limited; BlackRock Advisors, LLC; Aperio Group, LLC; BlackRock (Netherlands) B.V.; BlackRock Institutional Trust Company, National Association; BlackRock Asset Management Ireland Limited; BlackRock Financial Management, Inc.; BlackRock Japan Co., Ltd.; BlackRock Asset Management Schweiz AG; BlackRock Investment Management, LLC; BlackRock Investment Management (UK) Limited; BlackRock Asset Management Canada Limited; BlackRock (Luxembourg) S.A.; BlackRock Investment Management (Australia) Limited; BlackRock Advisors (UK) Limited; BlackRock Asset Management North Asia Limited; BlackRock (Singapore) Limited; and BlackRock Fund Managers Ltd. BlackRock, Inc. listed its address as 50 Hudson Yards, New York, NY 10001.
- (4) Based on information reported by Sands Capital Management, LLC ("SCM") on Schedule 13G on February 13, 2024. Of the shares of Class A common stock beneficially owned, SCM reported that, as of December 31, 2024, it has shared dispositive power with respect to 5,874,242 of the shares and shared voting power with respect to all of the shares. Frank M. Sands, Chief Investment Officer and Chief Executive Officer of SCM, through his ownership of voting common shares and investment power over the securities held by SCM, may be deemed, under the Investment Company Act of 1940, to form a controlling group with respect to SCM. SCM listed its address as 1000 Wilson Blvd., Suite 3000, Arlington, VA 22209.
- (5) Consists of 24,971 shares of Class A common stock held of record by Mr. Addison.
- (6) Consists of 11,042 shares of Class A common stock held of record by Ms. Archambeau.
- (7) Consists of 1,212 shares of Class A common stock held of record by Ms. Choi
- (8) Consists of 5.819 shares of Class A common stock held of record by Mr. Dixon.
- (9) Consists of (i) 4,196 shares of Class A common stock held of record by Mr. Epstein and (ii) 478 shares of Class A common stock underlying RSUs held by Mr. Epstein that are releasable within 60 days of April 1, 2024.
- (10) Consists of (i) 4,304 shares of Class A common stock held of record by Mr. Horowitz and (ii) 556,569 shares of Class A common stock held of record by the 1997 Horowitz Family Trust, of which Mr. Horowitz and his spouse are trustees.
- (11) Consists of (i) 6,171 shares of Class A common stock held of record by Mr. Kerrest in an individual capacity, (ii) 267,010 shares of Class A common stock subject to outstanding options held by Mr. Kerrest that are exercisable within 60 days of April 1, 2024, (iii) 1,237,512 shares of Class B common stock subject to outstanding options held by Mr. Kerrest that are exercisable within 60 days of April 1, 2024, (iv) 1,153,387 shares of Class B common stock held of record by Mr. Kerrest and his wife, as trustees of the Kerrest Family Revocable Trust, (v) 257,668 shares of Class B common stock held of record by KLT 218 Holdings LLC. Mr. Kerrest has sole voting power and sole dispositive power with respect to the shares described in (i) through (iii). Mr. Kerrest has shared voting power and shared dispositive power with respect to the shares held of record by KLT Holdings LLC. Mr. Kerrest's father, as the manager of KLT 218 Holdings LLC, has voting and dispositive power with respect to the shares held of record by KLT 218 Holdings LLC. Mr. Kerrest's father, as the manager of KLT 218 Holdings LLC, has voting and dispositive power with respect to the shares held of record by KLT 218 Holdings LLC.
- (12) Consists of (i) 39,389 shares of Class A common stock held of record by Mr. McKinnon in an individual capacity, (ii) 241,248 shares of Class A common stock subject to outstanding options held by Mr. McKinnon that are exercisable within 60 days of April 1, 2024, (iii) 1,975,856 shares of Class B common stock subject to outstanding options held by Mr. McKinnon that are exercisable within 60 days of April 1, 2024, (iv) 5,530,696 shares of Class B common stock held of record by Mr. McKinnon-stachon Family Trust and (v) 128,247 shares of Class B common stock held of record by Mr. McKinnon's brother-in-law, as trustee of the McKinnon Irrevocable Trust. Mr. McKinnon has sole voting power and sole dispositive power with respect to the shares described in (iv). Mr. McKinnon's wife, in her role as the sole member of the investment committee of the McKinnon Irrevocable Trust, has voting and dispositive power with respect to such shares.
- (13) Consists of 4,111 shares of Class A common stock held of record by Mr. Ninan.
- (14) Consists of 10,372 shares of Class A common stock held of record by Ms. Saeger.
- (15) Consists of (i) 29,027 shares of Class A common stock held of record by Ms. Schwartz and (ii) 28,167 shares of Class B common stock subject to outstanding options held by Ms. Schwartz that are exercisable within 60 days of April 1, 2024.
- (16) Consists of (i) 21,574 shares of Class A common stock held of record by Mr. Stankey and (ii) 190,000 shares of Class B common stock subject to outstanding options held by Mr. Stankey that are exercisable within 60 days of April 1, 2024.
- (17) Consists of (i) 89,339 shares of Class A common stock held of record by Mr. Tighe, (ii) 1,250 shares of Class A common stock held of record by the Loomis Tighe Family Living Trust and (iii) 69,046 shares of Class B common stock held of record by the Loomis Tighe Family Living Trust.
- (18) Consists of (i) 1,318,082 shares of Class A common stock beneficially owned by our directors and current executive officers as a group, (ii) 508,258 shares of Class A common stock subject to outstanding options held by our directors and current executive officers as a group that are exercisable within 60 days of April 1, 2024, (iii) 478 shares of Class A common stock underlying RSUs held by our directors and current executive officers as a group that are releasable within 60 days of April 1, 2024, (iv) 10,685,955 shares of Class B common stock beneficially owned by our directors and current executive officers as a group and (v) 3,431,535 shares of Class B common stock subject to outstanding options held by our directors and current executive officers as a group that are exercisable within 60 days of April 1, 2024.

# Certain Relationships and Related Party Transactions

#### **Certain Relationships and Transactions**

In addition to the compensation arrangements, including employment, termination of employment and change-in-control arrangements and indemnification arrangements, the following is a description of each transaction since February 1, 2023 and each currently proposed transaction in which:

- · Okta was or will be a participant;
- · the amount involved exceeded or exceeds \$120,000; and
- any of our directors, executive officers or holders of more than 5% of our capital stock, or any
  immediate family member of, or person sharing the household with, any of these individuals, had or
  will have a direct or indirect material interest.

We have granted RSUs to our directors and executive officers and PSUs to our executive officers. For a description of these RSUs and PSUs, please see the sections titled "Executive Compensation" and "Corporate Governance—Non-Employee Director Compensation" above.

We have entered into change-in-control arrangements with certain of our executive officers that, among other things, provide for certain severance and change-in-control benefits. See the section titled "Compensation Discussion and Analysis—Post-Employment Compensation Arrangements" for more information regarding these agreements.

#### Limitation of Liability and Indemnification of Officers and Directors

Our certificate of incorporation contains provisions that limit the liability of our directors for monetary damages to the fullest extent permitted by Delaware law. Consequently, our directors will not be personally liable to us or our stockholders for monetary damages for any breach of fiduciary duties as directors, except liability for the following:

- · any breach of their duty of loyalty to our company or our stockholders;
- any act or omission not in good faith or that involves intentional misconduct or a knowing violation of law;
- unlawful payments of dividends or unlawful stock repurchases or redemptions as provided in Section 174 of the Delaware General Corporation Law; or
- · any transaction from which they derived an improper personal benefit.

Any amendment to, or repeal of, these provisions will not eliminate or reduce the effect of these provisions in respect of any act, omission or claim that occurred or arose prior to that amendment or repeal. If the Delaware General Corporation Law is amended to provide for further limitations on the personal liability of directors of corporations, then the personal liability of our directors will be further limited to the greatest extent permitted by the Delaware General Corporation

In addition, our bylaws provide that we will indemnify, to the fullest extent permitted by law, any person who is or was a party or is threatened to be made a party to any action, suit or proceeding by reason of the fact that he or she is or was one of our directors or officers or is or was serving at our request as a director or officer of another corporation, partnership, joint venture, trust, or other enterprise. Our bylaws also provide that we may indemnify to the fullest extent permitted by law any person who is or was a party or is threatened to be made a party to any action, suit or proceeding by reason of the fact that he or she is or was one of our employees or agents or is or was serving at our request as an employee or agent of another corporation, partnership, joint venture, trust or other enterprise. Our bylaws provide that we must advance expenses incurred by or on behalf of a director or officer in advance of the final disposition of any action or proceeding, subject to very limited exceptions.

Further, we have entered into indemnification agreements with each of our directors and executive officers that may be broader than the specific indemnification provisions contained in the Delaware General Corporation Law. These indemnification agreements require us, among other things, to indemnify our directors and executive officers against liabilities that may arise by reason of their status or service. These indemnification agreements also require us to advance all expenses incurred by the directors and executive officers in investigating or defending any such action, suit or proceeding. We believe that these agreements are necessary to attract and retain qualified individuals to serve as directors and executive officers.

The limitation of liability and indemnification provisions that are included in our certificate of incorporation, bylaws and in indemnification agreements that we enter into with our directors and executive officers may discourage stockholders from bringing a lawsuit against our directors and executive officers for breach of their fiduciary duties. They may also reduce the likelihood of derivative litigation against our directors and executive officers, even though an action, if successful, might benefit us and other stockholders. Further, a stockholder's investment may be harmed to the extent that we pay the costs of settlement and damage awards against directors and executive officers as required by these indemnification provisions.

We have obtained insurance policies under which, subject to the limitations of the policies, coverage is provided to our directors and executive officers against loss arising from claims made by reason of breach of fiduciary duty or other wrongful acts as a director or executive officer, including, without limitation, claims relating to public securities matters, and coverage is provided to us with respect to payments that may be made by us to these directors and executive officers pursuant to our indemnification obligations or otherwise as a matter of law.

Certain of our non-employee directors may, through their relationships with their employers or affiliated entities, be insured and/or indemnified against certain liabilities incurred in their capacity as members of our board.

Insofar as indemnification for liabilities arising under the Securities Act may be permitted to directors, officers or persons controlling our company pursuant to the foregoing provisions, we have been informed that, in the opinion of the SEC, such indemnification is against public policy as expressed in the Securities Act and is therefore unenforceable.

#### **Procedures for Approval of Related Party Transactions**

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Our audit committee charter provides that our audit committee has the primary responsibility for reviewing and approving or disapproving "related party transactions," which are transactions between us and related persons in which the aggregate amount involved exceeds or may be expected to exceed \$120,000, and in which a related person has or will have a direct or indirect material interest. For purposes of this policy, a related person is defined as a director, executive officer, nominee for director, or greater than 5% beneficial owner of our common stock, in each case since the beginning of the most recently completed fiscal year, and their immediate family members.

#### **Additional Information**

Our board knows of no other matters that will be presented for consideration at the Annual Meeting. If any other matters are properly brought before the Annual Meeting, the persons appointed in the accompanying proxy intend to vote the shares represented thereby in accordance with their best judgment on such matters, under applicable laws.

Okta, Inc. 2024 Proxy Statement

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OKTA, INC. 100 FIRST STREET SUITE 600 SAN FRANCISCO, CALIFORNIA 94105

TO VOTE, MARK BLOCKS BELOW IN BLUE OR BLACK INK AS FOLLOWS:

### SCAN TO VIEW MATERIALS & VOTE

**VOTE BY INTERNET**Before The Meeting - Go to <u>www.proxyvote.com</u> or scan the QR Barcode above

Use the Internet to transmit your voting instructions and for electronic delivery of information up until 11:59 p.m. Eastern Time on June 19, 2024. Have your proxy card in hand when you access the web site and follow the instructions to obtain your records and to create an electronic voting instruction form.

During The Meeting - Go to www.virtualshareholdermeeting.com/OKTA2024

You may attend the meeting via the Internet and vote during the meeting. Have the information that is printed in the box marked by the arrow available and follow the instructions.

VOTE BY PHONE - 1-800-690-6903
Use any touch-tone telephone to transmit your voting instructions up until 11:59 p.m. Eastern Time on June 19, 2024. Have your proxy card in hand when you call and then follow the instructions.

VOTE BY MAIL
Mark, sign and date your proxy card and return it in the postage-paid envelope we have provided or return it to Vote Processing, c/o Broadridge, 51 Mercedes Way, Edgewood, NY 11717.

				V38507-P09839	KEEP THIS F	ORTION F	OR YOU	R RECORDS
THIS PROX	(Y CA	RD IS VA	ALID ON	LY WHEN SIGNED AND DATED.	DETACH AND	) RETURN	THIS POP	KTION ONL
OKTA, INC.  The Board of Directors recommends you vote FOR ALL of	For All	Withhold All	For All Except	To withhold authority to vote for any individual nominee(s), mark "For All Except" and write the number(s) of the nominee(s) on the line below.			_	$\overline{}$
the following nominees:	Ω	0 0 0						
<ol> <li>To elect three Class I directors to serve until the 2027 Annual Meeting of Stockholders or until their successors are duly elected and qualified:</li> </ol>	J	J	J					'
Nominees:								
01) Emilie Choi 02) Todd McKinnon 03) Michael Stankey								
The Board of Directors recommends you vote FOR proposa	ıls 2 ar	nd 3:				For A	Against	Abstain
2. To ratify the appointment of Ernst & Young LLP as our independent registered public accounting firm for the fiscal year ending January 31, 2025.					2025.	0	0	0
3. To approve, on an advisory non-binding basis, the compensation of our named executive officers.						0	0	0
<b>NOTE:</b> The proxies may vote in their discretion upon any other postponements thereof.	matte	rs as may <sub> </sub>	properly co	ome before the meeting or any adjournments, contir	nuations or			
Please sign exactly as your name(s) appear(s) hereon. When sig administrator, or other fiduciary, please give full title as such. Joir personally, All holders must sign, If a corporation or partnership, or partnership name by authorized officer.	nt own	ners should	d each sign					
Signature [PLEASE SIGN WITHIN BOX] Date				Signature (Joint Owners) D	Date			

#### Important Notice Regarding the Availability of Proxy Materials for the 2024 Annual Meeting of Stockholders to be Held on June 20, 2024:

The Notice and Proxy Statement and 2024 Annual Report are available at www.proxyvote.com.

V38508-P09839

#### Okta, Inc. 2024 Annual Meeting of Stockholders June 20, 2024 9:00 AM PT This proxy is solicited by the Board of Directors

The stockholder(s) hereby appoint(s) Todd McKinnon, Larissa Schwartz and Brett Tighe, or any of them, as proxies and attorneys-in-fact, each with the power to appoint his or her substitute, and hereby authorize(s) them to represent and to vote, as designated on the reverse side of this ballot, all of the shares of Class A common stock and Class B common stock of Okta, Inc. that the stockholder(s) is/are entitled to vote at the 2024 Annual Meeting of Stockholders to be held at 9:00 AM PT on June 20, 2024, at www.virtualshareholdermeeting.com/OKTA2024, and any adjournment, continuation or postponement thereof.

This proxy, when properly executed, will be voted in the manner directed herein. If no such direction is made, this proxy will be voted (i) FOR the election of each of the nominees for director, (ii) FOR Proposals 2 and 3, and (iii) in the discretion of the proxies, upon any other matters as may properly come before the meeting or any adjournment, continuation or postponement thereof.

Continued and to be signed on reverse side